

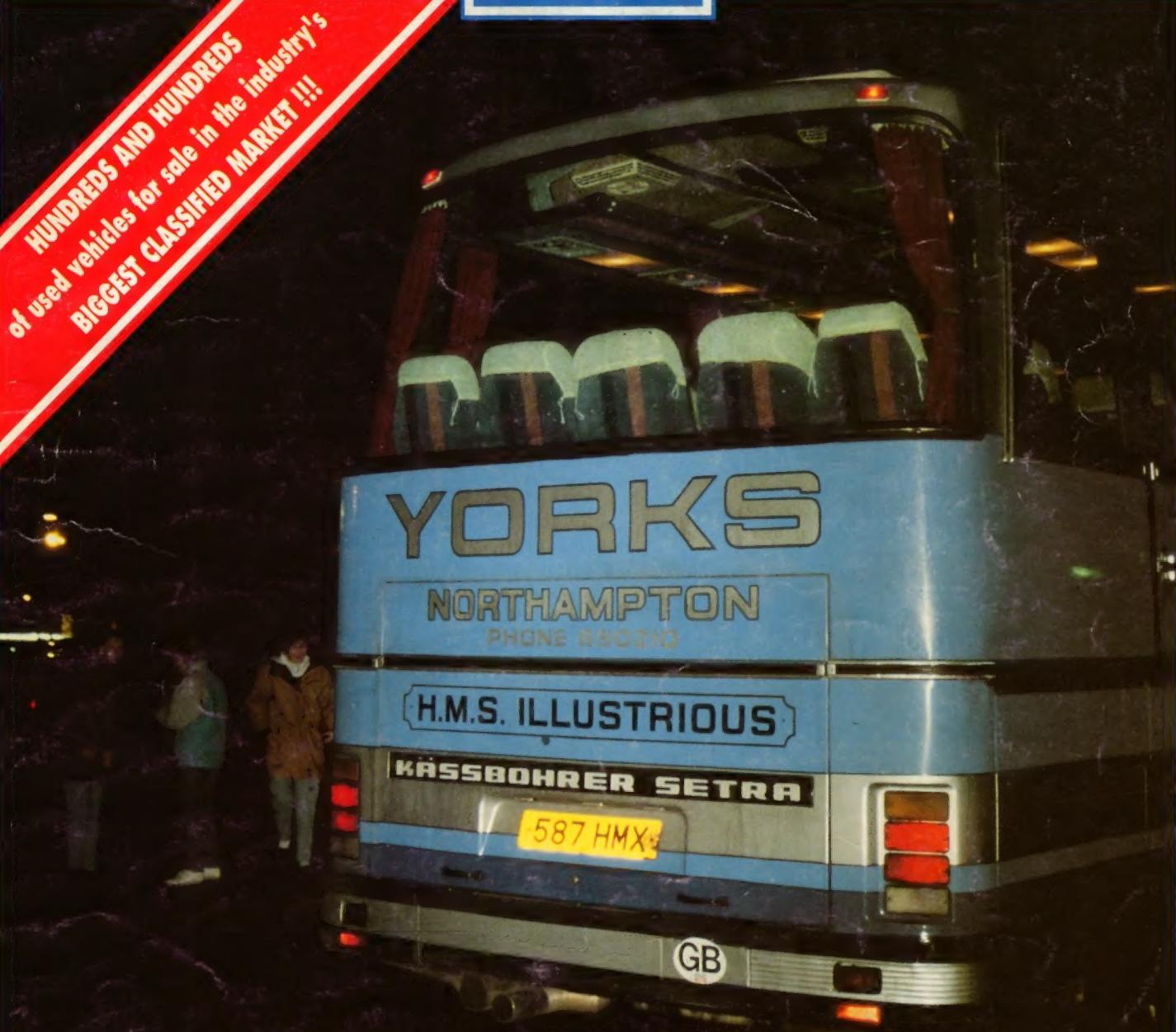
COACH

The weekly for the coach industry

MART

Issue 633 £1

April 4th, 1991



**Tested in service:
Setra S215 highliner**

Plus Marksman's latest tell-at-a-glance costing tables

Carlton P.S.V.

IMMEDIATE DELIVERY

NEW NEOPLAN SKYLINER, Mercedes V8 Twin Turbo, ZF 7 speed gearbox, 77 reclining seats, toilet washroom, kitchen, twin water boilers, Webasto, curtains, ABS, radio PA stereo, lift/lower suspension, air brake dryer, wired for TV/video, courier seat, tinted windows.

NEOPLAN

1988 Neoplan Skyliner, 77 seats, Gardner engine, ZF Automatic, radio/PA/cassette, TV/video monitor, VHS recorder, toilet, fridge, drinks. MoT 03.01.92. Stock No. 0022.

1987 Neoplan Jetliner (Scania), 44 recliners, 10 speed gearbox, toilet, washroom, drinks machine, servy, roller blinds, continental door, driver's bunk, MoT 13.05.91. Stock No. R044.

1983/4 Neoplan Skyliner, 71-75 seats, Mercedes V10 engine, 6 speed ZF gearbox, toilet, fridge, radio/PA, drinks machine. Stock Nos. 9018 to 9023, 0041 and 0042.

1982 Neoplan Jetliner (Mercedes), 49 recliners, N/S plug door, 6 speed ZF, toilet, washroom, drinks machine, fridge, continental door, roller blinds, driver's bunk, courier seat, MoT 13.05.91. Stock No. R028.

1982 Neoplan Skyliner (with cherished plates), recently remoquette (blue) and resprayed (white), 71 recliners, Mercedes V10, 6-speed ZF gearbox, toilet, fridge, drinks machine etc. MoT 11.03.92. Stock No. 0004.

VOLVO

1987 VOLVO B10M Plaxton 3500, 49/53 recliners, 6 speed gearbox, O/S rear sunken toilet, O/S continental door, curtains, courier seat, crew bunk, side lockers, driver's fan, MoT 24.01.92. Stock No. 1050.

1983 VOLVO B10M Jonckheere P599, various specification, 48/51 seats, toilet, coffee machine etc, choice of 3. MoT's June/Nov/Dec 1991. Stock Nos. R036, R038 and R039.

1980 VOLVO B58 Air/Leaf Dominant, 12 metre, 53 seats, 48 recliners, 5 fixed, automatic gearbox, power door, tinted windows, curtains, side lockers, MoT 17.12.91. Stock No. 0002.

1980 VOLVO B58, 11 metre, 51 seats, Alpha power door, Telma, white livery, red moquette, MoT 27.01.92. Stock No. 00014.

1973 VOLVO B58, 11 metre, 53 (remoquette) seats, X'Press doors, side lockers, MoT 03.10.91. Stock No. 1047.

SCANIA

1986 Scania Berkhof Eclipse double deck, 76 seats, toilet, double glazed windows, Telma, coffee machine, livery maroon/white, MoT 11.04.91. Stock No. 0021.

1985 Scania Jonckheere P50, 10 speed gearbox, 49 recliners, power door, O/S centre sunken toilet, washroom, O/S continental door, double glazed, drinks, fridge, MoT March 1992. Stock No. R045.

BEDFORD

1981 Bedford YNT, 53 seater Plaxton, side lockers, autumn tint moquette, livery white blue/yellow stripes, reconditioned engine, MoT 09.09.91. Stock No. M9014.

1980 Bedford PJK, 29 seater, Duple Dominant, MoT 16.09.91. Stock No. 0007.

1979 Bedford YMT, 53 seater Plaxton, red/cream exterior, red moquette. Stock No. M9036.

LEYLAND

1982 Leyland Leopard, 12 metre Dominant, 51 reclining seats, 6 speed ZF gearbox, double glazed, Telma, radio/PA, Bristol dome, MoT 21.01.92. Stock No. 9033.

1982 Leyland Leopard, 12 metre Plaxton, 49 seats, semi-auto gearbox, toilet, coffee machine, side lockers, MoT 16.08.91. Stock No. 0010.

1981 Leyland Leopard Duple Dominant, 53 seats, 6 speed ZF gearbox, red moquette, livery white, MoT 23.08.91. Stock No. M9012.

1981 Leyland, 11 metre Plaxton, 53 seats (remoquette), 6 speed ZF gearbox, X'Press, side lockers, grey/red moquette, MoT 30.08.91. Stock No. 9013.

1981 Leyland, 12 metre Plaxton, 49 recliners, 6 speed ZF gearbox, cream exterior, autumn tint moquette. Choice of 2. MoTs 29.08.91 and 25.10.91. Stock Nos. 9010 and 9011.

1980 Leyland Leopard, 12 metre Plaxton, 53 (remoquette) seats, X'Press doors, 6 speed ZF gearbox, side lockers, MoT 29.08.91. Stock No. 9009.

AEC

1977 AEC Plaxton Express, 53 seater, semi-auto gearbox, Bristol dome, white/black exterior, autumn tint moquette. MoT 03.10.91. Stock No. 0006.

CARLTON PSV SALES, SANDBECK WAY, EUROWAY ESTATE, HELLABY, ROTHERHAM, SOUTH YORKS S66 8HR
0709 700600

Emergency parts and service paging system evenings and weekends. Dial 0345 333111 to obtain paging bureau then quote: 0525547 for service or 0502448 for parts and leave your name and number. Fax 0709 700007.


SMASHING THE PRICE BARRIER IN USED COACHES
PART EXCHANGE CONSIDERED

MOSELEY

Moseley Group of Companies, Derby Road,
Loughborough, Leics. LE11 0AH.

Telefax: (0509) 610814

HEAD OFFICE (0509) 213232
SCOTLAND (0236) 22445

YOUR FIRST CHOICE FOR QUALITY AND VALUE-FOR-MONEY

LEYLAND 1985 TIGER 245 PLAXTON
PARAMOUNT 3500 12M, 51 str., autumn tint moquette, (46 recliners + 5 fixed at rear), power operated entrance door, TELMA, courier seat, curtains, continental door, provision for driver's berth, all white.

M.O.T. MAR 1992 £42,500 NETT

BOVA 1984 FUTURA FLD (LOWLINE) 12.250
INTEGRAL 12M, 53 str., (48 recliners + 5 fixed at rear), beige/brown moquette, continental door, courier seat, curtains, double glazing, power entrance door, Webasto heating, cream/red/gold.

M.O.T. MAR 1992 £38,000 NETT

VOLVO 1984 (AUG) B10M PLAXTON
PARAMOUNT 3500 12M, 49 recliners, beige/red moquette, rear sunken toilet with continental door, driver's berth, courier seat, Webasto heating, TELMA retarder, drinks machine, curtains, tinted double glazing, power entrance door, wired and boxed for T.V. + video, silver/blue.

M.O.T. JULY 1991 £47,500 NETT

LEYLAND 1987 TIGER 260 DUPLEX 320 12M, 50 recliners, grey moquette, power door, toilet, server, suspension raise system, all white.

M.O.T. FEB 1992 £47,500 NETT

DAF 1984 MB200 DKFL CAETANO ALGARVE 12M, 49 recliners, grey/orange moquette, power door, courier seat, curtains, toilet, wired for T.V. + video, carpet, water boiler, duo red/white.

M.O.T. JUNE 1991 £37,500 NETT

SCANIA 1984 K112 JONCKHEERE JUBILEE P599 12M, 49 recliners, fawn/orange moquette, power entrance door, courier seat, berth, centre toilet, fridge, continental door, double glazed side windows, drinks machine, TELMA retarder, wired for T.V. + video, all white.

M.O.T. DEC 1991 £45,000 NETT

DAF 1983 (NOV) DKFL JONCKHEERE JUBILEE P50 12M, 49 recliners, just re-trimmed in grey/red moquette, power door, o/s rear sunken toilet with continental door, double glazed tinted windows, Tempo 100, wired for T.V. + video, Telma retarder, drinks machine, magazine nets, all white.

M.O.T. NOV 1991 £42,500 NETT

BOVA 1983 EUROPA II INTEGRAL 12M, 49 str., red moquette, (44 recliners + 5 fixed at rear), power door, courier seat, curtains, toilet, continental door, TELMA, Webasto, driver's fan, all white.

M.O.T. APR 1992 £29,500 NETT

DAF 1983 DKFL VAN HOOL ALIZEE-H 12M, 48 recliners, brown moquette, rear floor mounted toilet, continental entrance door, Webasto heating, driver's berth, power operated entrance door, courier seat, curtains, wiring for T.V. + video, white/grey/red.

M.O.T. FEB 1992 £42,500 NETT

DAF 1982 (OCT) DKT PLAXTON SUPREME 12M, 57 str., red moquette, power entrance door, tinted side windows, curtains, o/s/r sunken toilet, continental door, water boiler, fridge, wiring for T.V. + video, grey/duo green.

M.O.T. OCT 1991 £25,000 NETT

LEYLAND 1982 (AUG) TIGER 245 PLAXTON VIEWMASTER 12M, semi-automatic gearbox, 49 recliners, red/orange moquette, courier seat, power entrance door, tinted side windows, curtains, o/s/r sunken toilet, continental door, water boiler, fridge, wiring for T.V. + video, grey/grey/red.

M.O.T. MAR 1992 £29,500 NETT

TRADE DESCRIPTIONS ACT:

In detailing these used saloon coaches we have quoted the year of registration and not necessarily the model or year of manufacture.

VALUE ADDED TAX:

Prices quoted are exclusive of V.A.T. and are subject to the normal standard rate.

COACH

Issue 633 £1

MART

April 4, 1991

5 News: Target Travel is run off the road, but director's son starts afresh. Wharfedale wins what it claims is the biggest ground movement contract ever awarded in UK. And Cheshire coach operator talks about horrific Alton Towers accident.

12 Fleet Update: Steels of Addingham takes its first Javelin and Richards Brothers of Cardigan goes for Dart. Three operators buy Mercedes minibuses. And Capital Gatwick takes two door Delta.

15 Diary: Echoes of dereg bus wars as women drivers cause big problems in Bristol and Mealstop uncovers humour in the unlikeliest place.

17 Letters: A heartfelt plea for legislators to do their job properly. Marksman is taken to task over sick pay and news of owner/drivers club.

20 On Target: Two pages of Marksman this week brings you revised and updated costing tables for this season.

22 Road Test: Rod Davey finds plenty to admire in Yorks of Northampton's Setra highliner on a shopping trip to Calais.

25 Profile: From £146,000 Eos to Bedford VAL. Hurst's of Wigan runs a very mixed fleet and has its own reasons for doing so.

27 Licensing & Legal: Mercers Longridge Ltd is given warning over maintenance problems, while Mercers Bus & Coach fails to appear. Prospect Coaches of Stourbridge wins licence increase.

33 Tours & Excursions: Countdown to MOOT '91. Four pages on the Coachmart-sponsored show for operators to strike deals with venues and attractions throughout the country.



Nat Express bails out BR - page 9



Pride of Hurst's mixed fleet - page 25

COMMENT

THE news that top quality coaches got top dollar at ADT's auction last week may be a glimmer of hope for the rest of 1991.

After all the problems posed by the Gulf War and the total failure of the Budget to address operators' needs, at last it appears that there is cash being spent on vehicles.

The very presence of Boydens' luxury coaches at Belle Vue underlined the gloomy state of business generally. That such a highly respected operation should crash, albeit pulled down by the car dealership in the group, demonstrated just how vulnerable all businesses, large and small, have been to this recession.

But someone out there had £300,000 to spend on Boydens' vehicles, including £75,000 for a Bova. Those prices are a marked improvement on the last auction and, indeed, a marked improvement on some dealer prices of six months ago.

The manufacturing side of the coach and bus industry cannot be faulted for its faith in the business. In the last month alone, Plaxton launched its Verde city bus and Northern Counties announced its own aluminium single-deck Countybus to be launched at Coach and Bus '91.

Operators should applaud the fact that both companies have boldly continued investment plans through some very dark months, spending vast sums on research and development with only the hope that the long-term future of the industry would eventually repay this effort.

There is still need for caution in making any kind of prediction. The CBI is forecasting an upturn in the economy by the end of summer perhaps marred by a rise in unemployment. And although it is obvious that the trading problems experienced by many small companies in the last 12 months may only become apparent when receivers have been through the accounts, there is some qualified optimism that a halt in the recession will be the saviour of other companies.

One thing is clear. If your company has been turning profitable coin in the last year and planning vehicle replacement, cash in the bank may be better spent on a coach NOW than at the end of summer, when prices look bound to have risen. And if all the signs for a long, hot summer prove correct, you may even find work for an extra vehicle.

STUART JOHNSON SJ **SCANIA**
BUS AND COACH DISTRIBUTOR

I ONLY SPRING SPECIAL PACKAGE



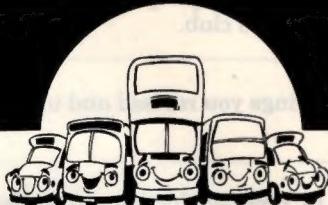
NEW SCANIA K113CRB ELITE PLAXTON 3500 4 STAR
25% DEPOSIT, 5 YEARS - 5% P.A. FLAT RATE
£1,926.25 rental
PART EXCHANGE WELCOME

Stuart Johnson Ltd., Bus and Coach Centre, Claylands Avenue, Worksop, Notts S81 7DJ
Ring Tony Clayton NOW. Tel: 0909 500822. Fax: 0909 500165

. . . D E P E N D A B L E Q U A L I T Y . . . D E P E N D A B L E Q U A L I T Y . . .

The Advantages?

- You fix your own price
- No dealer mark-up
- No individual advertising costs
- No storage problems
- No middle man
- No worries, no haggle, no hassle

ALL ROADS LEAD TOAT JUNCTION 1, M18
ROTHERHAM
South Yorkshire**THE BUS & COACH MART****THE SMART NEW WAY TO SELL YOUR PSV**

Want to sell your used bus, coach or minibus?

Then bring it to the **BUS & COACH MART**, and we will sell it for you.**The Cost?**

- A small up-front registration fee covers up to 4 weeks' display, parking, publicity and insurance.
- Only a nominal weekly charge is payable if the vehicle remains unsold after 3 weeks.
- A fixed-rate commission (between 5%-10% of selling price), payable only when vehicle is sold.

MCW

1986 MCW CUMMINS L10 Engine. 4-speed full automatic Voith gearbox, 79 recliners, nearside front power door, toilet, orange curtains, luggage pen, seat back pockets, full soft trim, MoT 19.09.91, resprayed all white.
Price £21,000

NEOPLAN

1984 NEOPLAN SKYLINER, 75/77 recliners, DAF 11.6 turbo engine, 8 speed gearbox, toilet/washroom, servery, water boiler, fridge, curtains, choice of two, MoT's 22.11.91 and 15.01.92, stock numbers M110 and M111.
Price £39,500

JUST A FEW EXAMPLES

1975 BRISTOL VRT (Gardner 180 engine) Choice of 2 - **NOW ONLY ONE.** Stock No. **SOLD** £2,950.....£2,500

1983 LEYLAND TIGER 245 (exchange fitted 23/10/90) Plaxton 3500, 48 reclining seats, hydrcyclic, semi-auto gearbox, rear o/s sunken toilet, rear o/s cont door, Webasto, destination gear, MoT 20.12.91, includes full repaint in single colour of your choice. Stock No M021.
Price £27,000

1985 LEYLAND TIGER 245 Duple Caribbean 48 recliners plus courier, toilet, double glazed windows, curtains, seat back tables, p. trunks, fridge, twin fuel tanks, Webasto, driver's bunk. Stock number M020.
Price £29,950

1984 LEYLAND TIGER 245, Plaxton 3500, 50 reclining seats, ZF manual gearbox, Webasto, dble glazing, Leyland re-con engine, April 1990, MoT 15/11/91, stock no M022.
Price £32,450

1988 DENNIS JAVELIN 11 metre Duple 320, 53 seater, power door, tinted windows, exhaust brake, soft trim, speed limiter, cherished plates - 429 and 430 UFM. Choice of two. Stock numbers M018 and M019.
Price £47,500

(Why not join the ranks of satisfied customers who have sold their PSV's through the Bus & Coach Mart)

The Bus & Coach Mart, Carlton PSV Sales Ltd, Sandbeck Way, Hellaby, Rotherham, S Yorks S66 8QL
Telephone: 0709 700600 Fax: 0709 700007

■ LICENSING

Maintenance problems drive Target Travel off the road

TARGET Travel has been driven off the road with the loss of nine jobs, following the revocation of its O-licence for excessive maintenance problems by North East traffic commissioner Frederick Whalley.

But general manager and director John Reed's son, John Reed, Jnr, became managing director of a new company, Crown Coaches based in the same premises as Target, and running some of the same vehicles, the day after the revocation.

His company now operates three executives including an Eos, Scania K112/Van Hool and a Volvo B10M/Duple 340SL. As a CPC holder since December 1989, he will also be responsible for three Leyland Leopards, two of which will be used

for service work.

The commissioner disqualified Target Travel from holding or obtaining an O-licence for at least two years. He also disqualified Mr Reed, Snr, for the same period from being a director/partner or holding a controlling interest in any company or subsidiary holding a PSV O-licence.

John Reed, Snr, was angry about the commissioner's decision. He said the company had spent £30,000 on spares alone for its service buses last year.

The commissioner said reports from the Vehicle Inspectorate on the condition of Target's fleet meant that adequate maintenance had not been carried out.

The company's statement of intent, in procuring its O-licence,



Target Travel's Scania Van Hool: now run by John Reed, Jnr, for Crown Coaches.

had not been fulfilled, Mr Whalley said.

After a fleet examination, Target Travel received eight prohibition notices and two defect notices on eight vehicles - out of its mixed fleet of nine coaches and one double-deck bus.

One vehicle alone was found to have a leaking brake system, inadequate handbrake adjustment, faulty air brakes, a fuel leak and loose seats and fittings.

John Reed, Jnr, will be restarting Target's Blythe to Newcastle service on May 6 this year. 'We are looking to buy Leyland Tigers if customer support is sufficient,' he said.

He has made changes to the maintenance system at the garage.

'Vehicle inspections will be carried out every four weeks by the remaining engineer and each driver now has his own defect report book.'

■ COACH SALES

Ex-Boyden coaches sell for £300,000

FIVE ex-Boyden International coaches fetched £300,000 at last week's ADT Manchester auction. One Bova achieved £75,000 in a sale which showed a swing in favour of quality coaches.

Ninety coaches on offer at the first sale of the year ranged from a 1950 Bedford OB to G reg executives from Boyden, which crashed earlier this year (*Coachmart*, February 14). Entered by the finance company, Boyden's two DAF/Caetanos sold for £62,000 and £66,000, whereas the Bova Futuras achieved £71,000 and £75,000. A year-old Toyota Optimus had a £25,000 bid.



Boyden coaches: one Bova sold for £75,000 at ADT Auctions.

While many provisional deals were yet to be settled, ADT's commercial manager, Derek Bolt considered the sale a success.

He said: 'Perhaps some of the reserves indicated the differences between

some peoples' ideas of values and what the market is prepared to pay.'

Few double-deckers were entered. A P reg Neoplan failed to reach its reserve with a top bid of £31,500, but Northern Bus sold its

1987 Metroliner for £26,100. Bought at ADT last year for £18,500, this coach had been fully refurbished.

Encouraged by the Boyden vehicles and a B10M of similar age going for £66,000, Mr Bolt said: 'Having heard all the prophets of doom, it should be a good fillip for the industry to see the money paid for vehicles as seen. The difference between our last sale in November and this March is that there was less interest in vehicles like Leyland Leopards, which were popular last year, and even the B58s.'

The next ADT bus and coach auction - again at Belle Vue - is on May 21, 1991.

■ COACH

Boom-time for Mercury

ANDY Goldsmith's new management at Boscombe-based Mercury Coaches has more than doubled its monthly off-season turnover.

The nine-vehicle company has achieved the dramatic increase in business through more diversified work and by rationalising its school contracts work.

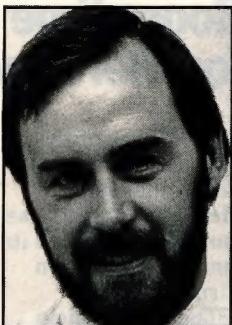
Its year-on figures, for January 1990 over January 1991, have increased by 120 percent, according to its accountant Nick Hixson of Wimborne. Mr Hixson handles the company's business planning, management advice, accounts and auditing.

'Our annual turnover has been between £180,000 and £200,000 for the last three years,' said Mr Goldsmith, who refused to divulge the latest figures. But if calculated on a averaged pro-rata basis, monthly figures of £15,000 may have increased to about £33,000.

With its head office in Wimborne, the company recently added a five-year-old Volvo 10M/Jonckheere 49-seat executive coach, with toilet and drinks machine, to its fleet of eight Bedfords based at Bournemouth International Airport. 'This has brought in new contracts worth over £100,000 from incoming student holiday tour operator, English Friend, which is based in Brighton,' said Mr Goldsmith.

Moreover, Mercury's contracts serving 12 schools for Dorset County Council now have five rather than seven coaches and drivers - using more effective interworking and creating weekly savings of £400-£500.

■ PEOPLE



● CHRIS George (above) is to become Leyland Bus Body Division's first commercial manager after a two year stint as VL Bus & Coach's sales engineering manager.

After graduating from Loughborough University, Mr George worked in a number of positions at London Transport, Leyland Truck & Bus and Charles Roe - now Optare in Leeds.

● THE former general manager of Sheffield United Transport (SUT) has joined Wootton Jeffreys Consultants.

Martin Lewis is heading up the sales and client support activities of the company's Bus and Crew scheduling software division in Manchester. His appointment coincides with the launch of updated, Busman II software from Wootton Jeffreys.



● MAURICE Brown (above) has been appointed sales engineering manager at VL in Warwick.

His responsibilities will include technical sales support and literature, product planning, bodybuilder liaison, legislative compliance and pre-delivery inspection management.

He has worked for 28 years in the bus industry starting with Leyland Motors in 1963.

■ BUS

London Transport cuts routes to save cash...

LONDON Transport is to cut over 40 bus routes in its drive to save £3 million from its tightening transport budget (*Coachmart*, February 21).

Four routes have been completely withdrawn, including the 36A from Brockley Rise to Victoria. The service has now been restructured into services 36 and 36B, minus the short section between Brockley Rise and New Cross, but frequencies are unaltered between New Cross and Central London. Service 185A, a Saturday-only shoppers' bus between

the Elephant and Castle and Lewisham, is withdrawn - but between Camberwell and Lewisham there will be more 185s.

The 273 midibus route between Lewisham and Grove Park has been running a year, but is now withdrawn because of low loadings.

A Red Arrow shopping hours service between South Kensington and Bloomsbury, route 503, had a weekdays extension to Moorgate which will now cease.

But a London Buses' spokesman said the cuts represented less than one percent of the



London bus routes: 40 to go.

total £400 million budget. 'Most are minor frequency reductions and off-peak cuts,' he said. 'But some are in the peak where loadings have been proven low. Monitoring has shown we have been providing too much

capacity when compared to passenger demand.

'All other cuts are basically headway changes, but routes 10 and 13 will change to OPO in the evenings with the same service frequency.'

Other changes include the withdrawal of Sunday services U1 Ruislip to Uxbridge and 86 Limehouse to Stratford; the ending of the experimental service 115 between Tulse Hill and Forest Hill; and the 205 double-deck service between Park Royal and St Raphael's industrial estate will change to midibus.

... but pressure stops London United changes

DESPITE bus cuts imposed across London, London Bus subsidiary London United has bowed to public pressure after receiving over 1,000 letters of protest.

The company had planned to split route 33 and replace it in part with a new Harrier minibus route R68. But residents claimed this would result in discomfort and overcrowding - so the route between Kensington and Fulwell, via Richmond, Twickenham and Teddington, stays. But it

will no longer run between Hammersmith Broadway and Kensington Palace Gate. Another reason for the plans being dropped was problems with parked cars at a proposed terminus at Twickenham Green.

Other proposed route changes will go ahead in early June, with route 267 shortened to run between Hammersmith and Fulwell Bus Garage. The new Harrier R68 will also be introduced between Hampton Court and Richmond.

UK bus companies put up fares

BUS companies throughout the country are imposing fare rises - some on top of Gulf War surcharges already in effect.

Fylde-based Blue Buses has announced fare increases averaging 7.5 percent. Although it had imposed a Gulf War surcharge, it said it had kept the increase to below the rate of inflation. However, it said there may be further increases due to an extra 13.6p/gallon on diesel resulting from the Budget - although it is

hoping for a fuel duty rebate. Last year it increased fares by 10 percent.

Western National has put up fares in Cornwall by an average of eight percent, but has a spoonful of sugar to help the medicine go down with a discount scheme offering savings of up to 50 percent. For example, a day return from Penzance to Truro will



Blackpool Transport: put up fares by an average of 7.5 percent.

give a £1.25 saving against the normal fare of £2.75.

Blackpool Transport has put up fares on its buses and trams, with increases of between 2p and 10p on many local routes averaging out at 7.5 percent.

■ COACH

M40 express

CITY of Oxford Motor Services' new X40 Birmingham to Oxford and X60 Bicester to Heathrow express coaches - the X40 worked jointly with Midland Red South - is now running on the new M40 extension.

The X40 service uses a vehicle from each company with a 0630 start from Oxford getting to Birmingham Airport at 0800 and Digbeth at 0845. Day return is £7.

The X60, which ends its journey at Victoria, is £8 day return and £700 a year.

COACH

Wharfedale Coaches clinches huge Student Games contract

LEEDS-based Wharfedale Coaches has won what it claims is one of the biggest one-off coaching contracts ever awarded in the UK. It is to co-ordinate and provide transport for competitors and officials throughout this summer's World Student Games.

Worth in the region of £750,000, the contract calls for up to 150 coach movements a day. Wharfedale, which runs just 12 up market vehicles from its base in Yeadon, is now advertising for coaches to sub-contract the work to.

'In terms of one off coach movements, this contract must be one of the biggest ever awarded in this country,' said Wharfedale general manager, Chris Goodhill.

'But we have had past experience of handling large ground transportation projects. Last year we did the ground transportation for



Wharfedale Coaches: World Student Games contract worth about £750,000.

Knebworth and the Nelson Mandela concert at Wembley Stadium.'

Wharfedale is planning to take on four extra operational staff to handle the contract, including traffic manager, Mike Carlisle. He is already working from Sheffield - in offices provided by the World Student Games Organisers.

'We are very pleased to be awarded this contract in view of the strong competition currently prevailing in the bus and coach industry,' Mr Goodhill

said.

Part of the London-based limousine hire specialists Crawfords, Wharfedale's main business is providing transport for touring pop stars and their entourages. That includes not only coaches, but limousines and even aircraft.

Wharfedale is currently providing a Hawker Siddeley jet and co-ordinating all ground movement for Rod Stewart, who is touring the country. It also laying on coaches and limousines for

Gloria Estefan.

Operators interested in providing coaches for the World Student Games, which takes place from July 5 to July 27 this year, should write to Chris Goodhill at Wharfedale Coaches, Moorfield Industrial Estate, Yeadon, Leeds LS19 7BN. Or fax 0532 391190.

● ALAN Birch has joined Wharfedale Coaches as traffic manager. Mr Birch (40) was previously coach operations manager with Coach Europe, part of the ILG empire which crashed last month (*Coachmart*, March 14).

His new responsibilities include co-ordinating all the 12 coaches operated by Wharfedale. 'This is a new industry for me,' said Mr Birch. 'So it's quite exciting. For the last eight years I have been involved in shuttles - I started with NAT in September 1980.'

BRIEFS

● ALTHOUGH its annual fares review is due, Lancaster City Transport is freezing its fares for the next three months - to give passengers the benefit of earlier Gulf War fuel surcharges.

● GREATER Manchester Buses did not receive a subsidy for its Good Friday and Easter Monday services from the PTA - so it charged higher fares, with increases ranging between 10p and 20p, on a restricted Sunday timetable.

There was no change in concessionary fares and Busabout tickets were still valid.

● GUSCOTT Coaches of Halwill has been awarded a new contract by Devon County Council to run a local weekday bus service between Halwill Junction and the Holswothy Industrial Estate.

There will be one return journey each day.

● PEOPLE winning 1,000 British Airways airline tickets on April 23 will also get free travel on London United's Airbus service between Central London and Heathrow.

London United is also tying in with BA's promotion to attract incoming tourists to Britain by offering 'two-for-the-price-of-one' bus tickets throughout the summer.

● SOME 5,727 coaches passed through the port of Dover in February, an increase of 174 or over 3 percent on the same month in 1990.

Over 230 more coaches went through the port in the first two months of this year, bringing the total to 8,343 compared with 8,111 in the same period last year.

BUS

Northern Counties plans show launch

NORTHERN Counties is to unveil three versions of its all-aluminium Countybus body at this year's Coach and Bus '91 show in Birmingham.

The new body is to be built on all three sizes of Dart chassis, on the Dennis Lance, Volvo B10M and Iveco Citybus chassis. Scania and Leyland Lynx-based models will be built to order.

But only 8.5 metre Dart, B10M and Iveco Turbo Daily versions are expected to be on show.

The £85,000 price

tag on a complete vehicle undercuts Plaxton's new Verde city bus by a small margin, but both vehicles share several design features. NC claims GRP panels for all lower valancing will cut down-time, and that modern styling will appeal to passengers.

The bus features deep, low windows, split windscreen and a range of door options. All sizes of Countybus will share common components. The vehicle is targeted to European sales, said



Artist's impression of the Countybus.

marketing director Ian Murray: 'It is an addition to our range of double-deck bodies, and complements the Renault PR100 single-deck without replacing it.'

First deliveries will be made late this year.

BUS

Boro'line faces cash crisis

MUNICIPAL bus company Maidstone Boro'line faces a financial crisis - despite expectations that £1.5 million losses accumulated in 1989/90 will be cut to £0.5 million in 1990/91.

Managing director David Coupland told council shareholders he expected the cash deficit to be £450,000. But the company is rapidly approaching its overdraft limit of £650,000 and may sell its Armstrong Road depot on a lease-back arrangement.

24 HOUR

VEVGER

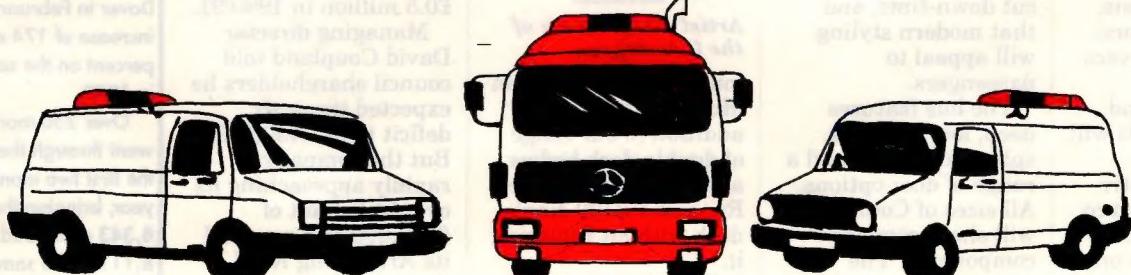
P.S.V. SPECIALISTS



24 HR
UNDERLIFT RECOVERY
FOR MAJOR FAILURES
TO ANYWHERE IN THE U.K.



24 HR
FULLY EQUIPPED MOBILE WORKSHOPS
FOR ROADSIDE REPAIRS WHENEVER POSSIBLE



24 HOUR

TELEPHONE: 0860 - 519561

■ EXPRESS SERVICES

National Express solves BR problems

NORTHBOUND
National Express services were given a boost over the Easter Bank Holiday - after a British Rail derailment caused an unexpected fillip in demand.

The derailment at Lichfield fouled up BR's northbound services on the main west line from Euston - with destinations such as Liverpool, Manchester and Glasgow badly affected. 'It will take between three and

four days to rectify, nearly the whole of the busy Easter period,' said a BR spokesman.

Despite Maundy Thursday being the busiest day of the year for National Express, the national line-service network operator was ready for the crisis. 'Growth of demand is being constantly monitored at our central control centre in Birmingham,' said Andy Carey of



National Express: ready for the crisis.

National Express' marketing division. 'Bookings have not been restricted and we are geared to cope with any extra demand.'

Most overnight coach express services already had between two and four extra coaches drafted in from contracting coach operators throughout the country to cope with extra Easter demand and British Rail's crisis meant there were still more to follow.

Before the derailment, 23 extra coaches had been commissioned for London to Scotland services alone.

Eurolines announces new European list

EUROLINES' just published timetable lists 12 new European destinations for 1991 and 1992.

Agreements with Eurolines' European partners mean that Toulouse, Limoges, Basle, Zurich, Vienna, Nancy, Rimini, Ancona, Salamanca and Prague are included in the timetable for the first time. The total number of destinations served by Eurolines' scheduled services is now over 200 in 15 countries.

Eurolines, the only



Eurolines: 12 destinations are on the 1991/92 timetable.

UK company offering scheduled coach services to Europe, carried some five million passengers last year and says its loadings have

increased by an average of 15 percent a year since 1989. Of the five million passengers, 360,000 travelled out of the UK and a further 400,000

travelled into the UK from the continent.

'We are definitely on course,' said general manager, John Gilbert. 'When we launched the 1990/91 programme, our sights were firmly trained on expanding and strengthening the Eurolines' network. We are looking to grow still further.'

Eurolines has also published a new range of publications, including a fares and destination guide and booklets on Paris, Brussels, Amsterdam and Ireland.

■ TOURS

Oxford Classic deals with noise problems

RESIDENTS and undergraduates alike will welcome the latest moves by The Oxford Classic Tour - for it has eliminated a major noise nuisance from its open-top city tour buses.

Doing away with noisy public address systems, it has introduced a multi-lingual headphone system. Tourists operate the system by plugging in headphone sets issued free as they board.

Sockets are located near each individual seat and tourists may select language

required and set the volume.

'As a responsible tour operator of many years standing we recognised the annoyance the PA systems were causing,' said Paul Tappin, managing director of Tappins Coaches - part of the The Oxford City Tour consortium which also includes Heyfordian Travel and Lothian Region Transport.

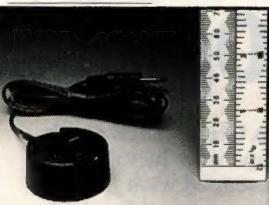
'Residents, people in workplaces and students at their desks were all suffering, but we responded

by installing a system which has completely eliminated the noise nuisance,' he told Coachmart.

The Oxford Classic Tour will operate a 15-minute headway during the summer daylight hours with fares set at £4.50 adults, £3.50 OAPs and £2 for children under 12-years-old.

English-speaking tourists, as well as Spaniards, Germans, Danes, Japanese, Swedes, French and Italians will be able to hear the commentary in their mother tongue.

■ COACH



Technotrend's new system

FARNBOROUGH-based Technotrend has introduced a new driver's microphone for hands-free use. It may be used in conjunction with cellular telephones, two-way radios as well as with vehicle-based public address systems.

Its pill-shaped housing is designed to be mounted with a Velcro pad on the top dashboard surface, roof lining, windscreens or sun visor - with a microphone element in an arm which pivots through 45 degrees within the housing.

However, PSV regulations as recently amended still stand, according to the BCC. 'The new 'mike' may only be used for short announcements and not extended commentaries,' said the BCC's Liam Fitzpatrick.

Further information on 0252 373242.

■ COACH & BUS

Volvo talks

VOLVO Bus Corporation, Renault Véhicules Industriel and Heuliez Bus are discussing an agreement on co-operation in bus and coach manufacture.

Heuliez Bus, a well-known maker in France, intends to develop its product range, develop specific new market segments and to internationalise its activities. It made around 500 buses in 1990.

An agreement would provide for Heuliez's continued technical co-operation with Renault and also bring in Volvo Bus.

■ ACCIDENT

Operator escapes horror crash

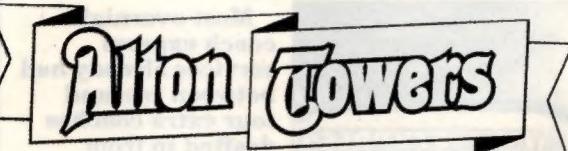
A CHESHIRE coach operator luckily escaped with just bruises and a cut lip after his rollercoaster car collided with another at Alton Towers theme park last week.

Terry Norris, owner of five coach operation Leisure Line of Crewe and Nantwich, decided to go on one of his own excursions to the first day opening of Alton Towers' summer season.

His operations manager, Neil Ramshaw, also went.

Both men decided to try out one of the theme park's most popular rides - The Mouse rollercoaster - and got into the same car.

Terry Norris picks up the story: 'We climbed up to the top, took a couple of corners and then all of a sudden, we came to an instant stop. Then we were



suddenly released and started to go down. As we were getting up speed, we realised that the car in front hadn't moved off.

'It was frighteningly obvious what was going to happen. And it did - we slammed into the back of it. That stoved in the back of the car and sent it flying up the next incline. But not all the way.'

'Having gone about half way up it started to come down again. So we collided with it for a second time and rocked together, locked together before we both came to a standstill.'

'We were stuck up there for an hour before the fire brigade



Alton Towers: scene of operator's narrow escape.

got us down and an ambulance took us to hospital.'

Six people were involved in the incident in all. Four received hospital treatment and were later released.

Mr Norris badly bruised his ribs, arms and legs and his teeth

were pushed through his bottom lip.

Mr Ramshaw, suffered whiplash injuries.

A spokeswoman for Alton Towers said the ride had been operational for three years without a single accident.

The Mouse, along with every other ride, was fully serviced once a year and checked daily in season.

It was now closed while the accident was investigated by Health and Safety Executive officers. She expected a report in the 'very near future.'

Although shaken, Mr Norris is philosophical: 'It's like our industry - you don't stop riding on coaches because one crashes. But I would be more careful in the future about the rides I take myself and family on.'

● *Mealstop* page 15.

■ TOURS

Tourists flock back to Britain

AFTER a virtual international travel boycott during the Gulf War, Scandinavians are now making a rapid comeback to Britain, according to the London Tourist Board.

The LTB has reported a high level of bookings to London in April, May and June.

An LTB spokesman said with the end to hostilities the Scandinavian market is looking buoyant.

Scandinavian tourists spent £253 million here in 1989.

■ OBITUARIES

David Devoil

DAVID Devoil, 43-year old star driver of Ramsey-based Cavalier Coaches, has died in his sleep from cancer after undergoing chemotherapy.

'His dedication to the job lasted until his untimely death - he was always concerned his coach and position with us would be kept open,' said joint-proprietor Kim Crutwell. 'This was always to be - and because of his dedication we are naming his Jonckheere Deauville coach 'The David Devoil' after him. We give our sincere condolences to his wife Janet and suggest to anyone willing that the best memorial will be to give donations to combat this disease.'

Ivy Bland

IVY Bland, aged 81, died peacefully in Rutland Memorial Hospital.

Her hard work and generosity will be sadly missed both by the coach industry and the community she served.

After husband Reg Bland's death in 1985, Ivy gained control of Blands of Cottesmore until three years ago when her son Tony and grandson Ian took over.

The business, which was started by Reg from the Rutland village of Cottesmore in 1929, continues unchanged.

■ MINIBUS

Rapidform converts for PSV customers

RAPIDFORM (Europe) Ltd of Gillingham, Kent, is now converting minibus drive axles to air suspension for its first PSV customers - Always, Baileys and London Transport CentreWest.

Leyland DAF, Iveco, and Mercedes-Benz chassis can be retro-fitted by Rapidform, which has ten years experience of air-suspension on commercial vehicles.

Managing director Tony Rodwell told *Coachmart*: 'By far the biggest single criticism I have encountered about using public transport is that of being tossed about like a cork at sea.

'While the majority of suspensions may be adequate

for carrying cargo, human beings deserve something better than cart springs.'

'It was this awareness which encouraged us to address the need for a drive axle air suspension for vehicles under 7.5 ton, which was not a scaled down version of the trailing arm type traditionally favoured on heavy commercial vehicles.'

'These we knew would exhibit exaggerated rise and squat during acceleration and braking and a pendulum effect when cornering.'

The SDI series Air Ride Suspension is said to offer superior ride with the minimum of modification to a wide range of makes and models.

Coachmart is published by EMAP Response Publishing Ltd, Wentworth House, Wentworth Street, Peterborough PE1 1DS. Telephone 0733 63100. Classified Advertising 0733 898111. Fax 0733 62656. Telex 32157. ISSN 0953-8240. Editor in Chief - Mark Barton. News Editor - Mark Williams. Staff Writers - Rod Davey, Mike Morgan. Production Editor - Andrew Hurst.

Publishing Director - Ian Griffin; Group Display Sales Manager - Iain Blackhall; Deputy Group Display Manager - Lynn Cowley; Group Classified Sales Manager - Stephen Skinner; Telesales Executives - Sally Wight, Ruth Kitchen; Sales Representatives - Hugh Cairns, Paul Murtagh, Liz Green, Lyn Cook; Advertisement Production Manager - Nicky Curd; Group Marketing Manager - Sarah Ramsden; Subscriptions Enquiries - Joanne Reed.

Coachmart is only available by pre-paid subscription. Domestic subscription rate is £45 per year; £75, 2 years; £95, 3 years; and Europe (including Irish Republic) £85 per year. Worldwide air mail rate is £115 per year. All rates include postage. Contributions should be sent to The Editor, *Coachmart*, Wentworth House, Wentworth Street, Peterborough PE1 1DS. The Editor cannot accept responsibility for claims and statements by authors and manufacturers whose views do not necessarily represent those of the publisher, or for any mistakes or misprints, although every care is taken to ensure accuracy.

Typesetting and colour origination: Meridian Media Services Ltd, Orton Southgate, Peterborough. Printing: Gibbons Barford Print, Willenhall, West Midlands.



MEMBER OF THE AUDIT BUREAU OF CIRCULATIONS

© EMAP Response Publishing 1991

WHEREVER YOU GO THERE IS ALWAYS A DAF BUS



Buses for city and inter urban operation, commuter coaches, luxury touring coaches. DAF BUS has the ideal solution for every operator. The bus and coach designs from DAF BUS are technologically advanced and versatile. They open up new vistas of profitable operation.

Comfort for passengers and the driver, respect for the environment and maximum safety are prime considerations. And perfect service is available at all times throughout Europe. Whatever journey you undertake...

**FROM THE SHORTEST TRIPS
TO THE LONGEST JOURNEY**

MEMBER
OF THE
UNITED BUS
GROUP



DAF
BUS

You've been buying... You've been buying... You've been buying... You've been buying...

Richards and Warrington pick Darts

THE increasing popularity of 10 metre vehicles with smaller operators is demonstrated by the red, white and blue Dennis Dart for Richards Brothers of Cardigan.

Built with full width door, split step and full Diptac, the bus was bodied by Carlyle for local service work.

This vehicle follows quickly in the tracks of the 200th Carlyle Dart which was delivered to Warrington Borough Transport.

This was taken as part of a follow on order to bring Warrington's present total of the Birmingham-built nine metre 35-seaters to 13.

The Warrington Dart - for services in the



Richards Brothers: proud owner of a 10-metre Dart.

Warrington and Runcorn areas - is a milestone for both Carlyle and Dennis, according to Carlyle director Chris Jones.

The total of Darts delivered, including London is around 280, of

which 75 percent are Carlyle's, claims Mr Jones, who is outspoken in his view on the emergence of competition.

He told Coachmart: 'There is a danger of more body builders than there

are customers and this is not good for the real, healthy competition, which is welcome.'

'Happily the original and distinctive Carlyle version is proving both a tribute to the original inspiration and to our foresight in putting this excellent design into the market. That also appears to be what our customers believe.'



The 200th Carlyle Dart for Warrington.

Day's buys another coach from Europa

LONGSTANDING Europa customers, Day's Coaches of Kilnhurst near Rotherham, has a sixth coach from the Doncaster PSV manufacturer.

A 23-seat Mercedes-Benz 811D with large luggage boot, originally a joint development between

Day's and Europa, has just joined three other remaining Europa vehicles in the fleet: the first 811 now three years old, a 609D and a 307D.

The latest addition is the sixth vehicle supplied to Derrick Day and son Raymond over an eight



year period and will operate on UK holiday and excursion duties.

Ray Day shows-off the four Europa conversions currently in the fleet which operate alongside larger coaches.

Shearings gets five Reeve Burgess Mercedes conversions

SHEARINGS, Europe's largest coach operator, has added five Reeve Burgess conversions of Mercedes 609Ds to its fleet. Three are 20-seat buses, two are 19-seat coaches. They form a repeat order and bring to eight the number of 609Ds in the Shearings fleet with Reeve Burgess conversions.

The coaches are used for private hires and for tour feeders, while the buses are

allocated to a number of depots, including Shifnal where they are used on Shropshire tendered services.

All are built to Reeve Burgess' standard specification with soft trim interior. They have power doors, giving flexibility to use the coaches on local bus services if needed.

All are powered by 88 bhp Mercedes OM364 engines.



Shearings: bought more Mercedes 609Ds.

You've been buying... You've been buying... You've been buying... You've been buying...

Capital Gatwick takes delivery of new Optare

CAPITAL Gatwick has a new two door Optare Delta based on DAF SB220 chassis for use as a courtesy bus for the Holiday Inn at Gatwick.

The bus operates 18 hours per day between hotel and the Gatwick Airport terminals.

Geraldine Faulks, customer services manager for Capital Gatwick said: 'The Optare Delta was chosen because there was the option to provide two doors which were wide enough to allow passengers to board and alight with ease along with their luggage and this enabled tight service schedules to be achieved.' Specification on the vehicles includes 32 dual-purpose moquette trimmed seats with the facility to carry a further 24 standing passengers.



Shiel Buses goes for a bigger vehicle



DONALD and Alistair MacGillivray of Shiel Buses of Acharacle, Argyll have purchased a 24-seat Mercedes-Benz minibus after finding 16-seat Ford Transits successful, but too small.

The new coach is the 13-year-old company's third small coach. It joins two 16-seat Transits and three full-size vehicles.

Alistair MacGillivray said the selection of Mercedes was down to a lack of choice in this sector of the market. He

said: 'It's been very good for us so far, covering 700 miles per week on contracts and occasional private hire.'

Supplied by Made-to-Measure, the 609D specification includes high back moquette seats by Kustombuilt, full soft trim interior, full length luggage racks with driver's locker, four speaker Blaupunkt stereo radio/cassette, saloon heater, electric intake/extract, decorative curtains and wheel trims.

First Dennis Javelin for Steels Coaches

STEELS COACHES of Addingham, West Yorkshire, has recently taken delivery of its first Dennis Javelin.

Proprietor Timothy Steel told *Coachmart*: 'It's a new product we haven't had before.'

'It was a situation where the rep called on us and if he hadn't done so we wouldn't have done the deal.'

The Javelin will run alongside Volvos and Leylands. It replaces a V reg AEC run for 12 months as a fill-in when Steels Coaches was without a 53-seater vehicle.

Mr Steel expects to replace the heavyweights after five years, but he qualified this by saying: 'It's all down to market forces.'

Although the new coach has not had time to confirm first impressions, Mr Steel said: 'I'm rather impressed



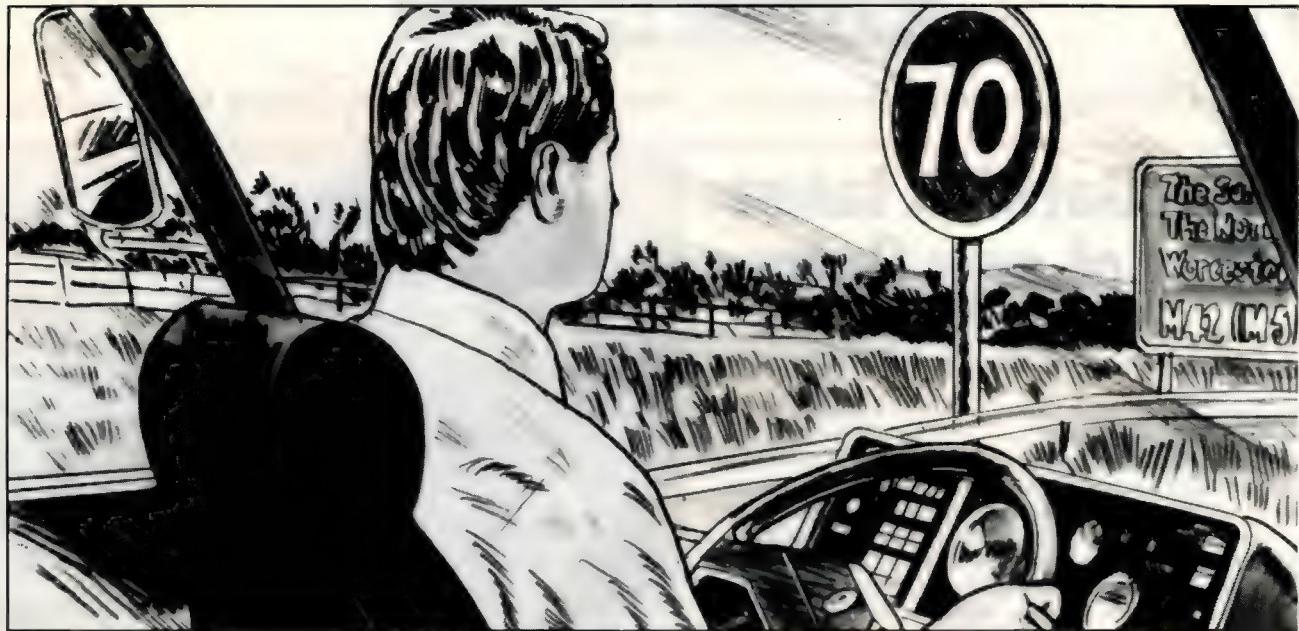
with the chassis which seems to offer the right ingredients for coaching.'

The comprehensive equipment in the Salvador Caetano high-floor 3.35 metre bodywork includes 53

reclining seats, courier seat, power plug door with peage window, tinted side windows with full draw curtains, full height rear continental door, Blaupunkt radio/PA/cassette system and full soft trim with

centre-gangway carpet.

Finished in Steels' livery of black and red reliefs on a white base, the coach will be used for Steels' front-line coaching duties and private hire work.



THERE'S NO EXCUSE!

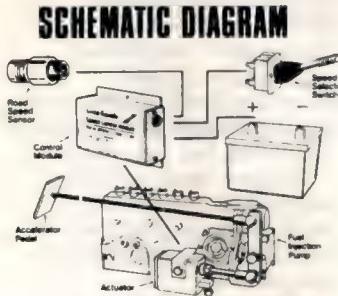
IT'S NOW LAW - If you have Coaches that exceed 70 mph and were first used after 1 April 1974 they must be fitted with a Speed Limiter set to a maximum speed of 70 MPH. Over 150 distributors throughout the UK and Ireland who can advise and fit the Lucas Kienzle Speed Limiter system are there to help.

Obeying the law and avoiding heavy fines is not the only benefit that comes with fitting one of our Speed Limiters.

For a start our electronic Speed Limiter has proved itself, through constant testing and development, to be extremely reliable. It can also save as much as 14% on fuel bills and due to less wear and tear on engines, transmissions, brakes and tyres you can reduce your maintenance costs as well.

That's not all, for driver comfort we've also designed our product so there's no sensation of engine hunting and full power is always available. In fact, it's so smooth that the only sign of operation is a change in engine sound.

And there's never been a better time to update



If you want to know more about our products or how the law effects your company, then fill in the attached coupon and send it to Lucas Kienzle Instruments Ltd, 36 Gravelly Industrial Park, Birmingham, B24 8TA. Or alternatively take advantage of our 24 hour help line on 021 327 7414.

* Additional brackets to suit each application are required - see your local distributor. Note that fitting is not included. A Road Speed Sender Unit and cable may also be required.

| | |
|--|---------------|
| Please send me details about the Lucas Kienzle Speed Limiter | |
| Name _____ | Title _____ |
| Company _____ | Address _____ |
| Post Code _____ | |
| Tel No. _____ | |
| No of Coaches (Requiring speed limiters) _____ | |

Lucas Kienzle

WALES/SOUTH WEST

| | | |
|------------|--------------------------------|-------------|
| AIRPORT | S A TRUCKS (BRISTOL) LIMITED | 0272 825831 |
| BRECON | BRECON MOTORS (DIS) LIMITED | 0874 2223 |
| BRISTOL | LEX TILLOTSON (BRISTOL) LTD | 0272 557755 |
| BRISTOL | BRYAN BROS TRUCKS LIMITED | 0272 772671 |
| CARDIFF | LUCAS SERVICE UK LIMITED | 0222 228361 |
| CHEPSTOW | BULWARK TRANSPORT ENG. | 0291 622326 |
| EXETER | FRANK TURNER (COMMERCIALS) LTD | 0392 832662 |
| EXETER | LUCAS SERVICE UK LIMITED | 0392 70235 |
| GLoucester | TARGET OF GLOUCESTER | 0452 21581 |
| GLoucester | WATTS TRUCK CENTRE LIMITED | 0452 25721 |
| GLoucester | LUCAS SERVICE UK LIMITED | 0452 506038 |
| HELSTON | ARLINGTON MOTOR CO | 0326 572561 |

The Sun
The Wind
Worcester
M42 (M5)

| | | |
|-----------------|---------------------------------|-------------|
| HEREFORD | LUCAS SERVICE UK LIMITED | 0432 265571 |
| LAUNCESTON | PANNELL COMMERCIALS | 0566 773896 |
| Llanfairnach | MANSFIELD & SON LIMITED | 0239 831631 |
| Llanrhystud | LEWIS'S COACHES | 0974 8495 |
| NEWPORT | BRS WESTERN | 0633 259961 |
| PONTYPRIDD | GRIFFIN MILL GARAGES LTD | 0443 842216 |
| POOLE | ENGLISH TRUCK | 0202 71557 |
| PLYMOUTH | LUCAS SERVICE UK LIMITED | 0752 667331 |
| SHEDDON MALLETT | TACHOGRAPH SERVICES | 0749 343963 |
| SWANSEA | SHORTS AUTO ELECTRICAL | 0792 469595 |
| WIMBLEDON | GARDNER'S AUTO ELEC SERVICE | 0735 29254 |
| ST ALBANS | SPARTRUKS | 072681 4913 |
| TAUNTON | HICKLEY VALTONE LTD | 0823 276041 |
| TOTNES | WINCANTON DISTRIBUTION SERVICES | 0803 867910 |
| WESTBURY | RYGOR COMMERCIALS LTD | 0373 864334 |
| WINCANTON | WINCANTON DISTRIBUTION SERVICES | 0963 33800 |

SOUTH EAST

| | | |
|-----------------|--------------------------------|--------------|
| ALDERSHOT | P D E (FARNHAM) LIMITED | 0252 316504 |
| ASHFORD | CROUCH'S GARAGE LIMITED | 0234 23451 |
| BRIGHTON | LUCAS SERVICE UK LIMITED | 0273 772341 |
| CANTERBURY | LUCAS SERVICE UK LIMITED | 0227 453510 |
| CROYDON | C BARBER & SON | 081 6894414 |
| CROYDON | DEES OF CROYDON | 081 681 6711 |
| EASTBOURNE | PANDA DIESELS | 0323 767626 |
| ERITH | SOUTH EASTERN AUTO ELECTRICAL | 0322 342277 |
| FELTHAM | HEATHROW COMMERCIALS LIMITED | 0784 243571 |
| GREENFORD | NORMANDS COMMERCIAL VEHICLES | 081 575 5668 |
| GUILDFORD | F G BARNES & SONS LIMITED | 0483 37731 |
| HORSHAM | EVANS HALSHAM SUSSEX LIMITED | 0403 56464 |
| LONDON | A23 TACHO CENTRE | 081 671 7781 |
| MIDSTONE | SOUTH EASTERN AUTO ELECTRICAL | 0624 90010 |
| PORTSMOUTH | LUCAS SERVICE UK LIMITED | 0705 661504 |
| READING | LUCAS SERVICE UK LIMITED | 0734 861202 |
| SITTINGBOURNE | SPARSHATS OF KENT | 0795 479571 |
| SOUTHAMPTON | TAPLINS AUTO ELECTRICS LIMITED | 0703 331331 |
| SOUTHAMPTON | ADAMS MOREY DAF | 0703 663000 |
| TUNBRIDGE WELLS | LUCAS SERVICE UK LIMITED | 0892 510800 |

EAST

| | | |
|-----------|-------------------------------|-------------|
| AYLESBURY | PERRYS THE AYLESBURY MOTOR CO | 0296 26162 |
| BASILDON | ARLINGTON TRUCK CENTRE | 0268 532068 |
| BECCLES | GALES GARAGES LIMITED | 0502 717023 |
| BEDFORD | ARLINGTON TRUCK CENTRE | 0234 270000 |



| | | |
|----------------|--------------------------------|----------------|
| BOLTON | MANCHESTER TRUCK AND BUS | 0204-707227 |
| CHORLEY | GILBRAITH COMMERCIALS LTD | 02572-76421 |
| CUTHBERT | STEADPLAN LIMITED | 0206-27415 |
| CREWE | CHAMBERLAIN TRANSPORT | 0270-581224 |
| ELLESMORE PORT | TACHOGRAPH CHESTER LIMITED | 051-355-2101 |
| HAYDOCK | HAYDOCK COMMERCIALS LTD | 0942-714103 |
| LIVERPOOL | LUCAS SERVICE UK LIMITED | 051-236-7063 |
| LIVERPOOL | PERRIS & KEARON LIMITED | 051-7094262 |
| MANCHESTER | CHATFIELDS OF MANCHESTER | 061-273-7351/8 |
| MANCHESTER | LUCAS SERVICE UK LIMITED | 061-864-1719 |
| MIDDLEWICH | ERF LIMITED | 060684-4711 |
| NEWTON | GROOMS INDUSTRIES | 0686-626731 |
| PENYGOES | J T JONES & SONS | 0286-880218 |
| PRESTON | RIBBLESDALE AUTO ELECTRICS LTD | 0722-555011 |
| ROCHDALE | TOM MELLOR FORD | 0706-355355 |
| SALFORD | SALFORD LEYLAND DAF LIMITED | 061-872-7241 |
| SANDBACH | SANDBACH TRUCK CENTRE | 027076-3291 |
| SHREWSBURY | LUCAS SERVICE UK LIMITED | 0743-55061 |
| ST HELENS | WOODWARDS OF ST HELENS | 0744-20266 |
| STOCKPORT | GORDON FORD LTD | 061-456-6333 |
| STONE ON TRENT | BRS MIDLANDS | 0782-48281 |
| STONE ON TRENT | PMT ENGINEERING LTD | 0782-744744 |
| WARRINGTON | P & O FERRYMASTERS LTD | 0925-810000 |
| WIGAN | SHEARINGS COACH AND BUS | 0942-272270 |
| WREXHAM | BORDER TACHOGRAPH SERVICES | 0978-823434 |

NORTH

| | | |
|---|--|--------------|
| CAMBRIDGE | LUCAS SERVICE UK LIMITED | 0223-315931 |
| CHELMFORD | TRIMOCO LIMITED | 0245-466619 |
| COLCHESTER | COLCHESTER FUEL INJECTION LTD | 0206-862249 |
| DAGENHAM | DAIRY CREST GARAGES | 081-517-5444 |
| DUNSTABLE | TRIMOCO TRUCKS (AS) LIMITED | 0582-597575 |
| DISSE | TRUMBAR TRUCK CARE LIMITED | 0379-652156 |
| ENFIELD | ARLINGTON TRUCK CENTRE | 081-804-1266 |
| ENFIELD | HUNTER VEHICLES LIMITED | 081-805-1016 |
| FAKENHAM | R C EDMONTON LTD | 0328-862317 |
| HARLOW | ARLINGTON TRUCK CENTRE | 0279-22391 |
| HATFIELD | S & B COMMERCIALS LTD | 07072-61111 |
| HAYES | DAGENHAM MOTORS | 081-561-8888 |
| IPSWICH | LUCAS SERVICE UK LIMITED | 0473-215931 |
| LEIGHTON BUZZARD CHASSIS DEVELOPMENTS LTD | 0525-374151 | |
| LONDON | EAST LONDON TACHO & SPEED LIMITER CENTRE | 081-471-7243 |
| MILTON KEYNES | CITY TRUCK SALES | 0908-665152 |
| NORWICH | LUCAS SERVICE UK LTD | 06034-10301 |
| PETERBOROUGH | T C HARRISON GROUP LTD | 0733-568111 |
| PURFLEET | SCANTRUCK LIMITED | 0708-864915 |
| WATFORD | VALES DAF TRUCKS LIMITED | 0923-776688 |
| WILLESDEN | BEL ENGINEERING LTD | 081-969-1616 |
| WYMONDHAM | GALES COMMERCIAL VEHICLES LTD | 0953-601222 |

MIDLANDS

SCOTLAND/N. IRELAND

| | | |
|--------------|---------------------------------|---------------|
| ASTON | LUCAS SERVICE UK LIMITED | 021-327-1525 |
| BIRMINGHAM | BIRMINGHAM TRUCKS LIMITED | 021-707-9700 |
| BOSTON | C F PARKINSON LIMITED | 0205-363008 |
| BURTON | JEFFREYS HAULAGE LTD | 0283-214326 |
| DARLASTON | WINCANTON TRANSPORT LIMITED | 021-526-3833 |
| DERBY | SHERWOOD DAF TRUCK LTD | 0773-863311 |
| DIDCOT | TAPPINS COACHWORLD | 0235-511115 |
| EVEESHAM | COULTERS OF EVEESHAM | 0386-442525 |
| HALESOWEN | LEX TILLOTSON (STOUR VALLEY) | 0384-424500 |
| HINCKLEY | PYNES GARAGES LIMITED | 0455-38911 |
| LEICESTER | A B BUTT LIMITED | 0533-513344 |
| LEICESTER | COSSINGTON COMMERCIAL VEHICLES | 0533-607111 |
| LINCOLN | C F PARKINSON (LINDSEY) LIMITED | 0522-530176 |
| NEWARK | C F PARKINSON (NOTTS) LIMITED | 0636-72631 |
| NOTTINGHAM | R H COMMERCIAL VEHICLES LIMITED | 0602-866571 |
| NORTHAMPTON | NORTHAMPTON DIESEL | 0604-755321 |
| OXFORD | EVENLODE TRUCK CENTRE LIMITED | 0865-881581 |
| STAFFORD | LLOYD'S GARAGE LIMITED | 0785-51331 |
| STAPLEFORD | TRENT TRUCKS | 0602-395000 |
| ABERDEEN | THE HARPER MOTOR COMPANY LTD | 0224-714741 |
| ABERDEEN | MC PHERSONS TRANSPORT | 03045-401/3 |
| BALLYCLARE | DENNISON COMMERCIALS LIMITED | 09630-52827 |
| BARRHEAD | ALSA TRUCKS LTD | 041-881-5851 |
| BROXBURN | BEAVERBANK MOTOR CO LTD | 0506-854834 |
| CARRONSHIRE | MILLARS TRUCK CENTRE | 03245-56211 |
| COLRANE | THE TACHOGRAPH CENTRE | 0265-54946 |
| DUNBAR | LOWLAND TACHOGRAPH CENTRE | 0368-62343 |
| EDINBURGH | SMT SALES & SERVICE CO LTD | 031-337-9300 |
| GLASGOW | V L BUS & COACH | 041-778-3491 |
| GLASGOW | LUCAS SERVICE UK LIMITED | 041-332-6591 |
| GLASGOW | WYLIES LIMITED | 041-4294-6262 |
| KILMARNOCK | AYRSHIRE TACHO CENTRE | 0563-22551 |
| NEWTOWNABBEY | AGNEW COMMERCIALS LIMITED | 0232-342411 |
| NEWTOWNABBEY | J E COULTERS (TRUCKS) LIMITED | 0232-844925 |
| OMAGH | ETS VEHICLES LTD | 0662-243491 |
| PERTH | FREWS CARS LIMITED | 0738-25121 |
| RENFREW | RELIABLE VEHICLES LIMITED | 041-886-5633 |
| STRANRAER | WESTERN SCOTTISH OMNIBUSES | 0776-4484 |

The battle of the Bristol bus drivers



DRIVERS squaring up to each other in the street was just the sort of bus deregulation story that delighted editors in those heady days when competition broke out in isolated towns throughout the country. Then the corporate cheque books went to work, the old monopolies re-established themselves and bus war headlines were replaced with wars of a rather more serious nature.

But, in Bristol last week there was a throw back to the good old days. Two double decker buses came face to face with each other. Parked cars lining the street stopped them passing and both refused to give way. The feuding drivers glared at each other but neither would reverse. Within minutes they had caused an enormous traffic jam, with cars, vans and other buses stuck behind.

Ah, that brings back memories. Just like the good old days. But, like most things nostalgic, it was somehow different, less satisfying, the second time round. For a start, both drivers were working for the same company - Badgerline subsidiary Bristol City Line. Well, there's a modern twist to a familiar story. And there's

more. Just to bring the story completely up to date, both drivers were women.

It seems the two women drivers, who staff at City Line said were called Doreen and Denise, did not get on at all and a row had been brewing for some time. When it did finally boil over, it was to spectacular effect.

Both Denise and Doreen were in touch by two way radio with their central control, but refused to speak to each other. Shoppers gathered to watch as passengers pleaded with them to end their quarrel. City Line sent an emergency team to sort out the tangle as police were called. But still the women refused to give way. Eventually a bus inspector climbed behind the wheel of one of the deckers and reversed it out of the way.

With people like that on the same side, who needs competition?

APOLOGIES to Terry Norris and Neil Ramshaw for the following, but it does offer a bit of light relief to what was a fairly sobering story.

Both men were unlucky enough to be taking their first ride in Alton Towers' popular Mouse ride when it decided to go wrong (News page 10). Having crashed repeatedly into the wagon in front of them, the two men were stuck high on the ride for an hour before the fire brigade managed to get them, stirred and decidedly shaken, down to safety.

When they got into the ambulance waiting below, the unfortunate duo could have been forgiven for thinking their troubles were over. Wrong! Rushing to take them to North Staffs Hospital in Stoke on Trent, the ambulance crashed into another vehicle and the two men were delayed for another half an hour. Surely a case of adding insult to injury...

AIR BAGS

SHOCK ABSORBERS

FOR VOLVO NEOPLAN SETRA ETC

PRICE £49.95 + VAT

ONLY £68.50 OR £62.00 FOR FULL SET

ASHLEY BANKS LTD

5 KING STREET ESTATE, LANGTOFT, PETERBOROUGH PE6 9NF.
Tel. GREATFORD 0778 560651. Telex 329124 Fax 0778 560721

ASHLEY BANKS LTD

5 KING STREET ESTATE, LANGTOFT, PETERBOROUGH PE6 9NF.
Tel. GREATFORD 0778 560651. Telex 329124 Fax 0778 560721

THIS WEEKS STAR BUY



1986 Scania K112 Berkhof Esprite, 53 rec,
Telma. £56,500.

AFTER HOURS RING:

- | | |
|-------------------------------------|------------------------------------|
| JOHN WALKER – Mids/East Anglia | (0564) 775230 |
| WILF LEWIS – Central | (0789) 266742 |
| IAIN BROWN – Scotland | (0236) 68972 Car (0860) 743274 |
| STEVE WHITE – Northern | (0302) 832136 Car (0860) 420878 |
| PAUL BROCK – Wales/South West | (0633) 367176 Car (0860) 743271 |
| ALISTAIR WILSON – London/South/East | (0279) 657046 Car (0860) 743276 |

USED VEHICLE SELECTION

COMPETITIVE DEALS ALL YEAR ROUND

COMPETITIVE DEALS ALL YEAR ROUND

DAE

- 1988 (E) MB 230 - CAETANO ALGARVE**, 53 recliners, courier seat, rear continental door, curtains, radio/PA/cassette.

1987 (D) SB 2300 DHS - DUPLE 340, 57 recliners, power door, centre door, provision for centre toilet.

1986 (D) SB 2300 - CAETANO ALGARVE, 49/53 seats, centre continental door, courier seat, boxed/wired for video, Webasto, boiler, berth.

1986 (C) BOVA FUTURA FLD, 53 recliners, 1+1 Heinkel, aircon, underseat

**1985 (C) MB 200 DKFL - CAETANO
ALGARVE, 53 (retrimmed) recliners,
courier seat, continental door, Telma**

- 1984 (A) BOVA CALYPSO**, 53 recliners, power door, curtains, radio.

1983 (Y) BOVA EUROPA II, 47 recliners, toilet, courier seat, Webasto, boxed/wired for video.

1982 (PP) MB 200 DKL - PLAXTON SUPREME V, 48 seats, toilet, serverry, tinted windows, curtains.

BEDFORD

- 1987 (D) YNV - CAETANO ALGARVE, 57
seats, power door, side locker, wheel
trims.**

VOL VOL

- 1986 (C) YNV - PLAXTON PARAMOUNT**
3200, 52 seats, rear toilet, servery,
boxed/wired for video, radio/PA/cassette,
power door, side locker.

1985 (C) YNV - CAETANO ALGARVE, 53
recliners, continental door, side lockers,
tinted windows, curtains.

1981 (W) YMT - DUPLE DOMINANT IV,
52 seats, power door, radio/PA.

LEYLAND/AEC

- 1987 (D) TIGER 260ZF - DUPLEX 320, 48
recliners, rear toilet, servery, courier seat,
radio/PA**

1983 (Y) TIGER 245 S/A - DOUBLE DOOR EXP, 53 seats, power express doors, SRC front

- 1983 (Y) TIGER 245 ZF - PLAXTON
PARAMOUNT 3500, 49 recliners, courier
seat, rear sunken toilet, double glazed,
berth, drinks machine, radio/PA.**

**1982 (X) LEOPARD ZF- DUPLE
DOMINANT II, 53 seats, Bristol L
power door.**

- 1981 (W) LEOPARD ZF - DUPLE
DOMINANT III, 57 seats, power door,
radio.**

1981 (W) AEC 760 S/A - PLAXTON SUPREME IV, 53 sats, power door.

MIDIBUS

- 1988 (E) MERCEDES 811 - OPTARE STARIDER**, 29 seats, power door, radio/PA.

1986 (C) LEYLAND - OPTARE SERVICE BUS, 33 seats (8 standees), automatic gearbox, power doors.

1985 (B) IVECO 60.10 - CAETANO BEJA, 18 seats, power doors.

Full list of vehicles available on request.

Salvador Cisneros

MILL LANE HEATHER LEICESTER TEL: 0530 633333

The year quoted denotes the year of first registration not necessarily the year of manufacture.

Legislation for compromise

From Ray Pearson

SIR

It would seem that yet again our legislators have reached nothing more than compromise over an issue which affects all of us in the PSV industry.

I refer to your Legal News item on page 29 of *Coachmart* February 28, which informs that the requirement for drivers of vehicles over eight seats and used commercially must be holders of PSV licences has been abandoned. Further, that if recent experience of driving larger passenger carrying vehicles (over 16 seats) is prevalent, individuals may seek and receive sanction to carry on driving them on a car licence.

To all of us who have had to pass a PSV driving test to prove ourselves capable of taking care of the most valuable loads on the roads this is just another slap in the face.

As long as I can remember as a PSV licenced driver there has been contention over the fact that anyone could drive coaches and buses provided there was no charge to passengers. This allowed social services departments, scout troops, schools, etc, etc, to nullify the wages which should have been paid to professional drivers by doing the job themselves with unqualified drivers.

We frequently hear of low wage rates for PSV drivers, particularly in what used to be the private sector. We hear operators complaining of low rates and we all too often hear about companies who fold due to lack of revenue. All these things can be attributed on many occasions to the ease with which the organisations mentioned and others can operate their own vehicles with untested, unlicensed drivers.

This latest piece of news is not surprising. Like many other items of legislation it is the easy way out. I can imagine the comments, "it's only the PSV industry, it does not really matter, it is only a second rate industry, best not upset the Social Services, they have gotten by this far," and so on. This industry has got by -

but only by the skin of its teeth and that is wearing pretty thin.

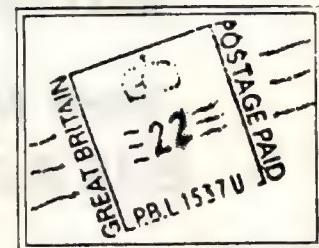
The story does not end here though, we then have the media to contend with and we all know that it is always open season on buses and coaches involved in accidents.

I remember during my time with this magazine keeping a record of the number of PSV accidents reported through the media and the number of them which were actually PSV registered. I do not have the exact figures anymore but if my memory serves me correctly only around 20% were actually buses or coaches. The remainder were those already mentioned and driven by car licenced drivers. The media made no mention of these facts and on several occasions actually adapted accident reports to sound as though PSVs were involved.

One in particular I remember was headlined "Coach involved in crash." On reading the story it became apparent that the coach was of the railway variety and happened nowhere near a road and involved no road vehicles whatsoever.

If the media want to create headlines they could have a field day by emphasising that on the majority of occasions non PSVs driven by unlicensed drivers were the passenger

Send your letters to:
The Editor, Coachmart,
EMAP Response
Publishing Ltd,
Wentworth House
Wentworth Street,
Peterborough PE1 1DS
Or by fax: 0733 62656



The Editor is always pleased to receive letters for publication in Coachmart and will, if requested, publish these anonymously. But please attach your name and address for our own information.

carriers involved in the accidents. This would not only give them ammunition for their causes but also help greatly with ours.

I understand that the new legislation was another step towards falling in line with European requirements. We are constantly reminded how we are now part of Europe and must fall into line with other EEC member states in order to become a really united community with one set of rules for all. Yet time after time exceptions are made to placate our existing inefficient legal and trading practices.

I suspect the reason for this latest reversal of proposals is because it would bring mainly the social services transport departments to a virtual standstill because they do not have the numbers of licensed

drivers that would be needed to keep their welfare buses running. Well hard luck!

It is only their own inefficiency and procrastination that has prevented them from getting their drivers passed out in time. After all we have known about this proposed legislation for some time, it was due to be introduced on January 1st this year but was then delayed to April to allow organisations more time to comply.

Now it is watered down to a level which changes nothing from the previous system other than the wording on some official document.

I and thousands of others proved our worth by passing a pretty stiff test and I see no reason why our professionalism should be shadowed by those who have no similar professional standing, simply because it is convenient. I call upon this and other PSV industry publications, on the operators' organisations, the trade unions and the BCC, as the representative body of the industry, to bring weight to bear now to force the legislators to legislate correctly.

Or do they really want their children, relatives, and those they are responsible for to be driven on our overcrowded roads by drivers who have not proved they are capable of caring for them as safely as is possible.

Rigid enforcement of PSV driver licensing is worthwhile!

Nostalgia corner

NOSTALGIA Corner is always in search of the unusual and Bill Sharp of Ingatestone in Essex certainly came up with something out of the ordinary. This remarkable 1950s' vehicle was known as a Duplex. It combined the looks of airport coaches and suburban double-deck trains of the period.

No doubt inspired by a need to pack the maximum number of passengers in a single-deck coach, the ingenious designers managed to squeeze 50 seats in its 30 ft length.

Built on Leyland Royal Tiger chassis, the coach had a stylish exterior with window arrangement which suggests passengers were stacked inside. Seating was arranged



in two layers without being a true double-decker. The result must have been at best claustrophobic, and inevitably unpopular.

The vehicle was operated by Colin Pegg of Norfolk and escaped preservation, having been sold to a farmer in Kent or some similar fate.

Bill Sharp believes that the only other Duplex operated in London for KLM, the Dutch airline.

RAY PEARSON
COTTINGHAM
E. YORKS

YEATES BUS & COACH

**INTEREST RATES ARE FALLING
BUT NEVER QUICK ENOUGH AND NEVER
LOW ENOUGH!**

**WHY NOT TAKE ADVANTAGE OF YEATES
BUS & COACH POST-BUDGET OFFER**



**INTEREST
FREE CREDIT
FOR UP TO
6 MONTHS**

**ON SELECTED COACHES
(NEW & USED)**

**FOR CONFIRMED ORDERS
BY 1st MAY 1991**

CONTACT HOTLINE NOW 0509 217777

Come off it, Marksman!

From a coach driver

SIR

I am writing to you concerning the article by 'Marksman' in *Coachmart* March 14 on sickness and absenteeism.

I must take issue with him over this.

If you are genuinely ill, the last place you should be, or your employer should want you to be, is at the wheel of his coach. You need to be on top form to drive any large vehicle these days, a sentiment that I'm sure Marksman would agree with.

If so, then he simply cannot complain if his drivers do not come to work when they are not in a fit state to drive.

But I see the old chestnut of the man being sick and being caught digging his garden is dragged out again.

I fear that Marksman has the same prejudices as my own employer, who in effect pays no sick pay at all,

believing that his drivers are all keen to rip him off with a sick pay scheme.

While Marksman spends much space in his articles rightly urging operators to eliminate losses and avoid cut price tendering to eliminate losses, I would like to see a lot more from him about the need to improve substantially the status, wages and conditions of his staff and everybody else's in this industry. Frankly we are still back in the 'fifties' in this respect and when the recession ends, the usual staff shortages will reappear.

It would be nice if employers in this industry would wake up to all the reasons why this happens. It isn't just due to unsociable hours and the difficulties of traffic congestion and problems with the general public, it has as much to do with the prevalent attitude taken towards drivers that they can be regarded as an unfortunate unavoidable necessity.

Calling owner/drivers

From an owner/driver

SIR

As a coach owner/driver, I have come across no end of problems and expenses which have been created because I am an individual.

To alleviate these problems I am setting up an Owner/Drivers Club, whereby, as a group of individuals we can benefit from group discounts on insurance, tyres, rescue, etc. Working as a large national concern under one heading, we can command the right price for a day's hire and share the work load amongst our members.

Each member will be responsible for his own reputation, and run his own business his own way. By keeping their individuality, the standards will be kept high.

A 24 hour manned central phone point could sort out all

the problems from breakdowns to financial, and cut out the conman situation which seems to arise the minute an individual has a hitch.

We have an office with FAX, computers and accounting facilities, so no problems should go unsolved. As a CPC holder, even a transport manager service could be offered.

Obviously there would be a membership fee. The amount would relate to how many members there were in the system. If an assumed figure of £150 per annum was used, this would only be part of the monies saved on the insurance alone, all the other benefits would be a plus.

If you are interested in this scheme, then please write to the editor at the address given on page 17. Mark the envelope Owner/Drivers Club and we will pass it on to the organiser.

AT LAST — THE PASSENGER PAYPHONE



★ PROFIT FOR YOU

★ LIGHTWEIGHT & SIMPLE TO USE

★ DRIVER'S HANDSFREE PHONE

★ OPERATES ON CELLNET OR VODAFONE

★ USES ONE-POUND COINS ONLY

RENT NOW!

NO DEPOSIT REQUIRED

Queencastle Ltd
081-303 3885

Distributors: ANDOVER — Solution 4
0264 333119
MANCHESTER Videofit
061-860 4409

BRADFORD Autosound
0274 688990
NORTHAMPTON Sutrap (UK) Ltd 0604 581468

WEYBRIDGE
Runnymede
0932 859446

Keep on target with your prices



I KNOW of some operators who do not do their own costing exercises. They use pricing tables supplied by local operator associations, or even use the fore-runners of the tables on this page. I can not emphasise too strongly how dangerous this is - for no two operators' costs are even similar - far less the same.

Nevertheless, the Coachmart office gets frequent requests for copies of my past tables, so I again reproduce the ones which I am using for my fairly typical mixed fleet which has an average vehicle age of about six years, probably a below average amount of financing, and which is well marketed and

costs kept in check (as explained in the previous two week's articles).

In line with those principles and past practice, I still make a turn out charge which is designed to cover the basic administration and cleaning costs - which are much the same whatever the length of the hire. Remaining costs have been split on a time and distance basis.

It will be noted from the tables that some days or periods of the year merit 'normal' prices with an off peak price being quoted for the less busy times.

I prefer to think of these tables as examples for others rather than the working tools of readers. Make what you will of them, but do make a profit in 1991!



Excursions: make sure yours are running profitably.

MARKSMAN PRIVATE HIRE COACH PRICING TABLE FOR: UK TOUR USING A STANDARD QUALITY FULL SIZE COACH

DATA: Turn out charge of £ 29.00 Plus: Charge per day of £135.00 Plus: Charge per mile of 54.0 pence

MILES

| | | | | | | | | | |
|------|------|------|------|------|------|------|------|------|------|
| 1200 | 1757 | 1622 | 1487 | 1352 | 1217 | 1150 | 1082 | 1048 | 1015 |
| 1150 | 1730 | 1595 | 1460 | 1325 | 1190 | 1123 | 1055 | 1021 | 988 |
| 1100 | 1703 | 1568 | 1433 | 1298 | 1163 | 1096 | 1028 | 994 | 961 |
| 1050 | 1676 | 1541 | 1406 | 1271 | 1136 | 1069 | 1001 | 967 | 934 |
| 1000 | 1649 | 1514 | 1379 | 1244 | 1109 | 1042 | 974 | 940 | 907 |
| 950 | 1622 | 1487 | 1352 | 1217 | 1082 | 1015 | 947 | 913 | 880 |
| 900 | 1595 | 1460 | 1325 | 1190 | 1055 | 988 | 920 | 886 | 853 |
| 850 | 1568 | 1433 | 1298 | 1163 | 1028 | 961 | 893 | 859 | 826 |
| 800 | 1541 | 1406 | 1271 | 1136 | 1001 | 934 | 866 | 832 | 799 |
| 750 | 1514 | 1379 | 1244 | 1109 | 974 | 907 | 839 | 805 | 772 |
| 700 | 1487 | 1352 | 1217 | 1082 | 947 | 880 | 812 | 778 | 745 |
| 650 | 1460 | 1325 | 1190 | 1055 | 920 | 853 | 785 | 751 | 718 |
| 600 | 1433 | 1298 | 1163 | 1028 | 893 | 826 | 758 | 724 | 691 |
| 575 | 1420 | 1285 | 1150 | 1015 | 880 | 813 | 745 | 711 | 678 |
| 550 | 1406 | 1271 | 1136 | 1001 | 866 | 799 | 731 | 697 | 664 |
| 525 | 1393 | 1258 | 1123 | 988 | 853 | 786 | 718 | 684 | 651 |
| 500 | 1379 | 1244 | 1109 | 974 | 839 | 772 | 704 | 670 | 637 |
| 475 | 1366 | 1231 | 1096 | 961 | 826 | 759 | 691 | 657 | 624 |
| 450 | 1352 | 1217 | 1082 | 947 | 812 | 745 | 677 | 643 | 610 |
| 425 | 1339 | 1204 | 1069 | 934 | 799 | 732 | 664 | 630 | 597 |
| 400 | 1325 | 1190 | 1055 | 920 | 785 | 718 | 650 | 616 | 583 |
| 375 | 1312 | 1177 | 1042 | 907 | 772 | 705 | 637 | 603 | 570 |
| 350 | 1298 | 1163 | 1028 | 893 | 758 | 691 | 623 | 589 | 556 |
| 325 | 1285 | 1150 | 1015 | 880 | 745 | 678 | 610 | 576 | 543 |
| 300 | 1271 | 1136 | 1001 | 866 | 731 | 664 | 596 | 562 | 529 |
| 275 | 1258 | 1123 | 988 | 853 | 718 | 651 | 583 | 549 | 516 |
| 250 | 1244 | 1109 | 974 | 839 | 704 | 637 | 569 | 535 | 502 |
| 225 | 1231 | 1096 | 961 | 826 | 691 | 624 | 556 | 522 | 489 |
| 200 | 1217 | 1082 | 947 | 812 | 677 | 610 | 542 | 508 | 475 |
| 175 | 1204 | 1069 | 934 | 799 | 664 | 597 | 529 | 495 | 462 |
| 150 | 1190 | 1055 | 920 | 785 | 650 | 583 | 515 | 481 | 448 |
| 125 | 1177 | 1042 | 907 | 772 | 637 | 570 | 502 | 468 | 435 |
| 100 | 1163 | 1028 | 893 | 758 | 623 | 556 | 488 | 454 | 421 |

ADJUSTMENTS: PLUS: £44.00 per day for second driver or courier. Any excessive parking charges which may be incurred. Accommodation charge for drivers if not being provided. LESS: Up to 10% if hire is off season and/or for smaller coach.

MARKSMAN PRIVATE HIRE COACH PRICING TABLE FOR: CONTINENTAL TOUR USING A STANDARD QUALITY FULL SIZE

DATA: Turn out Charge of £ 29.00 Plus: Charge per day of £165.00 Plus: Charge per mile of 55.0 pence

MILES

| | | | | | | | | | |
|------|------|------|------|------|------|------|------|------|------|
| 2500 | 3384 | 3219 | 3054 | 2889 | 2724 | 2559 | 2394 | 2229 | 2064 |
| 2400 | 3329 | 3164 | 2999 | 2834 | 2669 | 2504 | 2339 | 2174 | 2009 |
| 2300 | 3274 | 3109 | 2944 | 2779 | 2614 | 2449 | 2284 | 2119 | 1954 |
| 2200 | 3219 | 3054 | 2889 | 2724 | 2559 | 2394 | 2229 | 2064 | 1899 |
| 2100 | 3164 | 2999 | 2834 | 2669 | 2504 | 2339 | 2174 | 2009 | 1844 |
| 2000 | 3109 | 2944 | 2779 | 2614 | 2449 | 2284 | 2119 | 1954 | 1789 |
| 1900 | 3054 | 2889 | 2724 | 2559 | 2394 | 2229 | 2064 | 1899 | 1734 |
| 1800 | 2999 | 2834 | 2669 | 2504 | 2339 | 2174 | 2009 | 1844 | 1679 |
| 1700 | 2944 | 2779 | 2614 | 2449 | 2284 | 2119 | 1954 | 1789 | 1624 |
| 1650 | 2917 | 2752 | 2587 | 2422 | 2257 | 2092 | 1927 | 1762 | 1597 |
| 1600 | 2889 | 2724 | 2559 | 2394 | 2229 | 2064 | 1899 | 1734 | 1569 |
| 1550 | 2862 | 2697 | 2532 | 2367 | 2202 | 2037 | 1872 | 1707 | 1542 |
| 1500 | 2834 | 2669 | 2504 | 2339 | 2174 | 2009 | 1844 | 1679 | 1514 |
| 1450 | 2807 | 2642 | 2477 | 2312 | 2147 | 1982 | 1817 | 1652 | 1487 |
| 1400 | 2779 | 2614 | 2449 | 2284 | 2119 | 1954 | 1789 | 1624 | 1459 |
| 1350 | 2752 | 2587 | 2422 | 2257 | 2092 | 1927 | 1762 | 1597 | 1432 |
| 1300 | 2724 | 2559 | 2394 | 2229 | 2064 | 1899 | 1734 | 1569 | 1404 |
| 1250 | 2697 | 2532 | 2367 | 2202 | 2037 | 1872 | 1707 | 1542 | 1377 |
| 1200 | 2669 | 2504 | 2339 | 2174 | 2009 | 1844 | 1679 | 1514 | 1349 |
| 1150 | 2642 | 2477 | 2312 | 2147 | 1982 | 1817 | 1652 | 1487 | 1322 |
| 1100 | 2614 | 2449 | 2284 | 2119 | 1954 | 1789 | 1624 | 1459 | 1294 |
| 1050 | 2587 | 2422 | 2257 | 2092 | 1927 | 1762 | 1597 | 1432 | 1267 |
| 1000 | 2559 | 2394 | 2229 | 2064 | 1899 | 1734 | 1569 | 1404 | 1239 |
| 950 | 2532 | 2367 | 2202 | 2037 | 1872 | 1707 | 1542 | 1377 | 1212 |
| 900 | 2504 | 2339 | 2174 | 2009 | 1844 | 1679 | 1514 | 1349 | 1184 |
| 850 | 2477 | 2312 | 2147 | 1982 | 1817 | 1652 | 1487 | 1322 | 1157 |
| 800 | 2449 | 2284 | 2119 | 1954 | 1789 | 1624 | 1459 | 1294 | 1129 |
| 750 | 2422 | 2257 | 2092 | 1927 | 1762 | 1597 | 1432 | 1267 | 1107 |
| 700 | 2394 | 2229 | 2064 | 1899 | 1734 | 1569 | 1404 | 1239 | 1047 |
| 650 | 2367 | 2202 | 2037 | 1872 | 1707 | 1542 | 1377 | 1212 | 1020 |
| 600 | 2339 | 2174 | 2009 | 1844 | 1679 | 1514 | 1349 | 1184 | 1019 |
| 550 | 2312 | 2147 | 2009 | 1844 | 1679 | 1514 | 1349 | 1184 | 1019 |
| 500 | 2284 | 2119 | 1954 | 1789 | 1624 | 1459 | 1294 | 1129 | 992 |
| 450 | 2257 | 2119 | 1954 | 1789 | 1624 | 1459 | 1294 | 1129 | 992 |
| 400 | 2229 | 2064 | 1899 | 1734 | 1569 | 1404 | 1239 | 1074 | 992 |
| 350 | 2202 | 2037 | 1872 | 1707 | 1542 | 1377 | 1212 | 1047 | 965 |
| 300 | 2174 | 2009 | 1844 | 1679 | 1514 | 1349 | 1184 | 1019 | 937 |
| 250 | 2147 | 2009 | 1844 | 1679 | 1514 | 1349 | 1184 | 1019 | 937 |
| 200 | 2119 | 1954 | 1789 | 1624 | 1459 | 1294 | 1129 | 964 | 882 |
| 150 | 2082 | 1927 | 1762 | 1597 | 1432 | 1267 | 1102 | 937 | 855 |
| 125 | 2042 | 1906 | 1741 | 1581 | 1416 | 1246 | 1092 | 927 | 744 |
| 100 | 2017 | 1881 | 1716 | 1551 | 1386 | 1216 | 1047 | 910 | 827 |

ADJUSTMENTS: PLUS: £50.00 per day for second driver or courier. Ferry charges for coach and passengers. Accommodation charge for drivers if not being provided. LESS: Up to 10% if hire is off season and/or for smaller coach. N.B. These rates include Green Card and limited allowance for tolls.

ON TARGET

MARKSMAN PRIVATE HIRE COACH PRICING TABLE FOR:
DAY HIRE for MERCEDES 21 seater MINIBUS

DATA: Turn out Charge of £27.00 Plus: Charge per hour of £ 9.50 Plus: Charge per mile of 39.0 pence

MILES

| | | | | | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 500 | 365 | 355 | 346 | 336 | 327 | 317 | 308 | 298 | 289 | 289 | 270 |
| 450 | 346 | 336 | 327 | 317 | 308 | 298 | 289 | 279 | 270 | | |
| 400 | 326 | 316 | 307 | 297 | 288 | 278 | 269 | 259 | 250 | | |
| 380 | 318 | 308 | 299 | 289 | 280 | 270 | 261 | 251 | 242 | | |
| 360 | 310 | 300 | 291 | 281 | 272 | 262 | 253 | 243 | 234 | | |
| 340 | 303 | 293 | 284 | 274 | 265 | 255 | 246 | 236 | 227 | | |
| 320 | 295 | 285 | 276 | 266 | 257 | 247 | 238 | 228 | 219 | 209 | |
| 300 | 287 | 277 | 268 | 258 | 249 | 239 | 230 | 220 | 211 | 201 | |
| 280 | 279 | 269 | 260 | 250 | 241 | 231 | 222 | 212 | 203 | 193 | |
| 260 | 271 | 261 | 252 | 242 | 233 | 223 | 214 | 204 | 195 | 185 | |
| 250 | 268 | 258 | 249 | 239 | 230 | 220 | 211 | 201 | 192 | 182 | |
| 240 | 264 | 254 | 245 | 235 | 226 | 216 | 207 | 197 | 188 | 178 | |
| 230 | 260 | 250 | 241 | 231 | 222 | 212 | 203 | 193 | 184 | 174 | 165 |
| 220 | 256 | 246 | 237 | 227 | 218 | 208 | 199 | 189 | 180 | 170 | 161 |
| 210 | 252 | 242 | 233 | 223 | 214 | 204 | 195 | 185 | 176 | 166 | 157 |
| 200 | 248 | 238 | 229 | 219 | 210 | 200 | 191 | 181 | 172 | 162 | 153 |
| 190 | 244 | 234 | 225 | 215 | 206 | 196 | 187 | 177 | 168 | 158 | 149 |
| 180 | 240 | 230 | 221 | 211 | 202 | 192 | 183 | 173 | 164 | 154 | 145 |
| 170 | 236 | 226 | 217 | 207 | 198 | 188 | 179 | 169 | 160 | 150 | 141 |
| 160 | 232 | 222 | 213 | 203 | 194 | 184 | 175 | 165 | 156 | 146 | 137 |
| 150 | 229 | 219 | 210 | 200 | 191 | 181 | 172 | 162 | 153 | 143 | 134 |
| 140 | 225 | 215 | 206 | 196 | 187 | 177 | 168 | 158 | 149 | 139 | 131 |
| 130 | 221 | 211 | 202 | 192 | 183 | 173 | 164 | 154 | 145 | 135 | 126 |
| 120 | 217 | 207 | 198 | 188 | 179 | 169 | 160 | 150 | 141 | 131 | 122 |
| 110 | 213 | 203 | 194 | 184 | 175 | 165 | 156 | 146 | 137 | 127 | |
| 100 | 209 | 199 | 190 | 180 | 171 | 161 | 152 | 143 | 133 | 123 | |
| 90 | 205 | 195 | 186 | 176 | 167 | 157 | 148 | 138 | 129 | 119 | |
| 80 | 201 | 191 | 182 | 172 | 163 | 153 | 144 | 134 | 125 | 115 | |
| 70 | 197 | 187 | 178 | 168 | 159 | 149 | 140 | 130 | 121 | 111 | |
| 60 | 193 | 183 | 174 | 164 | 155 | 145 | 136 | 126 | 117 | 107 | |
| 50 | 190 | 180 | 171 | 161 | 152 | 142 | 133 | 123 | 114 | 104 | |
| 40 | 186 | 176 | 167 | 157 | 148 | 138 | 129 | 119 | 110 | 100 | |
| 30 | 182 | 172 | 163 | 153 | 144 | 134 | 125 | 115 | 106 | 96 | |

ADJUSTMENTS: PLUS: £4.50 per hour for second driver or courier. Any excessive parking charges which may be incurred.
LESS: £27.00 if the hire is not over afternoon peak time on schooldays.

Hours

15 14 13 12 11 10 9 8 7 6 5 4 3

MARKSMAN PRIVATE HIRE COACH PRICING TABLE FOR:
DAY HIRE for 45/47 seaters at NORMAL PRICE RATES

DATA: Turn out Charge of £29.00 Plus: Charge per hour of £ 8.50 Plus: Charge per mile of 51.0 pence

MILES

| | | | | | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 500 | 412 | 403 | 395 | 386 | 378 | 369 | 361 | 352 | 344 | | |
| 450 | 387 | 378 | 370 | 361 | 353 | 344 | 336 | 327 | 319 | | |
| 400 | 361 | 352 | 344 | 335 | 327 | 318 | 310 | 301 | 293 | | |
| 380 | 351 | 342 | 334 | 325 | 317 | 308 | 300 | 291 | 283 | | |
| 360 | 341 | 332 | 324 | 315 | 307 | 298 | 290 | 281 | 273 | | |
| 340 | 330 | 321 | 313 | 304 | 296 | 287 | 279 | 270 | 262 | | |
| 320 | 320 | 311 | 303 | 294 | 286 | 277 | 269 | 260 | 252 | 243 | |
| 300 | 310 | 301 | 293 | 284 | 276 | 267 | 259 | 250 | 242 | 233 | |
| 280 | 300 | 291 | 283 | 274 | 266 | 257 | 249 | 240 | 232 | 223 | |
| 260 | 290 | 281 | 273 | 264 | 256 | 247 | 239 | 230 | 222 | 213 | |
| 250 | 285 | 276 | 268 | 259 | 251 | 242 | 234 | 225 | 217 | 208 | |
| 240 | 279 | 270 | 262 | 253 | 245 | 236 | 228 | 220 | 211 | 202 | |
| 230 | 274 | 265 | 257 | 248 | 240 | 231 | 223 | 214 | 206 | 197 | 189 |
| 220 | 269 | 260 | 252 | 243 | 235 | 226 | 218 | 209 | 201 | 192 | 184 |
| 210 | 264 | 255 | 247 | 238 | 230 | 221 | 213 | 204 | 196 | 187 | 179 |
| 200 | 259 | 250 | 242 | 234 | 225 | 217 | 208 | 200 | 191 | 182 | 174 |
| 190 | 254 | 245 | 237 | 228 | 220 | 211 | 203 | 194 | 186 | 177 | 169 |
| 180 | 249 | 240 | 232 | 223 | 214 | 205 | 196 | 188 | 180 | 172 | 164 |
| 170 | 244 | 235 | 227 | 218 | 210 | 201 | 193 | 184 | 176 | 167 | 159 |
| 160 | 239 | 230 | 222 | 213 | 205 | 196 | 188 | 179 | 171 | 162 | 154 |
| 150 | 234 | 225 | 217 | 208 | 200 | 191 | 183 | 174 | 166 | 157 | 149 |
| 140 | 228 | 219 | 210 | 201 | 192 | 183 | 174 | 165 | 156 | 148 | 140 |
| 130 | 223 | 214 | 205 | 196 | 187 | 178 | 169 | 160 | 152 | 143 | 135 |
| 120 | 217 | 208 | 199 | 190 | 181 | 172 | 163 | 154 | 145 | 136 | 127 |
| 110 | 221 | 212 | 203 | 194 | 185 | 176 | 167 | 158 | 149 | 140 | 131 |
| 100 | 216 | 207 | 198 | 189 | 180 | 171 | 162 | 153 | 144 | 135 | 126 |
| 90 | 211 | 202 | 193 | 184 | 175 | 166 | 157 | 148 | 139 | 130 | 121 |
| 80 | 206 | 197 | 188 | 179 | 170 | 161 | 152 | 143 | 134 | 125 | 116 |
| 70 | 200 | 191 | 182 | 173 | 164 | 155 | 146 | 137 | 128 | 119 | 110 |
| 60 | 195 | 186 | 177 | 168 | 159 | 150 | 141 | 132 | 123 | 114 | 105 |
| 50 | 190 | 181 | 172 | 163 | 154 | 145 | 136 | 127 | 118 | 109 | 100 |
| 40 | 185 | 176 | 167 | 158 | 149 | 140 | 131 | 122 | 113 | 104 | 95 |
| 30 | 180 | 171 | 162 | 153 | 144 | 135 | 126 | 117 | 108 | 99 | 87 |

ADJUSTMENTS: PLUS: £4.50 per hour for second driver or courier. Any excessive parking charges which may be incurred.
LESS: £27.00 if the hire is not over afternoon peak time on schooldays.ADJUSTMENTS: PLUS: £4.50 per hour for second driver or courier. Any excessive parking charges which may be incurred.
LESS: £27.00 if the hire is not over afternoon peak time on schooldays.MARKSMAN PRIVATE HIRE COACH PRICING TABLE FOR:
DAY HIRE for 49 to 53 seaters at NORMAL PRICE RATES

DATA: Turn out Charge of £29.00 Plus: Charge per hour of £10.00 Plus: Charge per mile of 54.0 pence

MILES

| | | | | | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 500 | 449 | 439 | 429 | 419 | 409 | 399 | 389 | 379 | 369 | | |
| 450 | 422 | 412 | 402 | 392 | 382 | 372 | 362 | 352 | 342 | | |
| 400 | 395 | 385 | 375 | 365 | 355 | 345 | 335 | 325 | 315 | | |
| 380 | 384 | 374 | 364 | 354 | 344 | 334 | 324 | 314 | 304 | | |
| 360 | 373 | 363 | 353 | 343 | 333 | 323 | 313 | 303 | 293 | | |
| 340 | 363 | 353 | 343 | 333 | 323 | 313 | 303 | 293 | 283 | | |
| 320 | 352 | 342 | 332 | 322 | 312 | 302 | 292 | 282 | 272 | 262 | |
| 300 | 341 | 331 | 321 | 311 | 301 | 291 | 281 | 271 | 261 | 251 | |
| 280 | 330 | 320 | 310 | 300 | 290 | 280 | 270 | 260 | 250 | 240 | |
| 260 | 319 | 309 | 299 | 289 | 279 | 269 | 259 | 249 | 239 | 229 | |
| 250 | 314 | 304 | 294 | 284 | 274 | 264 | 254 | 244 | 234 | 224 | |
| 240 | 309 | 299 | 289 | 279 | 269 | 259 | 249 | 239 | 229 | 219 | |
| 230 | 303 | 293 | 283 | 273 | 263 | 253 | 243 | 233 | 223 | 213 | 203 |
| 220 | 298 | 288 | 278 | 268 | 258 | 248 | 238 | 228 | 218 | 208 | 198 |
| 210 | 292 | 282 | 272 | 262 | 252 | 242 | 232 | 222 | 212 | 202 | 192 |
| 200 | 287 | 277 | 267 | 257 | 247 | 237 | 227 | 217 | 207 | 197 | 187 |
| 190 | 282 | 272 | 262 | 252 | 242 | 232 | 222 | 212 | 202 | 192 | 182 |
| 180 | 276 | 266 | 256 | 246 | 236 | 226 | 216 | 206 | 196 | 186 | 176 |
| 170 | 271 | 261 | 251 | 241 | 231 | 221 | 211 | 201 | 191 | 181 | 171 |
| 160 | 265 | 255 | 245 | 235 | 225 | 215 | 205 | 195 | 185 | 175 | 165 |
| 150 | 260 | 250 | 240 | 230 | 220 | 210 | 200 | 190 | 180 | 170 | 160 |
| 140 | 255 | 245 | 235 | 225 | 215 | 205 | 195 | 185 | 175 | 165 | 155 |
| 130 | 232 | 214 | 205 | 196 | 187 | 178 | 169 | 160 | 151 | 142 | 133 |
| 120 | 217 | 208 | 199 | 190 | 181 | 172 | 163 | 154 | 145 | 136 | 127 |
| 110 | 221 | 212 | 203 | 194 | 185 | 176 | 167 | 158 | 149 | 140 | 131 |
| 100 | 216 | 207 | 198 | 189 | 180 | 171 | 162 | 153 | 144 | 135 | 126 |
| 90 | 211 | 202 | 193 | 184 | 175 | 166 | 157 | 148 | 139 | 130 | 121 |
| 80 | 206 | 197 | 188 | 179 | 170 | 161 | 152 | 143 | 134 | 125 | 116 |
| 70 | 200 | 191 | 182 | 173 | 164 | 155 | 146 | 137 | 128 | 119 | 110 |
| 60 | 195 | 186 | 177 | 168 | 159 | 150 | 141 | 132 | 123 | 114 | 105 |
| 50 | 190 | 181 | 172 | 163 | 154 | 145 | 136 | 127 | 118 | 1 | |

SHOPPING ON A GRAND SCALE

Rod Davey does business on a big scale - weighing in with a 1983 highline Setra S215.HDU on a shopping trip to Calais for Yorks of Northampton.

FACILITIES at the Department of Transport's Boughton Weigh Bridge were the last things I had expected to road test - before driving this Kassbohrer Setra with Yorks of Northampton.

I was returning from Calais with a coach full of Avon ladies who had booked a private hire for a beer run/shopping trip when we were flagged down by the Law just before the A2/M2 roundabout. But Yorks had been caught twice before and issued all its drivers with strict and accurate guidelines regarding legal carrying capacities.

Although disappointment ruled when I had been told I would not be able to carry out an in-service fuel consumption test, I was additionally glad the policy was to keep the fuel tank half-empty, or half-full, whatever.

Neck-to-neck testing was the last thing on my mind as Yorks' regular driver, Les Row, jettisoned the toilet's clean water supply approaching the weigh bridge - otherwise it might have been business on a big scale.

With officials resplendent in DTp day-glo tabards awaiting us, I was instructed to drive slowly over this precision scale, while a team of ministry men checked for filth on the approach road.

In the event, we were within the legal limits. The front axle weighed 5,620 kg, giving us 680 kg to spare. But the rear axle weighed in at 10,080 kg, with only 420 kg to spare.

Much earlier in the day, a ferry delay enabled a thorough inspection of the vehicle. From the outside, Setras have a stylish timelessness.

The most noticeable feature is the Setra's frontal aspect, which is well designed with a one-piece laminated windscreens. Its restrained curvature echoes the steel front, and features efficient cross-over wipers. But exterior accident damage is likely to be costly, as the main back panel stretches around both sides of the vehicle.

Client comfort

The Setra, dubbed HMS 'Illustrious' by this nautically-minded operator, was a 49-seater which had been reduced to 36 seats with six tables.

Our cargo of Northamptonshire factory

girls used the delay to spread out their picnic lunches and enjoy the onboard facilities.

Hot drinks were dispensed from a Vek 6 water boiler, situated in front of the centrally mounted toilet behind a roller blind. Yorks had mounted cup-holders on top, but the water boiler was located a little low. However, access was easy when seated on the nearside across the gangway.

Catering facilities also included the ubiquitous German 'sausage boiler' which was not used. Our Avon ladies preferred their own sandwiches with cold cuts. This neat little catering installation also featured a small sink and interior light.

Below the catering facilities, the roomy toilet compartment featured a Thetford recirculating toilet, vanity bar, soap dispenser, rubbish chute, paper towel dispenser, shaver socket, fan and ashtray.

It was optimally located adjacent to the three deep steps in the centre continental door well.

By the four even and fairly shallow entrance steps was an 80-can capacity fridge, at the left hand side of the passenger pivot door which opens rearwards with a keen tolerance.

The courier seat was mounted to the front bulkhead, swinging backwards when in use, therefore the only entrance grab-rail was fixed to the courtesy screen.

From the driver's area, with its tight circulation due to a guard rail around the gear stick, is one more step to a sunken aisle.

Looking up the aisle, with its grey lino floor covering, is perhaps the most amazing thing about this 1983 machine - for it very nearly looks as new as the



Yorks' 1983 Setra S215.HDU: looking good, even in a queue.

first day it was put into service. Undoubtedly, a tribute to regular driver Les who regularly cleans and shampoos it.

Its grey cord covered walls and roof sensibly trimmed with a washable laminate were complemented with the original continental seat moquette in pristine condition.

Seat fabric had a speckled blue background - with medium blue, dark blue and pink vertical stripes. The same material was used on the undersides of the parcel racks.

A point to note about such room for incidental luggage, which on our trip comprised mostly of fish-paste sarnies and choccie bickies, is the racks are very large and deep - yet the usual services are run through them.

They had individual air blowers, reading lights and stereo speakers on every alternate double seat, with dummy

speaker grills in between.

And main saloon lighting is also located on the underside of the racks - with settings for full, half, dim and green night lights.

In-coach entertainment features Blaupunkt audio/video equipment to a very high standard. The video machine is sensibly located by the driver's door and it is therefore impossible for clients to fiddle with it. One monitor was internally roof-mounted above the windscreen.

That client comfort was found to be satisfactory was emphasised by Avon Cosmetics' staff regularly using Yorks and its upmarket Setras for a number of years.

And on this off-season Channel crossing, their faith was not misplaced, for heating was exceptionally powerful - with a Fahrerplatz system controlled from the cab with sliding heater, blower and demister controls.

Driving

Continental coaches usually take crew rest facilities seriously. This highline Setra is no exception with a driver's bunk located at the rear side of the centre door. Easily accessible, the compartment has plenty of headroom and features a telephone, fresh air ventilator and reading light.

When the driver is hopefully completely alert, i.e. when driving, he is seated in a fully-adjustable and very comfortable Bremshey hydraulic spring seat. From the driving position, most pedals are well-positioned and easy to use, but a large exhaust brake pedal, to the left of the clutch pedal, is somewhat confusing at first. A foot button to the left of the exhaust brake pedal is for the air-horn.

For the most part, instrumentation is both visible and symmetrical. The hand control for the Voith hydraulic retarder is nicely positioned on the right hand side and has a stem with the same reach as the steering wheel rim. Visibility from the seat is also generally good, although nearside view has the usual high line



Driver controls are well laid out apart from an initially confusing large pedal for the exhaust brake to the left of the clutch pedal.

obstruction.

Rear views were excellent with the heated exterior mirrors positioned nicely above eye-level.

Views through the interior mirror, which was well-positioned because it was windscreen mounted, were also helpful. And sun protection featured two windscreen roller blinds which were both, unusually, accessible from the seated driver position.

Travelling down to Dover on the M1, I found the coach extremely stable, despite high cross winds.

Its minimal roll and pitch was also complemented with good road holding, tested to good advantage on the A2 in Kent with sleet and snow on the road.

Despite this, reversing was easy, with the Setra proving both nippy and manoeuvrable. This was well tested both at the Calais hypermarket and at a very cheap beer, wines and spirits emporium in the Calais dock area.

Verdict

Pulling power on motorway gradients was so good they were hardly noticed, and vehicle performance, although not measured, was generally good. The V8 engine was rated at 280 bhp and with this load coped well.

Despite Yorks' chief engineer David Hoy calling the vehicle 'the Rolls Royce of the coach world', wear with its single plate hydraulic clutch is notorious. This vehicle has had three new clutches since being bought in 1983.

Central locking is operated with the ignition key out on the front passenger door, centre continental door and rear off-side emergency door.

However, the driver's door is operated with a key and the emergency door has a latch. Luggage lockers conveniently have a separate central locking system.

The main safety device concerned the passenger door. When it is open the brakes apply automatically. When the hand brake's on, the doors will not open and I am informed it is impossible to move off. The brakes stay on until the door is closed.



Avon ladies enjoy lunch in the Setra.

SPECIFICATION

Vehicle: 1983-registered Kassbohrer Setra S215.HDU high-line integral.

Dimensions:

| | |
|----------------|-----------|
| Length | 12,000 mm |
| Width | 2,500 mm |
| Height | 3,475 mm |
| Wheelbase | 6,080 mm |
| Rear overhang | 3,300 mm |
| Front overhang | 2,620 mm |

Weights:

| | |
|----------------------|-------------|
| Unladen | 12,660 kg |
| GVW | 16,800 kg |
| Carrying capacity | 4,140 kg |
| German design weight | (18,000 kg) |

Engine:

| | |
|----------------|---|
| Type | V8 Mercedes OM422 naturally aspirated, vertically mounted 8-cylinder diesel |
| Capacity | 14.5 litres |
| Maximum output | 280 bhp (206 kW) @ 2,300 rpm |
| Maximum torque | 767 lbf (1,040 Nm) @ 1,200 rpm |

Transmission:

| | |
|---------|--------------------------------------|
| Gearbox | ZF S6.90 six-speed syncromesh. |
| Clutch | Single-plate air-assisted hydraulic. |

Brakes:

| | |
|----------|-----------------|
| Type | Air hydraulic |
| Front | Discs |
| Rear | Drums |
| Parking | Spring brake |
| Retarder | Voith hydraulic |

Steering:

| | |
|----------------|---------------------------------------|
| Type | ZF power assisted re-circulating ball |
| Turning circle | 21,700 mm |

Suspension:

| | |
|---------------------|--|
| Type | Full air with front independent wishbone |
| Front axle capacity | 6,300 kg (German design capacity 7,000 kg) |
| Rear axle capacity | 10,500 kg (German design capacity 11,000 kg) |
| Fuel tank | 540 litres |

Fuel consumption:

No neck-to-neck test was possible as fuel tanks are located above front axle and hire was for a shopping trip. Yorks gets 11.5 mpg average.

VEEDER-ROOT®

limit speed not profit



Road Speed Limiters

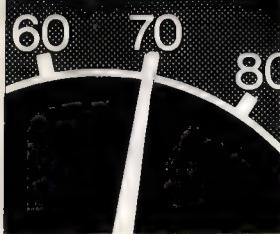
April 1 1991 All coaches will be required to be fitted with Road Speed Limiters and there are positive advantages and benefits for all vehicle operators.

The market leading Road Speed Limiter from Veeder-Root operates smoothly, efficiently and reliably with electronic precision for safety and driver comfort, ensuring substantial fuel savings and reducing vehicle wear and tear.

Fuel Savings

up to 15% can be achieved.
Backed by the best service network - you're assured
of prompt attention for fitting and maintenance.

safety plus savings



Veeder Root Limited Vehicle Products Division Kilspindie Road Dundee DD2 3QJ
Telephone 0382 833033 Fax 0382 832382 Telex 76146



A — V — E
BERKHOF

THE EXCELLENCE RANGE

The name says it all

DENNIS JAVELIN DEMONSTRATION
VEHICLE NOW AVAILABLE FOR VIEWING

SPECIAL OFFER

1988 (F) TOYOTA OPTIMO (TURBO), 20 seats, with MoT until May 1992, superb condition. No P/X. £20,000 + VAT. No Offers.

**Contact David Waterman on 0252 313646 or
0836 573535 or 0425 655342**

AVE-BERKHOF, Halimote Road, Aldershot, Hants GU11 1NJ

HURST'S IS ONE THE PRIDES OF WIGAN

Hurst's of Wigan runs a 1990 EOS alongside a 1973 Bedford VAL. David Barrow finds out why.

WIGAN is a town with a reputation. A Music Hall joke for nigh-on 50 years. A place where Northern men wear flat caps and white silk mufflers, breed whippets and take a bath every Friday whether they need it or not.

But, the last laugh is now with them, because the Wigan Pier Complex is a major tourist attraction, with visitors coming from all over the world.

Wigan is also the home of the largest coach tour operator in Europe - Smith-Shearings.

Two miles down the road at Goose Green, is Wigan's second largest private tour operator - Hurst's Coaches. The firm is run by a father and son partnership... Alan and Malcolm Hurst.

The company was founded back in 1969 with one eight-year-old Bedford DB1 with Plaxton coachwork. Since then, the company has seen a steady growth to its present size of 13 coaches.

The fleet consists mainly of DAF-powered coaches. Two B registered DAF SB2300's, a D registered SB2305 with Duple 340 body and a similar SB2305 with low-drive Plaxton 3200 bodywork which were all bought secondhand. An F registered Van-Hool Alizee-bodied MB230 was bought new.

The Hursts started in business following a trip by father Alan to Blackpool.

Other vehicles in the fleet are two Bova Futuras - one six-years-old, the other bought new in August 1989. Malcolm Hurst is very happy with them: 'The Bovas are great machines. The A reg one is still one of our frontline coaches because of its popularity with passengers.'

Hurst's also runs an X registered Bova Europa and the rest of the fleet is made up of a 1986 Bedford YMP with 35-seater Plaxton 3200 bodywork, an E reg 21-seater Toyota Optimo, a Sherpa 16-seater minibus, a three axle Bedford VAL and a Bedford OB.

There is one more. Malcolm Hurst's pride and joy. A £146,000 H reg EOS equipped with 53 Vogel reclining seats, video with two



'Something different and upmarket': Malcolm Hurst with his £146,000 EOS.

monitors, radio/cassette, PA system, computerised heating, toilet, refrigerator and microwave oven. 'We wanted something different and upmarket', said Malcolm. 'We would have bought a Berkhof Excellence 2000 but you can't get one mounted on a DAF chassis, so we chose the EOS instead. Everyone who travels on it, loves it.'

'I never had a salesman near the place offering the use of any vehicle, so I relied on past experience and recommendations,' he continued. 'We have more or less standardised on anything with a DAF engine. We get good back-up from DAF and Bova. Our six-year-old Bova can be sent anywhere. It has recently returned from a trip to Lourdes.'

But, like many operators, he also has a feel for his roots: 'That's not to say that we don't have a soft spot for Bedfords. In the early days, we only ran Bedfords, and many a time me and my father would work through the night repairing them ready for the next day.'

'In 1983 we took over the business



Hurst's European-style livery is unmissable.

of Unsworths in Wigan. The fleet consisted of three Fords and two Bedfords. We only took the Bedfords. To give you a good example of the reliability of

◀ Bedfords, we have a 35-seater YMP with Plaxton Paramount body. We bought it new at the beginning of 1986. It's now done 500,000 km and never had a spanner near the engine.'

So how did Hurst's get started? My Dad did a bit of part-time coach driving whilst working during the day at Heinz's food factory at Kitt Green in Wigan as a fitter. Whilst on a trip to Blackpool he was offered a contract in Manchester plus a coach for £1,200. He borrowed the money off his mother and progressed from there.

'After two years he bought another coach, a 1968 Bedford VAT with Duple bodywork.'

All Alan Hurst's children work for the firm. Alan and eldest son, Malcolm, are the senior partners, with younger brother Stephen driving, and sister, Valerie, working in the booking office. In fact, all four contribute to the smooth running of the company.

The garage which the company occupied for about three years has two pits and just enough space to accommodate all 13 coaches.

Hurst's employs 11 full-time drivers and has one or two others it can call on when required. It also employs two mechanics and an apprentice.

All maintenance is carried out on-site, with little or no help from outside. As Malcolm explained: 'We have two full-length pits and can tackle almost everything.'

Malcolm does not drive as much these days, but Alan mainly drives the Bedford VAL.

'This is my Dad's coach', said Malcolm laughing, 'he's let a part-timer drive our new EOS, but not the VAL. We intend to be the last operator of a VAL still in daily use in the UK.'

Buying vehicles nowadays is a very different proposition: 'When we expressed an interest in the EOS, LAG Bus flew us out to Belgium to look round the factory. In build at the time was one painted silver for a continental operator, so we decided there and then to have ours silver with our orange and blue stripes applied in a similar fashion to the one on view.'

So, how many miles per gallon does he get out of the big 354 bhp DAF engine? I haven't a clue what any of my coaches do to the gallon. Every vehicle is well maintained. We just fill 'em up and run them. We have never been bothered with comparisons between various types.'

The bulk of Hurst's work is excursions, private hire and works contracts. The company produces a 24-page brochure with its excursions programme running from the beginning of July to the middle of September, plus a few five-day tours in the Autumn, and a weekend Christmas shopping trip to



Hurst's does all its own maintenance: 'We can tackle almost anything,' says Malcolm. London.

'We are not into seven and eight day tours,' Malcolm stressed. 'It ties up coaches for too long. We would have to hire in to cover their absence.'

The bulk of the company's work is excursions, private hire and works contracts.

Blackpool which can be booked at any one of 20 agents. As well as that, we cover pop concerts, Blackpool Illuminations, and Rugby League fixtures - not football - there is no trouble with rugby supporters.'

One area Hurst's will not touch is all-male parties - racing trips, stag nights etc.

'There are plenty of operators who will do this type of work. But not us, unless the racing is local, say

Haydock Park, where the party has no stops, and we can return to base and pick-up later in the day.'

'On our works contracts we mainly use the short Bedford and the Bova Europa,' said Malcolm.

'The Europa is away at the moment, being refurbished and even though it is eight-years-old, it's still a good runner.'

'Until recently, we had an ex-Crosville 1974 Leyland National with dual-purpose seating. We re-trimmed all the seats and ran it mainly on works contracts, but we sold it a few months ago to a guy from Hull.'

And what of the future? According to Malcolm Hurst. 'I don't think we will grow any bigger. The fleet's just about the right size.'

'I think I may buy another new coach next year, but I don't know what. Perhaps the Berkhof will be available on a DAF chassis!'



Founder Alan Hurst's coach: a 1973 Bedford VAL still in daily use.

Weekly report on law and the coach operator By Michael Jewell

Mercers warned over maintenance



LANCASHIRE operator Mercers Longridge Ltd has been warned by North Western traffic

commissioner Martin Albu at a Manchester public inquiry, that further maintenance problems could well lead to disciplinary action being taken against the company's O-licence.

DTp vehicle examiner Alban Jackson said a vehicle submitted for annual test by the company in May was issued with an immediate prohibition notice for ten items. Its condition was so bad it had to be towed away on a rigid towbar.

When the vehicle was represented, it still did not pass. As a consequence, Mr Jackson visited the company in July and spoke to managing director, Andrew McLaughlin. Asked why the vehicle had been presented in such a poor condition, Mr McLaughlin had said his two fitters assured him the vehicle was okay to be presented for annual test.

Mr Jackson said that he was told then the company was in the process of selling out, but would take steps to prevent the recurrence of maintenance problems. Complaints from Mr

McLaughlin that keeping vehicles to PSV standards was costing too much money, suggested he could not afford to run the vehicles.

Furthermore in 1987 the Canterbury office had said they had received complaints about a vehicle's gangway being obstructed by luggage. In 1988, a prohibition was issued to one of the company's vehicles.

In 1989, a complaint was received about a vehicle which had already received a prohibition notice for emitting thick black smoke. In the same year, the company applied to increase its licence authorisation from 26 to 30 vehicles. But following a warning letter and an invitation to meet vehicle inspectorate staff to discuss maintenance arrangements, assurances were given that the maintenance system had been overhauled and 20 of the 30 vehicles had been sold.

Mr Jackson completed his maintenance investigation in September, when ten vehicles were being operated on international and contract work. The general condition of the fleet was poor.

Two immediate prohibitions, one delayed prohibition and six advisory defect notices for a total of 33 items were issued. Some of the defects were long standing. There seemed to be a lack of depth in the preventative maintenance and a lack of time spent rectifying faults fully.

Complaints were made about victimisation and that it was impossible to maintain vehicles to PSV standards. Vehicles were said to be inspected every four weeks, but their condition did not

substantiate that claim. It seemed the vehicles were fully booked and there was no time for inspections or rectification work. Maintenance seemed to be geared towards cost rather than safety and passenger comfort. Things were only changed when really necessary.

Though the workshop accommodation was new, the facilities were poor and littered with rubbish. There was only room for two vehicles to be worked on at any one time. Records were complete up until 1989, after that they were haphazard.

For Mercers, John Backhouse said there were four pits available. One was used for the engineering side of the business and the access to another was restricted on one side. However, a fleet of ten vehicles would not need more than two pits.

A DTp examiner's investigation found general condition of fleet was poor.

In May the foreman fitter and three fitters left Mercers employment and set up a rival business. No capable fitter could have failed to spot the majority of faults found on the vehicle presented for annual test. Either the jobs were not done or they were done very poorly.

Mr McLaughlin said there was now no prospect of selling business, apart from the 20 service vehicles already disposed of. Mercers was now a coach operation doing local school services, international journeys and private hire.

The vehicle prohibited during its annual test was bought for re-sale, and was never operated.

Since the garage staff had been replaced, six vehicles had been presented for their annual test. Five passed and one failed due to the wrong brake chamber being supplied and fitted. He had tried to recruit the right fitters by offering above average pay.

Mr McLaughlin said he treated all customer complaints seriously. They were in a service industry and if complaints were not treated seriously he would soon be out of business.

Mr Albu said that procedures had been tightened up since September and there had been no further prohibition notices issued. As things were now going reasonably well, he would allow the licence, which expired in 1992, to continue.

Not being a qualified engineer did not exempt Mr McLaughlin from making sure the company's vehicles were in a fit and serviceable condition. He could not escape his responsibilities.

Parkway's licence suspended

NORTH Eastern traffic commissioner Frederick Whalley has suspended the PSV O-licence of Sheffield-based Parkway Coaches either until it expires or until he is satisfied that a reliable maintenance contract exists for the inspection of Parkway's vehicles at intervals not exceeding six weeks.

In addition, the commissioner reduced the term of the licence of Bernard Millway, who trades as Parkway Coaches, so that it now expires at the end of the year.



FAILURE to display an O-licence identity disc cost Hyde-based Stuarts Bus and Coach Co Ltd £150 in fines and costs.

The company pleaded guilty to the offence before Stockport magistrates. Prosecuting for North

Western traffic commissioner John Heaton said that in October one of Stuarts' double deckers was seen by a DTp traffic examiner dropping passengers off at Brinnington. He checked the vehicle and it was not displaying an O-licence identity disc.

The driver was interviewed and confirmed he was driving for Stuarts Bus and Coach on

AT the same hearing as Mercers, an application for a new PSV O-licence, authorising the operation of four double and eight single deckers by Merlink Leisure Ltd, trading as Mercers Bus & Coach, of Southport, was adjourned when the company failed to put in an appearance.

No 'O' licence disc costs Stuarts £150

a regular service. He said he had not noticed the identity disc was not on the vehicle.

Michael Stuart, a director, was interviewed in November, when he admitted the vehicle and driver had been on company business. He made no comment as to why the vehicle was not displaying an identity disc.

Mr Heaton said that failure

Weekly report on law and the coach operator By Michael Jewell

to display identity discs prevented the DTP from seeing who was operating the vehicle and might allow operators to operate more vehicles than their licence permitted.

In a letter to the court, Stuarts said it was an evening duty. The driver reported for duty and was allocated a bus. But he took out the wrong vehicle, an

identical vehicle to the one allotted with a consecutive fleet number and registration number. Having interviewed the driver, they were satisfied it was a genuine mistake. On the day in question, the company had only used 16 of its 17 licence identity discs.

The magistrates fined the company £75 and ordered it to pay prosecution costs of £75.

Prospect Coaches wins additional vehicle authorisation



PROSPECT Coaches (West) Ltd, which was ordered to have its vehicles MoT tested again by West Midland traffic commissioner John Mervyn Pugh in February, has succeeded in having the authorisation on its O-licence increased to 16 single and two double deckers.

Mervyn Pugh had been considering taking disciplinary action against the Lye, Stourbridge, based company's licence. When the hearing was resumed, Norman Carless, for Prospect, said that 19 of its 22 vehicles had been through the MoT test. Of the three still to be tested, two were due to be done later that week.

Director Geoffrey Watts said all but one vehicle had passed first time. That vehicle had failed because the door was too stiff.

Producing copies of letters sent to the company's drivers and maintenance staff, Mr Watts said he had got all the drivers together and had put it straight to them. As a result, there had been no problems over the introduction of a nil daily defect reporting system.

The additional authorisation sought would enable the company to give a better service, without having to rely upon sub-contractors. It had increased its business by taking over the whole of the services of another operator, following a

request from Staffordshire County Council.

Formally recording a warning about the company's future conduct, Mervyn Pugh said Mr Watts had been carrying on an excellent business in an old fashioned way. Things had gone slightly wrong. Mr Watts had been given advice and he had taken that advice. He was confident that he would not see the company at disciplinary proceedings again.

Mr Watts agreed he had been irritated over having to put the vehicles through MoT again, when most of them had still had 11 months test left.

Granting the additional vehicles, Mervyn Pugh said the company's fleet was now in A1 order and Mr Watts would find it was easier to keep it that way.

Derbyshire operator's licence curtailed

THE duration of the PSV O-licence of Derbyshire operator Freeway Coaches, has been curtailed to expire at the end of January 1992 by a Nottingham public inquiry.

At the same time, Eastern traffic commissioner Brigadier Compton Boyd refused the application of Mr J W Hubball, trading as Freeway Coaches, to increase the authorisation on the licence from three to four vehicles.

A limited e

Paramount 5000 LE

Since its introduction in 1982, Paramount has outsold its competitors every year. Improved quality, greater comfort and smoother styling make the 1991 Paramount the best ever – as well as the most successful.

In March 1991, Plaxton delivered the 5000th Paramount and to mark this special occasion is manufacturing a limited edition of Paramount 5000 LE grand touring coaches.

dition not to be missed . . .



PLAXTON Coach & Bus

Each luxury coach will incorporate over £5000 worth of extras included at no extra cost – creating the ideal flagship for your fleet.

Each individually badged Paramount 5000 LE will be built to special order delivered in time for 1991 season. One of these eye-catching coaches could be yours, built on DAF, Dennis, Scania or Volvo chassis for the same price as a 3 star Paramount 3500 or a 2 star Paramount 3200 – if you're quick.

For further information on the limited edition Plaxton Paramount 5000 LE, contact any Plaxton dealer or your local Plaxton Area Sales Manager.

But don't tell your competitors – they might just beat you to it.

PLAXTON
Coach & Bus

Eastfield Scarborough YO11 3BY
Telephone 0723 581500
Fax 0723 581328



Weekly report on law and the coach operator By Michael Jewell

Courtesy service hotel cleared of unauthorised use of vehicles



SWALLOW
Hotels Ltd,
which provides
a free courtesy
minibus service
using 11 and 21

seaters, has been cleared of using vehicles without a PSV operator's licence and connected offences, by a London magistrates' court.

Swallow denied unauthorised use, employing drivers to drive when they were not the holders of PSV licences, using vehicles

**Allegations turned
on the single point of
whether the vehicles
had been used for
hire or reward.**

SWALLOW HOTELS

without a fire extinguisher and first aid kit, and using vehicles without insurance.

The prosecution offered no evidence in respect of the alleged insurance offences, after Swallow's insurers produced a letter saying the company was covered for hire or reward.

The court was told the remaining allegations turned on the single point of whether the vehicles had been used for hire or reward.

Evidence was given that no charge was made for the use of the vehicles. Guests staying at the hotel did not pay anything

extra for using the service. Passengers did not have to be residents in the hotel. Anyone dining in the hotel was entitled to make use of the service, which did not pick up in the street.

For the prosecution, John Corballis said there did not have to be any direct payment for the service to be classed as being for hire or reward. That passengers were paying the hotel, and then travelling in the vehicles, meant they were being used for hire or reward.

Defending, John Backhouse said the interpretation of hire or reward for insurance

purposes was different to that for PSV licensing.

Interpretation of what Section 1 of the 1981 Public Passenger Vehicles Act meant by hire and reward was that there had to be some form of contract, implicit or implied.

There had to be a right to be carried. And more than just a casual agreement for payment for something else.

In dismissing the charges, the magistrates ordered that Swallow's defence costs be paid out of public funds.

**Anyone dining in
the hotel could use
the service which
did not pick up the
street.**

THE MINIBUS CENTRE //

THE MIDLANDS LEADING CENTRE
FOR MINIBUSES

WE SPECIALISE, OTHERS COMPROMISE

Lease or Buy with Confidence

***** STAR BUY *****
FORD TRANSIT 9 SEAT GL EXECUTIVE 1990 G,
beautiful example, finished in gunmetal grey metallic with full cloth high back seats with headrests and lapbelts, quad stereo system, fully carpeted, 5 speed box, side opening door, rear tailgate and wash wipe, headlamp wash plus much more, much sought after prestige people carrier with great performance and economy, terrific saving over new with all low deposit lease, lease purchase and finance options, p/x, unbeatable value for only £9,995 NO VAT

NEW VEHICLES AT UNBEATABLE PRICES

H (NEW) FORD TRANSIT 12 SEATER MINIBUS. 2.0, petrol, full specification model with power steering, 5 speed box, side opening door, cloth upholstery, radio cassette, heated rear window and much more, full manufacturer's warranty, great saving on list. Special lease/lease purchase or finance price on the road £10,495

H (NEW) DIESEL TALBOT EXPRESS 12 SEATER MINIBUS, full coach trim conversion with lux seats, 5 speed box, side loading door, radio cassette etc, call now for more information, great value, one off opportunity. Special lease/lease purchase or finance price on the road for just £10,995

H (NEW) FORD TRANSIT 12 SEATER CREWBUS. 2.0 petrol, full specification model with power steering and 5 speed box, full manufacturer's warranties, tremendous saving off current list price. Special lease/lease purchase and finance price on the road at £9,495

PRE-OWNED VEHICLES

G (Reg) FORD TRANSIT 9 SEAT GL EXECUTIVE MINIBUS superb and much sought after people carrier, finished in gunmetal grey metallic with high back cloth seats, lap belts, stereo system, 5 speed box, side loading door, fully carpeted, headlamp wash, rear tailgate plus much more, great saving on new, with all low deposit lease purchase, lease & finance options, unbeatable... £9,995 NO VAT

G (reg) DIESEL LEYLAND DAF (FREIGHT ROVER) COMBI 13 STR PSV MINIBUS, beautiful condition inside and out, with low recorded mileage, 12 months test, full specification with 5 speed box, side loading door, radio cassette etc., comfort, economy, performance and value for money. Lease and lease purchase, with low, low deposits. Call now for more details £7,495

F (89) DIESEL FREIGHT ROVER 17 SEATER MINIBUS PSV, lovely condition throughout, with all factory extras including full length roof rack, side opening door, 5 speed gearbox, cloth seating and radio, low miles, all low deposit leasing and financing schemes available, ring for details £7,495

F (89) DIESEL CITROEN (TALBOT EXPRESS) PSV TURBO DIESEL 15 STR MINIBUS, long wheel base, high roof model, fabulous example of this sought after model, full coach trim with hi-back moquette seating, full carpets, side door, 5 speed box, stereo system, interior lighting plus much more. 12 months test, terrific economy and performance for a bargain price, all low deposit lease purchase, lease and finance options, unbeatable at £9,995

F (89) DIESEL FORD TRANSIT 12 SEATER MINIBUSES, choice of six, mint, low mileage vehicles, with full spec, 3 PSV models, from only 17,000 miles, unmarked cloth trim, roof racks, towbars, stereos, 5 speed box, side loading doors, headlamp wash etc. Lease/lease purchase/finance with low deposits, always popular so call now for details, top value £7,995

F (reg) FORD TRANSIT 12 SEATER MINIBUSES, 2.0 petrol, choose from 2 super clean and tidy units, both with 5 speed, side loading doors, radios and headlamp wash, one with full length roof rack, ideal for schools, social groups, clubs etc., ring us now for lease/lease purchase and finance quotes, P/X, very good value £5,995

E (88) LEYLAND DAF LWB V8 AUTOMATIC MINICOACH, very rare prestige vehicle, total coach specification with 4 speed auto box, central locking, 8 speaker stereo system, hydraulic air suspension, electric windows, full coach adjustable seats on slide-track with armrests, side loading door, rear step and much more, really must be seen and driven, a true luxury executive express. Lease/lease purchase/finance and P/X, opportunity for £9,995

E (88) FORD TRANSIT 12 SEATER MINIBUS, 2.0 petrol, very good condition inside and out, with low miles, 5 speed gearbox, side loading door, radio, headlamp wash, and full length factory roof rack, 12 months MoT, ideal for schools, community groups, clubs etc. All low deposit finance, lease and lease purchase options, P/X, top value at just £5,295

E (REG) BEDFORD MIDI 12 SEATER MINIBUS, very clean and tidy example, with 5 speed gearbox, cloth seating, side loading door and radio, economical 1800cc engine, low deposit finance/lease schemes available, absolute bargain £4,995

VAT APPLICABLE UNLESS OTHERWISE STATED. LEASE, LEASE PURCHASE AND FINANCE
CALL NOW, INSTANT PHONE QUOTES

(0902) 409911 (5 LINES) A/H TEL: (0831) 313169 FAX: (0902) 353673

Showrooms at High Street (Main A41), Moxley, Wednesbury, West Midlands 5 mins off M6, Junc 9 and M5 Junc 1. Open 7 days.
Part Exchange welcome. All vehicles fully serviced. New & Used supplied. Inspection welcome. We are licensed by the Office of Fair Trading.

A MEMBER OF THE COMMERCIAL SERVICES GROUP

Víking hordes on tower hill

Viking hordes have been sighted at Tower Hill in the City of London – as have Romans, Christopher Wren, and the Luftwaffe.

From late Summer 1991, visitors to London will be able to experience the same sight; London's first dark ride museum, illustrating 2,000 years of the City's colourful history.

Developed by the Culverin Consortium in association with the Museum of London, the Tower Hill Pageant will be a major new tourist venue.

The Pageant is located within the Tower Hill Vaults, next to the Tower of London.

Visitors will travel in automated cars through the

City's history, experiencing sights, sounds and smells, through the latest display techniques.

Within the Pageant the Museum of London are staging a unique display of waterfront archaeological finds and the complex also includes shops and restaurants.

The Tower Hill Pageant will cater for over 500,000 visitors a year, appealing to domestic as well as overseas tourists.

A special leaflet has been prepared for tour operators and the travel trade. For your copy just send the coupon below, or call us on 071-924 2465.

**TOWER HILL
PAGEANT**
THE CITY AND ITS PORT

in association with



Send to:
Marketing Department, Tower Hill Pageant,
15 Jubilee Place, London SW3 3TD, or Fax: 071-924 2509

Please send me the Tower Hill Pageant leaflet.

Name _____

Company _____ Position _____

Address _____ Postcode _____

Tel _____

GROUP OUTINGS ON THE *Suffolk Coast*



Details from:
ROOM G1 TOURISM CENTRE
SEAFRONT FELIXSTOWE
TEL: (0394) 276770

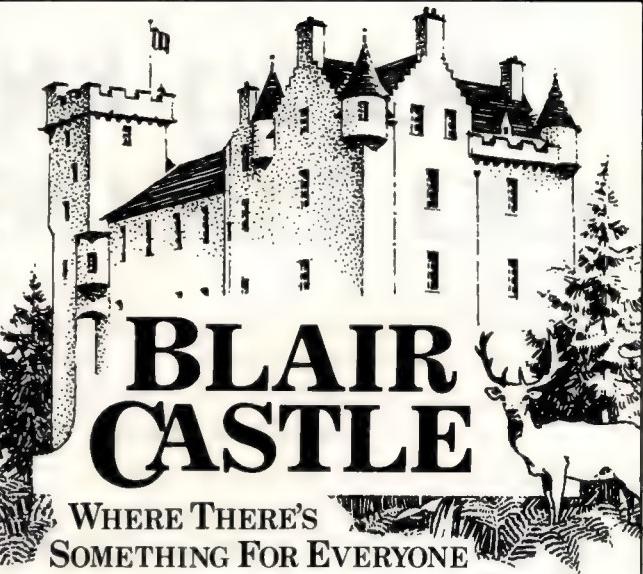
WHERE MEMORIES STILL EXIST

YOUR DESTINATION IN ITALY, SOUTH-TYROL LANA/MERAN

Almost all rooms with balcony, attached bath or shower/wc. Ideally situated in the centre of Lana, 10 minutes with a car from the world-famous health resort of Meran. English breakfast, good cuisine, 200 seat dining hall, menu £7, half board £19-20. Health Club with gym, sauna, solarium, indoor swimming pool and outdoor swimming pool. Utilisation, table tennis, 2 sport bowling alleys, free mountain bike rental, sun terrace. Tyrolian entertainment. Starting point for walking tours and excursions in the Dolo (typical South-Tyrolian snack with hot chestnuts and wine) in the autumn. Great car park. Spring and Autumn offers at a good price.

Please ask for prospectus.

HOTEL RESTAURANT MONDSCHEIN,
1→ 39011 LANA/MERAN,
GAMPEN STREET 6,
TEL 01039473/51533
FAX 01039473/51510
FAM REICHHALTER



BLAIR CASTLE

WHERE THERE'S
SOMETHING FOR EVERYONE

Blair Castle is renowned for its outstanding natural beauty, and is the perfect setting for seven hundred years of Scottish history.

Take time to wander through 32 rooms brimming with priceless treasures – then explore the beautiful grounds, and enjoy the rare wildlife that exists in its natural habitat.

Come for the whole day or just a part – Blair Castle is real value for money.

We are open every day from 28th March to 25th October 1991, from 10.00am to 6.00pm. (Sundays in April, May and October 12.00 noon to 6.00pm.) LAST ADMISSION every day 5.00pm. For further information, leaflets or party booking forms, telephone 079-681 207.

Blair Castle BLAIR ATHOLL, PITLOCHRY, PERTHSHIRE



FREE
PARKING

Bosworth Battlefield

LEICESTERSHIRE
Visit the historic site of the

Battle of Bosworth Field
1485

where King Richard III lost his crown, and his life, to the future Henry VII.



- Award winning Battlefield Visitor Centre with exciting exhibitions and models giving an insight into the Battle and mediaeval life; film theatre, book and gift shops, cafeteria.

- Centre open every afternoon Easter to end of October: Adults £1.50, Children/OAPs £1.00, Car 30p. (Special Event Days excepted).

- Illustrated Battle Trails through picturesque countryside (open all year).

- Series of Mediaeval Attractions July - September.

- Follow road signs off A447, A444, A5 and B585 in vicinity of Market Bosworth, Leicestershire.

Project Manager Director of Property
Rural Practice Division
Leicestershire County Council

Enquiries: Market Bosworth (0455) 290429
Bosworth Battlefield Visitor Centre & Country Park,
Sutton Cheney, Market Bosworth, Leicestershire.

An enterprise of Leicestershire
County Council
England

COACH!

TOURS & EXCURSIONS

The countdown to MOOT '91, the English Tourist Board's travel trade showcase sponsored by Coachmart, has begun.

There are less than two weeks to go to M-Days, April 17-18 at the National Exhibition Centre at Birmingham.

And already all the signs are pointing to a record show for exhibitors and buyers. There's a rich harvest of rewards for coach operators, too, with many of the exhibitors having special packages, trips and excursion ideas aimed purely at the coach trade. Our special MOOT '91 preview contains just a taste of those packages and ideas.

If you haven't already registered for the event, don't panic, there's still time. Just contact the MOOT '91 Office, English Tourist Board, Thames Tower, Black's Road, London W6. Tel: 081 846 9000.



Doing business at last year's show. MOOT '91 looks set to break all records.

ETB chairman set to speak at MOOT Forum

William Davis, Chairman of the English Tourist Board and the BTA, is one of the top speakers at the MOOT '91 opening Forum, 'Tourism - from Crisis to Opportunity.'

Other speakers at the Forum, which takes place before the exhibition opens on Wednesday April 17, are David Michels, managing director of Hilton Hotels UK and Geoffrey Thompson, managing director of Blackpool Pleasure Beach.

An audience of 400 senior industry figures, from coach and tour operators, hotels, attractions, tourist boards and local authorities, are expected to attend the Forum.

Domestic tourism is currently facing several problems - high interest rates, the recession and a drop in overseas visitors.

England is already fighting back, spearheaded by the ETB-inspired 'Britain's Great' campaign which seeks to turn

the crisis into new opportunities.

Drawing from their own experiences, the speakers will analyse these opportunities and pinpoint how domestic organisations can apply them to their own operations.

The formal presentations will be followed by a question-and-answer session.

The Forum will be held in the Gallery Seminar Suite, above Hall 6, at the NEC from 8.30-10.30 am.

Rub shoulders with the rich and famous

Visitors to the London stand at MOOT have a chance to rub shoulders with the rich and famous - including John Major, Margaret Thatcher and Mick Jagger.

But it's all in the cause of fun - the 'personalities' are Spitting Image puppets from the new 'Rubberworks' attraction in Covent Garden.

Getting a taste of London's latex attraction are, left to right: Liz Demaison from the London Tourist Board, Joan Sheehan from the Commonwealth Institute and Beverley Frain from the 'Welcoming West London' group of boroughs, the participants on this year's stand.

The London Tourist Board stand is 233.

North Americans return to MOOT

The North Americans are travelling again if the response from US and Canadian buyers to MOOT '91 is anything to go by!

With a couple of weeks still to go until the exhibition, the BTA has already received lots of overseas acceptances to attend - with almost a third of them from the USA and Canada and others from all the Western European countries.

Don't miss the Coachmart awards

Coachmart magazine, Britain's top weekly journal for coach operators and sponsors of MOOT '91, is running a series of awards at the show for the second year running.

The five awards are:

- Best Entry MOOT Guide
- Best Advertisement MOOT Guide
- Best Stand at MOOT
- Best Promotion at MOOT
- Best Overall Contribution to MOOT.

The awards will be judged by a special panel of experts from the travel trade, and presented at the special Coachmart-sponsored reception at MOOT on Wednesday April 17.



Surrey surprises in store

Just what do a pre-war racing driver and an 18th century naval lieutenant have in common? The answer lies on the Surrey stand at MOOT '91!

Surrey's certainly full of surprises. Although it's landlocked it has naval connections and boasts a fully-restored Semaphore Tower.

It was also the home of the world-famous Brooklands

motor racing circuit, built in 1907.

Surrey's latest attraction, at MOOT for the first time, is the 'Spirit of Brooklands', telling the story of the birth of motor racing and aviation at Brooklands near Weybridge.

Visitors to Brooklands today can still see the banked race-track, as well as the restored Edwardian clubhouse with its 'Barbara Cartland Room.'

A unique collection of cars, motorcycles and aircraft, including the Wellington bomber from Loch Ness, are also on view.

Other attractions at MOOT include the historic county town of Guildford; Birdworld with its colourful and exotic collection, Gatwick Zoo, a friendly family-run zoo complete with walk-through tropical jungle; and one of Surrey's

long-standing claims to fame, Wisley, the world-renowned garden and home of the Royal Horticultural Society.

For more information pop along to the Surrey stand - 205, or send for a full information pack to: Leisure & Tourism Unit, Surrey County Council, County Hall, Kingston upon Thames KT1 2DN. Tel: 081 541 8092.

Getting to grips with the coach market

Philip Carlisle, director of membership and regions for the Bus and Coach Council, and Christine Pott of the English Tourist Board, are getting in some coaching in preparation for 'Marketing to the Coach Operator', the MOOT '91 seminar which is being organised in conjunction with the BCC.

It will be held on the second day of MOOT, Thursday April 18, at the NEC.

Philip Carlisle will chair the seminar and speakers include Philip Baker, Baker's Coaches, Biddulph; Ray

Hornsby, Hornsby Travel Service, Scunthorpe; and Steve Green from the marketing company, Fielder Green Associates.

Alun Jones, Jones Motor Service, Flint, will join the expert panel for a question-and-answer session after the presentation.

More details from:
Christine Pott, MOOT '91 Office, English Tourist



Board, Thames Tower, Black's Road, Hammersmith, London W6 9EL. Tel: 081 846 9000.

Invaluable guide for coach operators

The Yorkshire and Humberside Tourist Board is launching its new Group Organisers' Manual on the opening day of MOOT '91.

Replacing the Travel Trade Directory, the manual is even bigger and packed with even more 'hard' information for all sectors of the travel trade.

It should prove an ideal reference guide for any organisation sending groups or individuals to the region.

Every aspect of tourism information is included, with chapters on:

- How to get there - including coach parking details
- Information on local coach operators/handling agents
- Where to stay
- Where to eat
- What to see and do
- Useful addresses, including all Blue Badge guides and tourist information offices.

Copies are available on the Tourist Board stand - 30.

More details from:
Steve Sutcliffe-Hey, travel trade officer, Yorkshire & Humberside Tourist Board, 312 Tadcaster Road, York YO2 2HF. Tel: 0904 707961.



Plenty of fun lined up for MOOT!

Struggling through the flora at the English Tourist Board's Hammersmith HQ are the red-nosed MOOT '91 Exhibition Organiser Eleanor Muirhead and Park Hotels' Alyson Playford.

Both are checking out the prospects for MOOT '91, at which Park Hotels will be promoting the newly-renovated Cheltenham Park Hotel, on stand 72.

NOW AND FOREVER

CATS

NOW BOOKING UNTIL OCT 1991

GROUP BOOKINGS AVAILABLE FROM JANUARY (Monday to Friday evenings and matinees)
RING DEBBIE ON 071 - 405 1567 OR FAX 071 - 831 5487

Visit Robin Hood Country



PICK 'N' MIX THEME BREAK IDEAS

World famous for the loveable outlaw Robin Hood and as the home of the finest machine-made lace, Nottinghamshire now offers a selection of ready made itineraries and short break ideas highlighting the more unusual themes of the county.

The themes collection is very versatile and can be adapted to offer many days of enjoyable excursions.

Find out more - contact Karen Boston on Nottingham (0602) 824215 or visit us on stand 276 at MOOT.

Nottinghamshire
Live the Legend



Nottinghamshire County Council Leisure Services
Trent Bridge House, Fox Road, West Bridgford, Notts NG2 6BJ.

BATH RACES 1991 FIXTURES

| | |
|------------------|----------------|
| Tuesday, | APRIL 30th |
| Saturday, | MAY 11th |
| Monday, | MAY 20th |
| Saturday, | JUNE 15th |
| Friday (evening) | JUNE 28th |
| Saturday, | JULY 6th |
| Wednesday, | JULY 10th |
| Monday, | JULY 22nd |
| Tuesday, | AUGUST 13th |
| Monday, | SEPTEMBER 16th |
| Monday, | SEPTEMBER 30th |
| Monday, | OCTOBER 28th |

A 20% discount is available for
prepaid party bookings

**For further details contact
the Secretary at:**

**Bath Racecourse Company Ltd,
Greenfields, Little Rissington,
Cheltenham, Gloucestershire
GL54 2NA**

Telephone (0451) 20517

Big festival plans unveiled

MOOT '91 is to be the launchpad for details of the 1991 Shepway Festival.

Plans for the event, which runs from September 7-15, will be announced on the Folkestone, Hythe and Romney Marsh stand - 206A.

The Festival will focus on transport and communication as a central theme and is designed to appeal to a wide family audience.

Last year's Festival

attracted 400,000 visitors and organisers, Shepway District Council, are anticipating a greater attendance this year.

Among a host of exciting events, ranging from car rallies and steam rail trips to a dramatic fireworks display, there will be a spectacular free airshow to take place over the Channel. Last year this event alone attracted more than 150,000 people.

There will also be powerboat racing - with Folkestone hosting the international 1.3 litre World Class Powerboat Championship, comprising three heats, a final and a Grand Prix.

'Our aim at MOOT '91 is to provide the trade with as much information as possible about organised events in the Folkestone, Hythe and Romney Marsh area,' says council marketing director

Stephen Northcliffe.

The Shepway Festival is one of a number of events planned to span the entire year and provide tour operators with genuine attractions with which to tempt customers.'

More details from:
Shepway District Council,
The Civic Centre, Castle
Hill Avenue, Folkestone,
Kent CT20 2QY. Tel: 0303
850388.



Some lucky visitor to MOOT is going to win this fabulous hand made Indian head dress and get a chance to meet Mexican rope artist Samuel Magdelano (right) and dancer Lorraine Horton.

Win an Indian head dress

A fully-feathered Indian head dress, hand made by an American history enthusiast, is the star prize in a special draw being run at MOOT by the American Adventure Theme Park on stand 278.

The prize with a difference, the head dress retails at more than £80, is part of the fully themed American Adventure stand. Visitors will be able to meet dancer Lorraine Horton and Mexican rope artist, Samuel Magdelano, two of the park's entertainers. Stand staff will also be on hand to answer any questions and queries from coach and group operators.

The American Adventure now has more than 100 rides and attractions, together with live entertainment. New this season is Mexicoland, which features a brand new ride, 'The Canyon Trip.'

Darlington's romantic prize

A luxury fantasy romantic weekend for two at Blackwell Grange Moat House is one of the exciting prizes on offer on the 'Decide on Darlington' stand at MOOT '91.

The prize is part of a competition being run on the stand - 42, by Darlington's new tourism section which is making its MOOT debut.

Darlington is also offering one of the prizes in the Northumbria Tourist Board competition, a framed limited-edition print of Stephenson's 'Locomotion' by artist John Huntley Hey. And, for thirsty visitors, there'll be a complimentary

glass of Northumbrian Spring Water, bottled just a mile from the town.

Available on the stand will be a new set of guides which have been produced to cover everything a visitor needs to know about the town; information on how to reserve a holiday with any number of top local hotels and, of course, all the latest information on all the top local attractions, including the Dolphin Centre and the Railway Centre and Museum.

More details from:
Darlington Borough
Council on 0325 460208.

Hotel GroupLine service launch

All set for MOOT '91 is Sarah Yandell, Jarvis Hotels' group sales desk executive.

Sarah is organising the launch of the company's new GroupLine information and bookings service for group travel organisers at the exhibition.

The Jarvis GroupLine offers significant advantages to group travel organisers who, with one phone call, can check availability, rates and make bookings or confirmations at more than 40 hotels throughout the UK.

Contracts for bookings are sent out the same day.

Specially tailored packages can be put together to meet operators' specific



requirements, including themed evenings and excursions to local tourist attractions. Special group package prices, including two nights accommodation, dinner, bed and full breakfast and welcome drink start at £20 per person.

The Jarvis GroupLine number is 071 581 3466, and full details will be available on the Jarvis stand - 118.

LONDON 1991-92

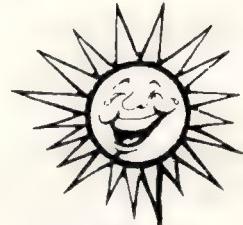
London's premier reservation agency

announces its programme of special offers and inclusive tours to
LONDON for hotels and theatres



SPRING & SUMMER

Superior 3/4 star hotels



April/May/June from £24.00pp
July/August from £22.00pp

Inclusive Saturday packages to:

MISS SAIGON (best seats) from £55.00pp
LES MISERABLES (best seats) from £52.00pp
ASPECTS OF LOVE (best seats) from £45.00pp
MATADOR (best seats) from £45.00pp
JOSEPH (best seats) from £42.00pp



AUTUMN & WINTER

Superior 3/4 star hotels



Sept/Oct/Nov from £23.00pp

Pre-Register NOW for

Phantom/Les Miserables/Miss Saigon

SPECIAL WINTER OFFERS

Mid Dec-Mid Feb

3 star Hotel from £16.25pp
Superior 3/4 star hotels from £19.50pp

LONDON HOTELS AND TRAVEL SERVICES

...the only agent you'll ever need for London

LONDON HOUSE, 19 OLD COURT PLACE, LONDON W8 4PL

Tel. 071 938 5344
Fax. 071 376 0497 Telex. 28510

Potteries launch selection of themed break package deals

A wide selection of special themed breaks is to be launched at MOOT '91 by the Peak and Potteries Country on stand 314.

The suggested itineraries and short break packages are closely linked with the launch of a major new campaign to present a more identifiable image of North Staffordshire to visitors.

'Britain's Peak and Potteries Country includes a wide range of attractions, and offers visitors a superb mix of heritage, leisure, culture and unspoilt countryside, not to mention the unique attraction

of fine china,' says Cheryl Hutton, liaison officer of the North Staffordshire Tourism Association.

The Potteries already enjoys a reputation as 'the capital of china,' while Stoke-on-Trent City Council is offering several short breaks, including: 'Everything Stops For Tea', where visitors will see the biggest teapot in the world and, after a visit to the Minton Works, will take afternoon tea at Shugborough Hall, home of the Queen's cousin, Lord Lichfield.

Two other itineraries available are: 'Christmas in

China', which offers a seasonal extravaganza of shopping, skiing and admission to an ice spectacular at Alton Towers; and 'Great Gardens in and around the Peaks', which includes visits to the landscaped gardens at Chatsworth, Haddon Hall and the recently-restored Victorian folly garden at Biddulph Grange.

There are special itineraries for visitors to the Staffordshire Moorlands - including 'Victorian Splendour'; 'Shopping Day in Leek Market Town'; 'Coal 'n' Steam' and 'Mills 'n'

Museums'. Other itineraries include 'Coach Rambles'.

'There cannot be many areas of Britain which can match the diversity of the Peak and Potteries Country,' says Cheryl Hutton. 'And we believe we have a selection of short break packages and activity holidays for groups to suit everyone's needs.'

More details from:
Cheryl Hutton, liaison officer, North Staffordshire Tourism Association, Commerce House, Festival Park, Etruria, Stoke-on-Trent ST1 5BE. Tel: 0782 202222.

Special interest breaks from Hilton UK

Hilton UK is launching a new programme of special interest breaks for coach operators at MOOT.

There's a choice of 36 programmes, ranging from golf tuition to wine appreciation, antiques to historical weekends, available at a selection of Hilton's 35 UK hotels.

All have been tailor-made to suit the requirements of larger groups and Hilton is offering one free place for every party of 15 full-paying adults.

There's a special programme for coach operators - 'Bright Ideas for Coach Operators,' which offers preferential rates this summer at UK and European Hiltons; and a programme of Hilton Action Extra Sporting weekends featuring, ballooning, gliding, motor racing, helicopter flying and hang gliding.

London prices start at £24 per person, including continental breakfast. Rates are based on minimum groups of 15, subject to availability.

Additional discounts for operators are also planned throughout the summer.

Full details from the Hilton UK stand - 82 - or from Linda Moore, director of public relations, Hilton UK, tel 0923 246464.

Special displays on Hornsea stand



Master hand potter, Andrew Barber, prepares for MOOT '91.

One of Yorkshire's biggest tourist attractions certainly intends to give coach operators something to talk about at MOOT '91!

Hornsea Pottery, which attracted 700,000 visitors last year, has a special series of events on its stand - 31, guaranteed to catch the eye.

On the opening day, Wednesday, Andrew Barber, a master hand potter, will be creating beautiful hand thrown pots.

On Thursday, Shaun Smith, one of Hornsea Pottery's falconers, will be bringing Millie, a Great Eagle Owl to the stand. Accompanying him will be Ian Mann, curator of Butterfly World, who will be displaying some of the exotic creatures from the insect house - including Augusta, a red-legged Mexican tarantula and a host of tropical stick insects.

Win £3,000 worth of advertising space

Travel GBI, the monthly travel trade publication, is introducing a new award which will be open to all exhibitors at MOOT '91.

The winner of the Travel GBI/MOOT '91 marketing award will receive £3,000 worth of free advertisement space in the magazine between May and December.

The panel of judges: John East, Chief Executive of the English Tourist Board, Bob MacBeth Seath, publisher of Travel GBI and Lindsay Swann of Holder Swan Public Relations, will consider the quality of both above and below the line material used by exhibitors to promote themselves before, and during MOOT.

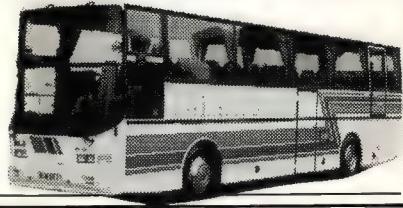
Press releases, photographs, advertisements and general MOOT publicity material will be considered.

Entries should be submitted to the MOOT Organiser's Office or the Travel GBI stand at the exhibition by 11am on Thursday April 18.

The winner will be announced during the afternoon.



COACHES WELCOME



A DAY OUT IN LONDON

BEATING RETREAT

The Massed Bands of
HM Royal Marines on
Horse Guards
Parade

11, 12 and 13 June 1991
at 6.15 pm

10% Reduction For Coach Parties

Ticket Prices A: £8 B: £6 C: £3

Obtainable from:

Royal Marines Concert Office,
Dept. of CGRM,
MoD Old Admiralty Building,
Whitehall, London SW1.
Tel 071 218 3955 (from 2 April)

or

Premier Box Office Limited,
1b Bridge Street, (opposite Big Ben),
London SW1.
Tel. 071 839 6815 or 071 240 2245
(from 1st May)



THE MASSED BANDS OF HM ROYAL MARINES

EASTBOURNE

EASTBOURNE ALEXANDRA HOTEL

A licensed family run seafront hotel. Entertainment, excellent food. Some en suites, tea making facilities, and colour TVs in all rooms. Vacancies for groups. Week commencing 15th-29th June from £130.00 per person half board

CONTACT KEN DOBELL
Tel. EASTBOURNE
(0323) 20131

(17974/HO)

TENBY

THE BELGRAVE HOTEL TENBY

Warm, friendly, comfortable, good food, choice menu, nightly entertainment, all bedrooms with tea/coffee making facilities, Sky TV, with private bathrooms. Half board April 28th-May 3rd & May 12th-May 17th Mon-Fri £69.50 Sun-Fri £84.50

Tel. Tenby 0834 2377 ask for Malcolm Thomas
Sept 21st 7 nights £140.00
Sept 28th 6 nights £115.00
Ring now for October and Christmas in November Special Breaks

(17181/70)

KENT

BERYL COURT HOTEL in MARGATE

- ★ On seafront, close to shops, 36 bedrooms, en suite available
- ★ Tea making facilities in all rooms
- ★ Entertainment several nights a week
- ★ Bar, dining room, ball room, TV lounge
- ★ Lift to all floors

DUE TO CANCELLATION 1 week Aug - 1 week Sept
Special breaks available

**FOR FURTHER DETAILS
TEL. (0843) 221988**

(17874/HO)

WALES

SOUTHCLIFFE COACHING HOTEL

Hill Terrace, Llandudno, LL30 2LS (Licensed)
This beautiful South facing hotel has all the makings of a happy holiday with a large sun terrace and commanding view over the bay and mountains, whilst enjoying being only 3 minutes to the beach, town and all amenities. The hotel has 32 bedrooms, most en-suite, and some sea views. Excellent cuisine, entertainment most nights with service second to none.

LATE AVAILABILITY IN APRIL
For further details Tel: 0492 876277

(15748/HO)

BLACKPOOL

ASTORIA HOTEL RESIDENTIAL LICENCE

43 Hull Road, Blackpool

250 yards from tower and winter gardens.

Weekly and mid week specials throughout the season and illuminations.

- ★ 12th and 13th April
- ★ 10th and 11th May

Also from Nov '91 to May '92. Murdery Mystery Weekends at low prices. Other themes also available.

Tel. 0253 21198



(17871/HO)

WE HAVE THE ATMOSPHERE!

★ AT THE ★

LIMES HOTEL, BLACKPOOL

★ ALL DATES NOW AVAILABLE ★

3 mins walk from the sea front.

40 bedrooms, 15 en suite

Tea, coffee & colour TV in all rooms.

Large bar & dining room ★ Good home cooking



★ Cabaret Weekends in and out of season ★
★ Special Rates for Party Bookings. Large coach park.

(All prices negotiable)

118-120 Bloomfield Road

Tel: 0253 594988/406292

(17972/HO)

DEVON

MANOR HOUSE HOTEL CULLOMPTON

★ Cream teas, lunches and dinner ★

OPEN ALL DAY

350 year old merchant's house of great character.

Open fires and local hospitality.

2 minutes from Exit 28 of M5.

Ideal centre for touring, ample parking.

Tel. 0884 32281

(17033/HO)

ISLE OF WIGHT

SHERWOOD COURT HOTEL

Isle of Wight

* DUE TO CANCELLATION *

Mon 15th-19th Fri April *At £50.00 + VAT*

3 nights live entertainment

9th-16th June 5 nights entertainment

£145.00 + VAT

The hotel is central to town beach and cliff walks. 62 bedrooms, all en suite, colour TV plus tea/coffee making facilities, spacious dining room with choice of menus, large ballroom plus bar with live entertainment, lift, indoor swimming pool, jacuzzi, sauna, solarium, pool table and full central heating. Ample coach parking.

Tel. 0983 862518

(17971/HO)

South Leigh Hotel
Iffracombe, Devon

This family run hotel welcomes coach parties. All rooms en suite. Tea & coffee making facilities in all rooms. Lift, entertainment and licence.

CHRISTMAS THEME
WEEKENDS in DECEMBER
CHRISTMAS/NEW YEAR
WEEKEND AND MID WEEKS
FROM NOVEMBER UNTIL
APRIL

Call us now to discuss these dates:

Tel. (0271) 863976

(16479/DH)

Royal Cliff Hotel SANDOWN

Views of sea and cliffs, excellent home cooking, all rooms have colour TV with tea/coffee making facilities, full central heating. Live entertainment weekly, outdoor heated pool and ample parking.

Now offering due to cancellation the following dates

May 4th-11th May

May 11th-18th May

June 1st-8th June

Aug 31st-7th Sept

And 28th Sept onwards

Tel. 0983 402138

(17973/HO)



COACHES WELCOME



CAMBRIDGESHIRE



*Europe's Leading
Animal Charity*

*Many types of animals to see

*Restaurants & Coffee Shop *Coaches Welcome
Wood Green Animal Shelters, London Road, (A1198)
Godmanchester, Cambs PE18 8LJ (0480) 830014

OPERATOR TO OPERATOR

TICKETS

Thursford Xmas Concert
tickets (48).
Sat 23 November (Afternoon).
Will exchange for any other
weekend.

Tel: 0400 81571
(17954/OP)

**COACHMART
NO. 1
FOR INDUSTRY
NEWS. ONLY 86p
PER WEEK**

TORQUAY

Newly refurbished

SHEDDEN HALL HOTEL

Torquay

Two star family run hotel, 27 bedrooms, mostly en suite, 200 yds sea-front, close to theatre, English Riviera Centre. Television, tea & coffee making facilities in all bedrooms. Entertainment. Coach parking. Driver free.

Due to cancellation weekend, four nights and weekly dates available. *

Call Adrian Knight
0803 292964

(17562/HO)

CORNWALL

PENDOWER HOTEL FALMOUTH, CORNWALL (3 CROWNS)

Excellent location near beach and town centre. Can accommodate 52 guests, mostly en suite rooms, tea-making facilities, superb English cooking, lounge/TV lounge, bar and outdoor heated pool.

GROUP BOOKINGS ARE WELCOME

DATES AVAILABLE:

June 1st, July 25th & Sept

For details tel. 0326 312108

(17094/HO)

YORKSHIRE

AS FEATURED ON YORKSHIRE TELEVISION

YE OLDE CHESHIRE CHEESE INN CASTLETON (BLUEJOHN)

17th Century Coaching Inn, seating 149. Excellent home cooking. Coach parties catered for by appointment.

For further details contact Paul
Cunliffe (0433) 20330 (Les Routiers)

(17005/HO)

Coachmart

CLASSIFIED MARKETPLACE

TELEPHONE 0733 898111 FAX 0733 62656

RATES

PRIVATE SALES (vehicles) - Contact Sally Wright. Display: £9 per single column centimetre - 3 or more insertions £8.10 per single column centimetre. Lineage: £1 per word (minimum 25 words) 3 or more consecutive insertions 90p per word. Subscribers' Privilege Lineage Rate: 50p per word (minimum 25 words) 3 or more consecutive insertions 45p per word.

TRADE SALES (vehicles) - Contact Sally Wright. **PRODUCTS & SERVICES - Contact Steve Gibbons.** Display: £9 per single column centimetre. Series discounts (for space taken within 12 months of first ad appearing) 7 insertions: 5%, 13 insertions: 10%, 26 insertions: 15%, 39 insertions: 17½%, 52 insertions: 20%.

APPOINTMENTS - Contact Christine Bunting. Display: £12 per single column centimetre. 20% repeat discount.

COACHES WELCOME, MEALSTOPS, FEATURES - Contact Ruth Kitchen. Display: £11 per single column centimetre. Series discounts available. Please phone for details.

Copy deadline: 1pm Tuesday for Thursday's issue. **Cancellation deadline:** 11am Tuesday.

BARGAIN BUSES

BARGAIN BUS

1980 BEDFORD PLAXTON SUPREME

Express IV, 53 E-type seats, test Feb 1992, excellent condition.

£9,500 + VAT

Tel. 0691 84257 day,
0691 848821 eves

(18176/BB)

BARGAIN BUS

MINIBUS 1987 FORD TRANSIT

2.5 DI diesel, tested Oct '91,
white, unlettered.

£4,250 + VAT

Tel. 0236 823239

(17862/BB)

BARGAIN BUS

1973 LEYLAND PLAXTON

53 seats, S/A, PAS, PD,
Mark V front, Bristol dome,
taxed & tested.

£2,950 + VAT

Tel. 0829 732378

(18171/BB)

BARGAIN BUS

1982 DAF

49 reclining seats, toilet and
drink cabinet.

1983 DAF

53-seater.

Price on application.

Tel. 0285 720752/3 or

0285 653882 evenings

(17957/BB)

BARGAIN BUS

1983 (A) FORD TRANSIT PACEMAKER

16 high back seats, petrol, automatic,
taxed, PSV November 1991.

£2,500 + VAT

Tel: Romford 0708 725162

(18167/BB)

BARGAIN BUS

1987 SHERPA DIESEL

16 seat luxury minibus,
reconditioned engine, new
clutch, new tyres, MoT to April
1992, taxed to January 1992.

£7,500 + VAT

Tel. 0742 690834

(18163/BB)

BARGAIN BUS

FORD TRANSIT PACEMAKER 1983 (A)

16 high back seats, petrol,
automatic, taxed, PSV Nov
'91.

£2,500 + VAT

Tel. Romford 0708 725162

(18160/BB)

BARGAIN BUS

1984 LEYLAND ROYAL TIGER

Plaxton 3500. MoT March 92, 49
exec seats + courier. Full drawn
curtains, driver's bunk, Eberspacher
heater, hot drinks, radio, cassette,
video. All working. Will not need
painting. Removeable letters.

£36,000 + VAT.

Tel: 029 923264

(17938/BB)

0733 898111**CLASSIFIED
MARKETPLACE****0733 898111****BARGAIN BUSES**

1976

BEDFORD PLAXTON SUPREME

53 seater, above average for year, clean and straight, recon engine recently fitted, express door, ideal for bus service, MoT April '91.

Reasonable offers

P/X for 16 seater considered
Tel. 081 890 9942
(17960/BB)

**'F' REF 1989 MERCEDES ENSIGN CHARISMA**

52 seats (inc driver), recliners, toilet, drinks, sleeper compartment, radio/cassette/PA, air cond., MoT'd.

Price on Application

Tel: (0285) 720752/3 or
(0285) 653882 (Evenings)
(17956/BB)

**BEDFORD PJK
29 Seater, 1982**

Taxed & tested July, owned by us since new, good condition, clean inside and out, sale due to update of fleet.

£9,750 + VAT ono

Tel: 061-627 1923
(17955/BB)

**X REG B58 VOLVO DOMINANT 4**

Double glazed, curtains, 53 E-type seats, Telma, power door, radio/PA, air overleaf, MoT June '91.

£16,000

Tel. 051 226 1189
(18172/BB)

**F REG MERCEDES ENSIGN CHARISMA**

52 seats (inc driver), recliners, PSV'd, toilet, drinks, sleeper comp, radio/cass/PA, air cond, MoT.

POA

Tel. (0285) 720752/3 or
(0285) 653882 (evenings)
(18177/BB)

AEC

1982 X REG AEC, 760 Plaxton Supreme, 53 seats, radio, PA, power door, £13,500 + VAT. Tel. (0626) 520800.
(17234/AEC)

1979 AEC 57 seater Plaxton Supreme, attractive, reliable, MoT Dec '91, numerous extras, curtains, carpets, Nomad drinks, radio PA tape. Private plate. Tables. £10,000 complete or £9,250 less some extras. Also 1976 AEC WILLOWBROOK, 53 re moquette seats, clean, tidy, MoT Aug '91, £3,750. Tel. anytime (08012) 4455. Offers considered.
(17943/AEC)

AEC**ALLCO PASSENGER VEHICLES****SPECIAL OFFER**

Tail pipe to fit 11 or 12m ...
... only £45

Just discovered
Authentic AEC ties, send your
£6 NOW

Ring us first
(0895) 674422 or
081 866 8900
Mobile (0836)
529555/241379
(17916/AE)

**BEDFORD****1977 BEDFORD DOMINANT**

45 seater, MoT Dec '91,
6 months tax, yellow/green
check interior, grey/beige
exterior, good alround
condition.

£1,900 no VAT

Tel. 0553 630562
(18165/BE)

2 x 1980, V Reg and W Reg**BEDFORD YMT DUPLE DOMINANT II**

53 retrim seats,
radio/cassette, power
door, both good condition.

W Reg, test 28/7/91,
price £7,750 + VAT

V Reg, test 28/2/92,
price £7,250 + VAT

TEL 0977 642385
(West Yorks)
(18173/BE)

1984 (A) BEDFORD YNT PLAXTON PARAMOUNT

49 E-type seats plus courier,
tinted windows,
carpets/curtains, power door,
exhaust, brake, deep red
interior, white exterior, good
condition, £20,750 ono + VAT.

1979 (V) BEDFORD YMT PLAXTON SUPREME IV EXPRESS

53 seats, power doors, Mk V
rear, red stripe interior, white
exterior, good condition, long
test, £7,950 ono + VAT.

Full inspection facilities available

Tel. 0530
32399/36128
(1970/BE)

BEDFORD

1979 YMT Dominant II, 53 seats, power door, recent new boot, frame and floor. MoT August '91, good condition, £5,000 ono + VAT. Tel. (0582) 882519
Bedfordshire.
(17890/BE)

1978 Bedford YMT Vanhool 300, 53 seats. MoT July 1991. £4,900 ono.
1979 Bedford YMT Plaxton Mk4, 53 seats, MoT new. £5,800 ono. Ementon Coaches, Cranfield, Bedford. Tel. 0234 750265 - 750589.
(17949/BE)

BEDFORD, 1974 DUPLE DOMINANT, 29 seater, MoT December 1991, taxed June, reliable motor, reasonable condition. £2,000 + VAT. Tel. 0942 873599. Atherton near Manchester.
(17947/BE)

1979 BEDFORD YMT PLAXTON SUPREME

53 seats, well maintained, clean and tidy. A smart vehicle that is ready to start working for you. New MoT.

£7,500 + VAT ono

Tel: Jak Travel Services
0274 370476
(17905/BE/PC)

1980 (W) YMT 500 SUPREME IV
SOLD
Power doc, side lock, side door, front
fridge, side door, MoT Feb 1992,
taxed Aug '91, vgc.
£9,500 ono + VAT

1978 (S) YMT 500 SUPREME III
Side lockers, MoT March 1992, taxed March 1991, vgc.
£5,000 ono + VAT

ALINE COACHES (091) 469 9763
(18186/BED)

BRISTOL

BRISTOL LHS PLAXTON SUPREME III,
R reg, Mark V front, 30 seats, tinted
glass, curtains, body very straight,
taxed, MoT June 1991. £6,500 + VAT.
Tel. 0782 563563.
(17857/BR)

WANTED: BRISTOL LH required with
ECW, bus body, 43/45 seats, any condition.
Telephone for details, 03552 35292 (Glasgow).
(17923/BR)

PMI ENGINEERING**BRISTOL LH 43 SEATER COACH**

First registered 1977,
tested August 1991.

£4,500

Contact Douglas
Hems (0933) 623871
or Helen Bailey
0782 744744
(17930/BR)

BOVA

1983 BOVA EUROPA II,
48 recliners and 5 fixed, demountable centre toilet,
power door, radio, pa, TV, excellent
condition, MoT Nov '91, £19,500 ono
+ VAT. Tel. 0278 683280.
(17866/BO)

1986**BOVA FUTURA**

49/53 seater, demountable
toilet, coffee machine, TV,
video, 12 months VAT.

£58,500 ono + VAT

Tel. 0626 66580
(17902/BO)

DAF

1986 DAF SB2300 DHS Duple 340, 53
recliners with centre sunken toilet,
centre door, power door, radio PA, TV,
excellent condition, MoT April 1992,
£42,500 ono. Tel. (0278) 683280.
(17865/BO)

1984 DAF BERKHOFF, 49/53 seats. De-
mountable toilet. Video. Coffee
machine, fridge, courier seat, MoT
March 1992. Lumiter fitted. Good condition
throughout. Recon engine.
£43,000 ono. Tel. 0233 812002.
(17012/BO)

1980 BEDFORD YMT

Willowbrook Cab. Fitted with
brand new Cummins 6BT-A
engine conversion including
new starter - alternator -

PAS - pump - clutch -
exhaust system. Fitted 46
Chapman recliners in very
good condition. Vehicle ex
IOW and very low mileage.
Sold with 12 months MoT and
3 year engine warranty.

£9,250 + VAT

Tel. (0424) 754881
(17886/BE)

0733 898111**CLASSIFIED
MARKETPLACE****0733 898111****DAF**

1984 DAF BOVA EUROPA 1.
 52 seat + 1 courier, full exec, TV/video, toilet, drinks machine, Webasto heater, 1 full year's test. £29,950 + VAT.
1982 DAF BOVA EUROPA 1
 TV/video, drinks machine, Webasto heater, 1 full year MoT certificate. Private plates. £22,500 + VAT.
TEL. 071 935 4091
(18181/DAF)

DENNIS

1989 JUNE DENNIS ALGARVE 335
 51 seats, rear sunken toilet, water boiler. Tempo 100. All sensible offers will be considered.
Phone 0273 890369 (Sussex)
(18159/DE)

DOUBLE DECKERS

GREYHOUND INTERNATIONAL TOURS HAVE FOR SALE:
 VRT Double Deck buses 1974-76, freshly painted in white, full service history, one National bus owner, prices from £1,500-£5,000 with or without MoT, also range of cheap coaches, as well as up to date models. AEC REGENT DOUBLE DECK BUS, automatic and 1973 London Transport DMS automatic with 12 months MoT. Finance available. Arranged subject to status.
 45 Broadway, Bexleyheath, Kent DA6 7JT
Tel. 081 303 6303
(18174/DD)

LAG

FOR SALE. Choice of 2 LAG/DAF, 49 seats, panoramic, 1st December 1986, 1 January 1987, £52,000/£53,000 respectively. Usual panoramic extras. Tel. 0205 364087 (Lincolnshire).
(17856/LAG)

FORD**FORD**

1977 Plaxton R1114 coach, 53 seater, never used off island, MoT January 1992, £5,000. Moss, Isle of Wight (0983) 402214.
(18179/FO)



FORD T152 PLAXTON MK IV
 35 seater, 1979 V, decorative curtains, radio/PA, side lockers, good condition, MoT Feb '92
Offers
Tel. 0333 26109
Fife, Scotland
(18157/FO)

LEYLAND**1983 TIGER DOMINANT IV**

53 seats, express doors, destination display, TL 11 245 engine, semi-auto gearbox, new test certificate.

£22,000 + VAT ono

Tel: 0202 537 568

(17126/LE)

1976 LEYLAND LEOPARD SUPREME, 12 metre, 53 seater, Plaxton Supreme body, MoT Sept '91, £6,250 + VAT. Tel. Ivan Thomas 081 397 4276.
(18183/LE)

1976 LEYLAND LEOPARD SUPREME

12mtr, 50 seater, semi auto, power steering, side lockers, well maintained, stored since last August, mostly owner driven for last 5 years. New vehicle arrived, space needed. For quick sale. An absolute bargain.

£4,250 + VAT

Tel. 0702 540456

(18164/BB)**1984 LEYLAND TIGER COACHES**

50 reclining seats, Grant doors, MoT Dec 91. Choice of 4

£23,000 + VAT (each)

Tel.

Engineering Director

0332 43201

(17959/LE)

LEYLAND LEOPARD, 1980, 11 metre Plaxton Express, new MoT, £8,500 + VAT. Tel. (0383) 620600.
(17216/LE)

1988 LEYLAND TIGER

Pneumocyclic box, Plaxton Derwent service bus, 54 seats + 24 standees, MoT, choice of 3

£49,500 + VAT ONO

TEL. 041 956 3636

(17062/LE)**1977 LEOPARD PLAXTON SUPREME EXPRESS**

53 seats, 12 months MoT. Good condition. All white, unlettered. Private plate.

ALSO

53 reclining seats. Grey with single red and blue stripe.

(0885) 482927

Midlands

(17939/LEY)**LEYLAND****LEYLAND LEOPARDS****DUPLEX DOMINANT II WITH WHEELCHAIR LIFTS**

V REG 12 M, 53 seater, clamping space, new Ratcliffe lift, reseated, curtains, galley, drinks machine, radio pa, Webasto, Bristol dome, wheel trips, new rear body frame, tested March '91 £13,000 + VAT
 V REG, 49/53 seater fitted with a new Henderson Hidaway lift, Webasto, reseated, new engine Sept '90, tested May '91£10,000 with the lift, £7,000 with the lift removed but door and fitting still in place.

RE ADVERTISED DUE TO DREAMERS

The vehicles only offered because work load demands younger vehicles.

CARELINE 021 771 3558

(18158/LE)**1989 (F)****HARRIER/LEYLAND SWIFT**

MoT July '91.

Mileage 85,000.

*37 seats

*Carpets & Curtains

*Courier seat with p.a.

*Coffee Machine Connection

*Radio/cassette/p.a.

*Power Door

*Illum. Dest Box & Driver's Fan

*Hopper Windows

*Driver's Locker

*Forced Air Ventilation

EXCELLENT CONDITION THROUGHOUT

£34,000 + VAT.

o.n.o.

Tel: CASTLEWAYS WINCHCOMBE LTD

(0242) 602949 or 603715

(17961/LEY)**1982 LEYLAND LEOPARD**

Plaxton Supreme Paramount, rear, 49 recliners, toilet, coffee machine, wired for TV and video, new moquette on seats 1990, tested till March '92.

£18,500 ono + VAT

Tel. (0623) 421521

(18184/LEY)**WARNERS BUS AND COACH
OLDBURY BUILDINGS, NORTHWAY LANE,
TEWKESBURY, GLOS**

1983 DAF SB2300 DHS 265/6 speed splitter, Jonckheere P50, 49 recliners, TV, video, toilet, coffee machine, fridge etc£34,000

1983 (REG) LEYLAND LEOPARD ton Supreme, 50 reclining seats.

SOLD

1981 LEYLAND TIGER 245 ZF, Plaxton Supreme V, 50 reclining seats etc. DoT 11/91£21,000

1983 LEYLAND TIGER 245 ZF, Duple Goldiner, high floor, 50 reclining seats, double glazed, DoT 11/91£24,000

1982 LEYLAND TIGER 245 ZF Van Hool Alizee H, 48 reclining seats, double glazed, WC, TV etc, DoT 12/91£39,000

1985 LEYLAND ROYAL TIGER 260 ZF, Doyen, 47 reclining seats, double glazed, toilet, TV etc, DoT 3/91, choice of two one£36,000

The above represent a selection of tidy vehicles used on holiday tour work. Finance available, subject to status.

Part exchanges considered. All vehicles subject to VAT.

Contact Richard or Nick Warner on (0684) 292108

All viewing by appointment to save disappointment

(17977/LE)**1981 (W) LEYLAND LEOPARD DUPLEX DOMINANT IV EXPRESS**

Choice of two. Both 53 seats with full test, semi auto, destination equipment, driver's cab (demountable), ideal dual purpose vehicles. In very good condition.

£17,950 ono + VAT

Full inspection facilities available

Tel. 0530 32399/36128

(17969/LE)

0733 898111

CLASSIFIED
MARKETPLACE

0733 898111

MERCEDES



MERCEDES 0303 RHD 1983

53 recliners, plus courier, full Su-trak air cond, new clutch, service history from new.

£39,500 plus VAT

Tel. (0562) 710717 anytime
West Midlands

(18182/ME)

1988 609D. 24 coach seats, power door, destination equipment, reconditioned engine (Feb), £17,250 omo + VAT. 1989 507D, 20 coach seats, two tables, full luxury interior. £15,250 omo + VAT. Tel. 0785 760666. (18170/MER)

SCANIA

SCANIA K112 JONCKHEERE P599. 51 reclining seats plus courier, full executive and extras. April 1992 test. Very clean. £47,000 + VAT. Please tel. 0706 68999 or 47774. (17966/SC)

SETRA

BEWARE

OF BARGAINS IN...

LIFERAFTS
PARACHUTES
BRAIN SURGERY
...AND
SECONDHAND COACHES

You could pay dearly for today's cut-price vehicle.

Quality costs.

And Kässbohrer has never compromised on quality.



...CALL US NOW FOR OUR LATEST
LISTS OF NEW AND USED VEHICLES

Harry Kell 0932 843685
(Southern Area Manager)

Andy Timms 0625 877658
(Northern Area Manager)



0522 500115



Kässbohrer

Kässbohrer (UK) limited, Sadler Road, Doddington Road Industrial Estate, Lincoln, LN6 3RS. Telefax: 0522 500118

Setra 228 DT. First registered April 1986, C reg. This was the 1986 'Coach of the Year' and is in as good a condition today as it was when it was new. 75 reclining seats, Voith Retarder, Webasto. TV/video, 2 fridges, Klix drinks machine, sausage boiler, sink, catering storage boxes, toilet, courier seat, driver's bunk, full draw curtains. Recently reconditioned engine and gearbox and new diff. Full MoT. £79,950 + VAT.

FLIGHTS

COACH TRAVEL LTD
Tel. Birmingham 021 554 5232

Contact Geoff Flight

(17940/SA)

VINTAGE VEHICLES

1950 Bedford OB 29 seats and 1960 Bedford SB3 41 seater, both Duple and in really excellent original condition.

1964 Leyland Leopard/Harrington Cavalier 49 seater. The SB3 and Leyland have just had their annual PSV tests. Lack of space forces sale - no reasonable offer refused. Tel. 041 889 4050 (or 041 248 3021 ext 115). (17883/VV)

1950 BEDFORD OB, splendid condition bodily and mechanically, reclining seats, PSV tested, full history and original log, reluctant sale. Offers. Can deliver. Tel. 041 776 7416. (17948/VV)

NEOPLAN



AUGUST 1983
NEOPLAN CITYLINER

49 reclining seats/courier seat, WC, TV/video, hot drinks, excellent condition, any inspection welcome.

£42,500 + VAT
Tel. (0928) 564515

(16043/NE)



NEOPLAN SKYLINER

Double deck, 1984. New 12 months certificate of fitness, blue interior, white/orange/blue exterior, very tidy vehicle, Mercedes Benz V12, with 6 speed ZF gearbox.

£39,000 + VAT
NO OFFERS
Tel. (0928) 564515

(17246/NE)

VOLVO

Volvo B10MT, Telma, Plaxton 4000RS, E reg, 1988, 4 star specification, 67 reclining seats plus 2 courier seats on crew deck and driver's bunk, double glazed, fridge, Klix drinks machine, 5 TV/video screens, telephone system, built for silent running, 3 sliding roofs, air port lights, very large luggage lockers. New MoT and has been maintained regardless of cost in immaculate condition throughout. FSH available. £79,950 + VAT.

FLIGHTS

COACH TRAVEL LTD
Tel. Birmingham 021 554 5232

Contact Geoff Flight

(17941/VO)

0733 898111

CLASSIFIED MARKETPLACE

0733 898111

VOLVO

VOLVO

1989 F VOLVO B10M Mk3, Plaxton 3200, 57 seats, radio PA, side lockers, power door £69,950

1981 Volvo B58 Plaxton 12m, 57 seats, test Dec 91, 6 sp ZF, radio PA, power door £21,950

1980 VOLVO B58 Dominant bus, 53 retrimmed seats, (bus seats avail), auto, long test £13,950

1980 Volvo B58 Unicar, 53 retrimmed seats, power door, test Jan 92, bargain at £8,950

1978 Volvo B58 Plaxton 12m, 53 retrimmed seats, new floor, repanelled & painted, recon engine, 6 sp ZF, test Sept 91, very tidy, only 2 previous owners £12,950

1978 VOLVO B58 Caetano, 53 seats, power door, 6 sp ZF, test Jul 91 £7,700

1976 VOLVO B58 Plaxton, 53 retrimmed seats, express doors, semi auto, test Nov 91 £6,950

All prices plus VAT

Please telephone, vehicles in daily use.

Nottingham
(0602 784645)

Skills

(18152/VO)

SLEEPER COACH FOR THE MUSIC INDUSTRY ETC. B58 rebuilt engine, 6 speed ZF gearbox, Telma, certified, 14 seats, 12 bunks, 2 lounges, 2 TVs, stereo, CD toilet, fridge, hot drinks, MoT Feb '92. Bargain. £16,500. Tel. 0424 438675 Hastings. (17904/VO)



ROLLS ROYCE LIMOUSINE HIRE
VOLVO B9M, OCTOBER 1989, 22,000KM
only. 30 reclining seats + courier, four
tables, rear server and toilet, video &
monitors, PA system & alarm.
Absolutely immaculate and as new.

£80,000 + VAT
Tel. 091 251 5920
(18154/VO)

CLARKES OF LONDON

2 x 53 - B10M

May 1986, C reg, Plaxton 3500, recliners, double glazed, Webasto, rubber under seats, carpet to gangway, radio + PA, speed limiters, MoT May.

Contact Bill Clarke

£57,500 + VAT ono

Telephone: 081 778 6697

(18162/VO)

1983

VOLVO B10M PLAXTON 3500

53 reclining seats, double glazed, Webasto heater, Telma, anti-lock brakes, curtains, all rubber floor, centre carpet, very clean vehicle.

£39,950 + VAT
MoT 24-1-92

Rambler Coaches,
Hastings
(0424) 754881
(17885/VO)

VOLVO

For all your Volvo requirements phone us. We guarantee to save you time and money.



C/O GOUGHS TRANSPORT DEPOT,
MORESTEAD, WINCHESTER,
HAMPSHIRE SO21 1JD, UK.
TEL: (0962) 715566 715555
TLX 477179 FAX (0962) 714868
(15743/VO)

MINIBUSES

HAVE YOU LOST A BUS DUE TO ACCIDENT DAMAGE, MECHANICAL PROBLEMS OR JUST TOO MUCH WORK?

DON'T LOSE BUSINESS - LET US HELP WITH SHORT TERM VEHICLE HIRE!!

SERVICE BUS OR COACH SPECIFICATION

Freight Rovers or Mercedes Benz - 507 - 609 - 709 up to 26 seats plus courier.

From as little as £48 per day (minimum 1 week hire)

Delivery & Collection can be arranged.

Call 0785 760666 anytime

M.M.S. SPOT HIRE SPECIALISTS

(18178/MB)

WESTERN COMMERCIAL

NEW STOCK

811 TURBO MERCEDES. PMT AMI front or Mercedes front, 33 seat, wide body, coachbuilt with power glider door, large boot, full width coach seats, high spec + standees. Stock.

709 MERCEDES. PMT. 25 full width coach seats, power door glider, large boot + standees. Stock.

609D MERC VAN CONVERSION, 24 seats, electric door, deep boot, 1 week.

410D MERCEDES. 15 seats, full luxury.

308 MERCEDES, 12 seat, luxury.

USED

1990 MERCEDES 811, coach built AMI, 33 seats, luxury, low mileage.

1989 MERCEDES 814, 26 seats, electric door, large boot.

1988 MERCEDES 407. 15 seater.

1986 MERC 608, 25 coach seats.

1986 TOYOTA OPTIMO. 19 seats plus courier.

1985 TALBOT EXPRESS, 14 seats.

1984 MERCEDES, 21 seater.

1983 MERCEDES 608. 21 seats.

1982 MERCEDES, 19 seats.

(17834/MB)

BRIDGE STREET, NEWBRIDGE, NR EDINBURGH
CONTACT JOHN LEITCH ON 031-333 2001
OR EVENINGS 0357 21888
ALSO GORDON SHEARER ON 0466 2077 EVENINGS

0733 898111

**CLASSIFIED
MARKETPLACE**

0733 898111

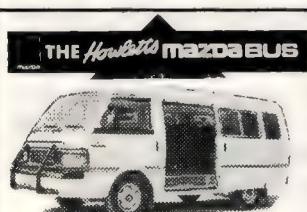
MINIBUSES

1987 VW Turbo Optare. 25 seats. £8,000 + VAT, needs attention. Tel. 071 935 4091. (18180/MB)

1987 RENAULT, 13-seat Coach Craft conversion executive minicoach. TV, video, drinks, curtains, low mileage, tested 9/4/92. Excellent condition. £13,750 + VAT. Tel. 0723 583980. (18155/MB)

1981 MERCEDES 508D, Reeve Burgess, 19 high back seats, PSV, MoT Dec '91. £6,950 + VAT. Tel. 0949 837 526. (18161/MB)

1987 (D) SHERPA 350D, DORMOBILE BUS, 16 seats, 5 standees, elec-op door, soft trim, all usual extras, PSV test September 1991. £3,950 + VAT. Tel. 0535 653350 W. Yorks. (17929/MB)



Up to 14 passengers can be seated comfortably in the amazing

Houlets mazda bus
Clarence Street
Loughborough
(0509) 266901

(11766/MB)

1984 Iveco 12 seater, high top, very good condition. £3,250 + VAT. Tel. 081-965 5333. (17937/MB)

1988 Toyota Optimo. 18 seats, table, courier, tints, curtains, wired TV video, low mileage. New MoT. Superb condition. P/X possible. APT Travel. Tel. 0268 783878 (Essex). (17936/MB)

LEYLAND LEOPARD, 1980, 11 metre Plaxton Express, new MoT, £8,500 + VAT. Tel. (0383) 620600. (17216/LE)

1983 RENAULT Master. 12 seats + 5 standees. Also wheelchair ramp for 2 chairs, Express door, MoT August '91, choice of 3, £2,250. Rennies of Dunfermline (0383) 620600. (17217/MB)

1985 MERCEDES 608D, Mellor Conversion, 19 full size seats and courier seat, full soft trim, armrest, parcel racks, vents, reading lights, good size boot, MoT December 1991. £11,500 ovo + VAT. Tel. 081 890 6394. (17912/MB)

PMT ENGINEERING
Ex-Demonstrator 33 seat AMI Coach
New 33 seat AMI Coach
New 20 seat DAF 400 Minicoach
Contact: Helen Bailey (0782) 744744
(17107/MB)

NORTH WEST COACH SALES LTD
Deal direct with the Manufacturers
The quality PSV and Welfare converters

MERCEDES 410D; 16 high back moquette seats, full soft carpet interior trim, 2 full length luggage racks trimmed in carpet, lift up roof vent, 2 speed saloon heater, radio/cassette with 4 speakers, bronze tinted windows, fluorescent saloon lights with night light, moquette centre roof stripe, floor overlaid with heavy duty lino with rubber gangway, courtesy panels trimmed in carpet and fitted with ashtray.

Price on the road £113.44 per week

Stock

MERCEDES 609D; 24 high back moquette seats, full soft carpet interior trim, 2 large full length luggage racks trimmed in carpet, full size Overton lift up roof vent, framed bronze tinted windows, deep Dropwell fibreglass boot, all round fibreglass skirts, radio/cassette with 4 speakers, fluorescent saloon lights with night fittings, moquette centre roof stripe, 2 speed saloon heater, wheel trims, destination dome and equipment, glider power door 2 x 2 speed saloon heaters, full size lift up roof vent, fluorescent saloon lights with night light fittings.

Price on the road £169.94 per week

Stock

MERCEDES 609D; 24 seat service bus, 24 moquette bus seats with top hand rail, full soft carpet trim, framed bronze tinted windows, heavy duty lino to floor, destination dome and equipment, glider power door 2 x 2 speed saloon heaters, full size lift up roof vent, fluorescent saloon lights with night light fittings.

Price on the road £154.25 per week

Carlyle

**BUS CENTRE
SELECTED USED MINIBUSES**

★ WIDE CHOICE ★ HIGH QUALITY ★ KEENEST PRICES ★ FLEXIBLE FINANCE ★

**FULL STAGE SPECIFICATION CARLYLE BODIED
MINIBUSES WITH CURRENT PSV**

1985/6 'C' TRANSIT 16 seat, from ... £4750 1987 'D' SHERPA 20 seat, from £5950
1986/7 'D' SHERPA 16 seat, from ... £4500 1989 'G' SHERPA MkII 20 seat, from £16,500

**★ TWENTY-FIVE SEATERS ★
IVECO CARLYLE DAILY BUS**

1988 Ma **SOLD** £14,950

1990 automa **SOLD** £24,250

★ HIRE PURCHASE ★ LEASING ★ CONTRACT HIRE ★ PERSONAL LOAN FINANCE ★
Contact Andy Greenway for full details and this weeks stock list.

All prices are subject to VAT. The year quoted is the year of initial registration. Offers are subject to availability.
Carlyle Bus Centre is a Licensed Credit Broker. Finance is subject to status.

021-454-4808

Carlyle Bus Centre Limited, Waterworks Road, Edgbaston, Birmingham B16 9DB.
Fax: 021-454 5356.

(15965/MB)

MERCEDES-BENZ
OFFICIAL DEALER FOR LANARKSHIRE



IMMEDIATE DELIVERY

New 811D, 33 seater, power door, full coach quality specification.
SUITABLE STAGE CARRIAGE.

(17249/MB)

RIGHEAD
INDUSTRIAL PARK,
BELLSHILL

DERWENT
A PENDRAGON COMPANY

**0698
748200**

Stock
MERCEDES 814D; semi executive coach, 24 high back moquette seats, full soft carpet interior trim, 2 large full length luggage racks fitted with carpet and fitted with forced air and individual reading lights, vent, framed bronze tinted windows, very large fibreglass skirts, seat moquette matching centre roof stripe, 2 x 2 speed saloon heaters, fluorescent saloon lights with night light fitting, 3 twin and 1 single berths with table lights, show curtains, radio/cassette with 6 speakers, heavy duty lino to floor with rubber gangway.
Price on the road £184.22 per week

1987 E Reg 29 seat Mercedes 814 6 cylinder coach
1988 E Reg 29 seat Mercedes 814 6 cylinder coach
1988 E Reg 16 seat Freight Rover 300 minibus
Prices do not include VAT
Finance arranged subject to status
Conversion also on RENAULT/FORD/TALBOT EXPRESS VEHICLES
PHONE NOW ON
051 933 1016
AFTER HOURS
0925 68002

(16883/MB)

0733 898111

CLASSIFIED
MARKETPLACE

0733 898111

MINIBUSES

WEST DURHAM
COACH SALES

TOYOTA OPTIMO GL, 18 + 21 seats, choice of 3 (1988), cost per week £184.14 + VAT

TOYOTA OPTIMO GL, 21 seaters, (1987), cost per week, £177.32 + VAT

LEYLAND CUB (Optare Bodied), 33 + 8, full auto, power steering, moquette seats, air door (1986), cost per week £117.99 + VAT

IVECO FORD 45:10, 18 seater, full coach interior, cost per week £112.53 + VAT

Prices quoted are based on a 3 year hire purchase with 20% + VAT deposit. Ring for details on easy payment plans to suit your business needs.
Cash sales also available.

CASH SALES

1976 BEDFORD PJK, 33 seater £6,000 + VAT
1976 BEDFORD YMT, 53 seater £6,000 + VAT
1979 FORD R113, 53 seater £6,500 + VAT
1983 MERCEDES 608D, 19 seat Reebur £12,500 + VAT

For more information tel. Ian Trevis on

0388 811848

(16884/MB)

UNCLASSIFIED

ADCOACH
SALES

Tel 0271 865080 Office
0884 860767 Garage
0836 345304 Mobile

1982 SETRA 215 HR, 49str, exec £44,950 + VAT

1985 DAF CAETANO ALGARVE, 51str, exec £39,950 + VAT

1984 TIGER 245 BERKHOF EVEREST, 49str, exec £POA

1978 BRISTOL LHL PLAXTON, 53 str, MoT June '91, well above average £4,500 + VAT

1977 AEC DOM II, 57str, MoT June '91 £6,500 + VAT

1978 FORD DOM II, 53 str £1,995 + VAT

GOOD QUALITY VEHICLES
WANTED

(17944/UN)

PARFITT'S MOTOR
SERVICES LTD

| MAKE & REG NO | MoT EXPIRY | ENG | G'DOX | BODY | SEATS | POWER DOORS |
|------------------------|---------------|------|-------|---------|-------|----------------|
| LEOPARD SU 281R | 24/02/92 | 680 | S/A | PLAXTON | 53 | NO |
| BEDFORD AFD 142V | 18/01/92 | T410 | 5 spd | DOMI I | 53 | YES |
| BEDFORD BV 780V | 18/03/92 | 500 | 5 spd | PLAXTON | 53 | YES |
| BEDFORD AUJ 739T | 07/02/92 | 466 | 5 spd | DOMI I | 45 | YES |
| BRISTOL RE GAE 957M | 24/08/91 | 680 | S/A | SERVICE | 53 | YES |
| BRISTOL RE NFM 23M | 23/11/91 | G150 | S/A | SERVICE | 50 | YES |
| BRISTOL RE NKG 246L | 15/08/91 | G150 | S/A | SERVICE | 44 | YES |
| BRISTOL RE UWX 388L | 20/12/91 | G150 | S/A | SERVICE | 53 | YES |
| BRISTOL RE KTX 242L | 25/06/91 | G150 | S/A | SERVICE | 47 | YES |
| BRISTOL RE EHU 388K | 12/08/91 | 680 | S/A | SERVICE | 50 | YES |

NO REASONABLE OFFER REFUSED
FOR ANY OR ALL OF THE ABOVE
VEHICLES. TO VIEW AT ANY TIME

TELEPHONE 0685 840329

(17901/UN)

UNCLASSIFIED

DUE TO MOVE TO EXECUTIVE OPERATION
ONLY THE FOLLOWING VEHICLES SURPLUS TO
REQUIREMENTS

ALL IN GOOD CONDITION AND PAINTED WHITE (EXCEPT MINI BUS)

MERCEDES, 1989, new MoT, 26 seat, 8 standees (yellow), coach built, not van conversion £25,000

2 BRISTOL RE, 1974, 49 seat service buses, MoT's October and December '91, reg NNN 6M and 7M. £2,850 each

BRISTOL LHS PLAXTON MK4, front, 45 seat, MoT Sept '91, in excellent condition. £6,750

A.E.C. 760 PLAXTON, 49 seat (MoT December '91), 1972, front and centre doors £3,950

LEOPARDS with Plaxton bodies, all 53 seats:

1969 (MoT Nc) **SOLD** £2,650 1971 (MoT July '91) £3,150
1972 (MoT Feb '92) £3,800 1973 (MoT July '91) £4,250

LEOPARD DUPLE DOMINANT, 1976, 51 seat, new MoT £6,250

LEOPARD DUPLE DOMINANT, 12 metre, 57 seat, 1978, MoT Aug '91, as new trim £8,250

MUST SELL AT THESE PRICES.

All maintained regardless of cost.

Please Tel. John Barrow – Tenby Coaches
0646 651 928 24 Hours

(17945/UN)

REGAL

COACH SALES LTD.

1989 (G) LEYLAND SWIFT VANGUARD BUS. Automatic, Telma retarder, 39 seats, luggage pen, 16 standees, all white, new MoT.

1989 (F) VOLVO B10M 3500 PARAMOUNT, 53 seats, rear continental door, toilet, long MoTs, choice of two.

1989 (F) DENNIS JAVELIN PLAXTON PARAMOUNT 3200, 53 seat coach, all white, new MoT,

1988 (E) VOLVO B10M 3500, Paramount, 49/53 seats, centre continental door, toilet, new MoT.

1987 (D) BEDFORD YNT PLAXTON PARAMOUNT 3200, 11 metre, 53 seats, radio, pa, MoT May '91.

1986 (D) MAN BERKHOFF, 49/53 recliners, toilet, TV, video, double glazed, bunk, Webasto, new MoT.

1986 (D) DAF MB 230 DUPLE 340, 53 reclining seats, toilet, rear continental door, new MoT.

1985 (C) BEDFORD YNT PLAXTON PARAMOUNT 3200, 12 metre, 55 reclining seats, radio, PA, MoT May 1991.

1984 PRIVATE PLATE DAF SBR 2300 JONCKHEERE, 3 axle, 71 seats, toilet, TV, video, MoT May 1991.

1983 PRIVATE PLATE MAN SR280 VAN HOOL ALICRON, 49 reclining seats, toilet, TV, video MoT May 1991.

1983 PRIVATE PLATE LEYLAND TIGER 245 DUPLE LASER, 48 reclining seats, toilet, TV, video, MoT April 1991.

1983 (Y) VOLVO B10M VAN HOOL ALIZEE, 53 reclining seats, courier seat, continental door, new MoT.

1983 (Y) VOLVO B10M DUPLE DOMINANT IV, 12 mtr, 53 seats, radio, PA, new MoT.

1983 MAN T813 VAN HOOL ALIZEE, 38 reclining seats, TV, video, centre toilet, kitchen, MoT April 92.

1981 (W) LEYLAND LEOPARD, Plaxton supreme IV, 11 metre, 48 reclining seats, semi auto, tinted windows, Express doors, new MoT.

1978 (S) FORD 360 TURBO ALEXANDER, 53 seats, service buses, choice of 2. Long MoT's.

1977 (R) LEYLAND NATIONAL, 49 seats, 22 standees, choice of 2. Long MoT's.

1976 (R) LEYLAND LEOPARD PLAXTON SUPREME, 11 metre, 49 seats, semi automatic, Express doors, MoT January '91.

1975 (N) LEYLAND LEOPARD DOMINANT, Semi auto Paramount front, 53 seats, MoT April 1991.

1973 (L) BEDFORD YRT DOMINANT I, 53 seat coach, MoT October 1991.

OLD MILL PARK, KIRKINTILLOCH,
GLASGOW G66 1SP

Day Telephone: 041-777 3268

Fax 041-777 8138 Evening 041-775 1884

(17137/UN)



DOUBLE DECKERS SINGLE DECKERS PRICE FROM £2,000

DOUBLE DECKERS

1976 VOLVO AILSA, 79 seats, Alexander body, power steering, single entrance. Test expired.
1976 VOLVO AILSA, 79 seats, Alexander body, power steering, single entrance. Test 12-2-91.
1976 VOLVO AILSA, 79 seats, Alexander body, power steering, single entrance. **New test.**
1976 VOLVO AILSA, 79 seats, Alexander body, power steering, single entrance. **New test.**
1976 VOLVO AILSA, 79 seats, Alexander body, power steering, single entrance. Test 29-1-91.
1976 VOLVO AILSA ~~SOLD~~, 79 seats, Alexander body, power steering, single entrance. **New test.**
1976 VOLVO AILSA, 79 seats, Alexander body, power steering, single entrance. Test expired.
1976 BRISTOL VRT SL3, Gardner 180 engine, ECW body, 74 seats, **New test.**

CHEAP DOUBLE DECKERS

3 X 1972 LEYLAND ATLANTEANS, 78 seats, Alexander bodies. Tests expired.
1972 LEYLAND ATLANTICAN, 76 seats, East Lancs body. Test expired.
2 X 1977 BRISTOL VRT SL3, Gardner 180 engines, Northern Counties bodies, 74 seats. Tests expired.

COACHES

1979 LEYLAND LEOPARD, Plaxton Supreme body, 53 seats. Test 13-12-90. £7,500.
1979 FORD DUPLEX DOMINANT II body, tested til end February 14-2-91.
1978 FORD PLAXTON SUPREME body. Test expired.
1977 LEYLAND LEOPARD, Plaxton Supreme body, 53 seats. Test 18-10-91. £6,750.
1979 BEDFORD YMT, Plaxton Supreme 4 body, 53 seats. Test 9-2-91.

1984 ROYAL TIGER DOYEN Executive Spec. One remaining, toilet fitted, £25,000.

New test.

1986 MCW METROLINER Executive Spec. Choice of three. Toilet and servery (single deck coach) £30,000. **Long tests.**

TEST DATES NOW AVAILABLE FOR THE ABOVE VEHICLES.

WANTED

Buses and coaches, scrap or re-usable. Best prices paid. Cash on collection.

BREAKING

Large selection spares including: Bristol VRT, Bristol RE, Volvo Ailsas, Ford Van Hool, Leyland National, Leyland Atlantean, Leyland Leopards, Daimler Fleetline, AEC Reliance, AEC Regent, Routemaster and some RT spares.

**TELEPHONE 0226 752086
Evenings 0977 642443 (Chris),
0226 284187 (Paul) or Mobile 0836 363223 Fax. 0226 340500**

Wombwell Diesels Company Ltd, Station Villa, Park Hill Road, Wombwell, Nr Barnsley

(13734/UN)

N.D.Y. Coach Sales

Quarrington Hill, Durham

Tel: 091-3771 802

After hours: 091-285 2239 or 0207 234 858

A range of coaches prepared to test certificate standard and sensibly priced, an engineer's report to hand for each vehicle.

Full inspection facilities, your instructions will be carried out to our usual high standards including painting to your choice!

1990 BOVA FUTURA, 12 metre, 48 seats, toilet, luxury, servery, double glazed, nearest to new coach anywhere.
A genuine one owner low mileage vehicle.

1984 245 TIGER VAN HOOL, 12 metre ZF autolube, 52 recliners, TV, video, tinted windows, curtains, courier seat, probably the best example available anywhere.

1983 BOVA FUTURA, 12 metre, 49 retrimmed seats, centre sunken toilet, servery, curtains, presently in workshop awaiting your finishing instructions.

1982 DAF MB SUPREME V, 12 metre, 51 recliners, 6-speed, splitter, power door, tinted windows, curtains, radio/PA, finished in white, very clean and tidy, ready and able for any type of work.

1982 B10M DUPLE GOLDLINER, 12 metre, ZF gearbox, Telma power door, tinted windows, curtains, radio cassette, 50 recliners.

"A coach finished in white which has had no abuse. Ready and able to make good profits."

1981 LEOPARD SUPREME IV, 12 metre ZF Telma, tinted windows, power door, very tidy, straight as a die.

1981 YMT DOMINANT EXPRESS, 53 seats, finished in cream, deserves a much younger registration.

1980 YMT DOMINANT II, 53 retrimmed seats, finished in white.

We have further examples of coaches and buses ready to work. Our workshops are geared to paint vehicles to your scheme after seating arrangements and signwriting etc.

Our range of floor coverings are the most extensive.

"Give your gangway a fresh approach"

N.D.Y. for Quality Service, coach repairs and painting, floor to roof refurbishing. Glass stockists.

17942 UN

BLYTHSWOOD MOTORS LTD

1175 ARGYLE STREET,
GLASGOW
All Mercedes 2 years warranty
or 200,000 kilometres

NEW TALBOT TRI AXLE, 22 + 7 standees, PSV, power door, service, moquette seats, special offer.

NEW MERCEDES 814D turbo, 33 c/seats, armrests, boot, full spec, power door, Stock.

NEW IVECO COACHBUILT, 49-10 service bus, 25 + 5 standees, wide passage and entrance, easy clean interior, dip tac, 3 weeks.

NEW MERCEDES 7050, coachbuilt, 29 + 10 Rip Tac standees, power service door, £31,000 net early.

NEW MERCEDES 811D, Coach Built 33 service, wide ent, p/door, 12 standees, 4 weeks.

NEW MERCEDES 6050, power door, 24 c/seats, stock or 26 man/door.

NEW MERCEDES 814D, coach built, 33 luxury, power swivel door, large boot, stock.

NEW MERCEDES 705, manual, 29 + 10 standees, early.

NEW MERCEDES 811, 29 + 13 standees, auto, early.

NEW MERCEDES 6050, 26 seats, large boot, 2 weeks.

NEW MERCEDES 6050, 24 c/seats, p/door, stock.

NEW TRANSIT 20, power steering, air suspension, + 4 standees Early.

NEW TRANSIT 16, Hi-roof, diesel, coach seats, Stock.

NEW TRANSIT 16, diesel, 5-speed, s/door, Stock.

NEW TRANSIT 15, 5-speed, diesel, p/door, stock.

NEW TRANSIT 14, diesel, 5-speed, luxury, stock.

NEW TRANSIT 20, power door, plus 4 standees, diesel, 5-speed, choice coach or service seats Early.

NEW DAF 400, 16 coach spec, u/floor tailift fitted and certified PSV, 2 weeks.

NEW DAF 400, diesel, 16 PSV, in spec, stock.

NEW TALBOT 14, wheelchair ramp, diesel, 7 days.

NEW TALBOT 12, + driver, diesel, special offer.

NEW MERCEDES 500, 27 seats or 4/wchairs and lift.

NEW MERCEDES 410, 16 luxury, 7 days.

NEW MERCEDES 400, luxury, 15 and 16 seats, 7 days.

NEW MERCEDES 300, high roof, 12 & 14 seats, Stock.

ALL OPEN TO REASONABLE OFFERS

90 TRANSIT, 16, side door, PSV, diesel.

89 MERCEDES 811, 33 seats, service bus plus standees.

89 MERCEDES, 24 coach seats, boot tested.

89 TRANSIT, 14 PSV high back, diesel.

89 MERCEDES 811, 33 coach seats, P.D., D.P.

89 MERCEDES 811D, service spec, Optare 33 + standees.

TALBOT Diesel, high roof, 17 seat crew bus.

TOYOTA OPTIMO, 6 cyl, 19 seats, tested.

89 MERCEDES 6050, power door, 24 coach seats.

87 TRANSIT 12, D, LWB, PSV tested.

87 TALBOT 12, Diesel, 5 speed.

87 (D) FREIGHT ROVER, 15 high back.

87 TRANSIT 12, PSV, diesel, DD, new shape.

87 (E) FREIGHT ROVER, Deansgate, 16 diesel.

87 TRANSIT 16, 16, coach seats, power door.

86 MAN BERKHOFF EXEC, 49, toilet, video, new test.

86 MERCEDES 600, 21 seats, long test.

86 MERCEDES 600, 21 seats, excellent.

86 OPTARE CUB, auto, 33 p/door + standees.

86 (E) IVECO CAETANO, 24 air door, dual purpose.

86 VAN HOOL LEYLAND, 27, 53 rec, new test.

86 DATSUN DIESEL, crew bus, h/roof, low mileage.

86 (D) TRANSIT, 12, PSV, new shape.

86 TRANSIT 12, Diesel, SWB, new shape.

86 MERCEDES 300, 17 high roof, ut tail lift.

86 MERCEDES 300, 27, 53 rec, new test.

86 VOLVO 7050, 20, Diesel, high roof.

86 VOLVO ALGARVE, 48, toilet, servery, tested.

86 (B) MERCEDES 600, 15 seats + underfloor tailift, full PSV, 27 PSV.

85 TALBOT, 12, PSV, petrol.

85 VOLVO ALGARVE, 49/53 toilet, video, new test.

85 TRANSIT 16, D, 12 coach seats, tested.

85 IVECO BEJA, 18 seat, power door.

85 RENAULT TRAFIC, 17 seats, petrol.

85 MERCEDES 6050, 27 coach seats, tested.

85 DAF JONCKHEERE MB200, Exec 49 + video.

85 METROLINER DECKER, 69 recliners, toilet and tables, new test.

85 JONCKHEERE VOLVO, twin deck, exec, full spec, 57 seats.

85 DODGE R BURGESS, diesel, auto, 17 F door.

85 VOLVO BERKHOFF, exec full spec.

85 TRANSIT 16, petrol, no test, £750.

85 TRANSIT, 12, Diesel, PSV, LWB, tested.

85 VOLVO VAN HOOL ALIZEE, Exec, new test.

85 DAY 200, Exec 48 + TV, Auto, new test. Offers.

85 MERCEDES 6050, 20, Diesel, PSV, 12 seats.

85 VOLVO 6050, 53, 16 seats, Double II.

85 LEYLAND WILLOWBROOK SA Express.

85 FORD TURBO 100, 16, 35 seats, tested.

85 FORD 53, Plaxton, testing. Offers.

85 FORD PLAXTON, 53, new test. Offers.

85 LEYLAND NATIONAL, 11.3 metre, excellent condition.

85 VOLVO PLAXTON VIEWMASTER, offers.

85/77 LEYLAND NATIONALS, 10.3 metre, long tests.

85 FORD PLAXTON, 53, seats. Offers.

85 BRISTOL, 43 express doors, coaches seats, no test.

85 FORD, 45 Plaxton, new test.

85 BEDFORD SPACE CAR, 49 rec, no test. Offers.

85 FORD, 45 seat Plaxton, new test. Offers.

85 VOLVO, 53 seats, Double, 8-speed.

85 LEYLAND Duplex, 53, S/A, tested. Offers.

85 TRANSIT, 16, coach seats, power door.

74-75 LEOPARD Alexander body, manual gearbox. Tested.

WANTED FOR CASH - MINIBUSES & MIDIBUSES - ALL MAKES & SIZES. IMMEDIATE PAYMENT.

Tel. 041 221 3165 or 041 639 6107 Eves

OPEN 7 DAYS

(17967/UN)

1984 BERKHOFF, 60 seater, £48,000.
1979 VOLVO B58 DUPLEX DOMINANT II, 57 seater, £13,000. **1978 DAF PLAXTON**, 58 seater, £12,000. **1982 AEC DUPLEX**, 45 seater, 7ft 10in wide, £9,000. **1982 LEYLAND LEOPARD**, 7ft 10in wide, £14,000. Tel. 0271 72800 eve. (17238/UN)

1981 (A) BEDFORD YNT Duple Laser, 53 seats, MoT 26/3/92, £17,500 + VAT.
1982 (X) LEYLAND TIGER 245 Viewmaster, toilet, servery, 44 reclining seats, retrimmed last year. MoT 6/12/91. £17,500 + VAT. These two coaches were at Bellevue ADT Auction, reason for sale, undercutters have been in. Tel. Roger Hill Coaches, Congleton. 0260 276067 or 273543. (17965/UN)

29 SEATER BEDFORD/PLAXTON SUPREME, 1978, power door, Telma, Bristol dome, radio, electrics isolator, discs, MoT May 1991. POA.

29 SEATER BEDFORD/PLAXTON SUPREME, 1979, power door, radio, discs, MoT Dec 1991. POA.

19 SEATER MERCEDES/REEVE BURGESS 508D, 1982, high seats, boot, Bristol dome, tinted windows, radio cassette, body refurbished by converters, discs, MoT June 1991. POA.

FLEET UPDATE. Vehicles in daily use, exceptionally clean and all in 'above average condition'. Professionally maintained to a very high standard with a positive 'must be able to travel anywhere' attitude. Full history, seers will buy... NOT RUBBISH, hence the price.

BMS Swindon
(0793) 823747

(17222/UN)

1979 VOLVO B58 DUPLEX 12M, 50 Chapman recliners, power door, new MoT. £12,000 + VAT.

1980 VOLVO B58 DUPLEX 12M, 55 seats, power door, MoT July 1991. £13,000 + VAT.

1980 VOLVO B58 DUPLEX LIM, 53 seats, power door, new MoT. £13,000 + VAT.

1983 LEYLAND TIGER VAN HOOL ALIZEE H, 50 seats, toilet, TV/video, radio/PA, MoT 11.4.91. £30,000 + VAT.

1984 VOLVO JONCKHEERE P50, 51/53, toilet, drinks, driver's bunk, wired for TV/video, MoT 2.9.92. £43,000 + VAT.

1984 DAF MB2000 VAN HOOL ALIZEE H, 51/55 seats, toilet, driver's bunk, drinks, TV/video, Webasto, new MoTs. Choice of two. £40,000 + VAT each.

1984 VOLVO B10M VAN HOOL ALIZEE H, 49/53 seats, toilet, drinks, driver's bunk, Webasto, wired for TV, MoT 4.9.92. £45,000 + VAT

1985 DAF SB2300 JONCKHEERE, 49/51 seats, fridge, TV/video, toilet, driver's bunk, air conditioned, radio/PA, MoT 16.2.91 and 10.3.92. Choice of two. £40,000 + VAT each.

1986 VOLVO B10M VAN HOOL ALIZEE H, 52 + rear floor toilet, wired for TV/video, MoT 11.9.91. £56,000 + VAT.

1987 E DAF SB2300 JONCKHEERE P50, 51/53 seats, toilet, drinks, driver's bunk, wired for TV/video, MoT 7.9.91. £55,000 + VAT.

P/X considered including late type service buses or minibuses.

WILSON'S COACHES LTD
CARNWATH 0555 840249

(18168/UN)

PLAXTON

Retail Sales



PRE-SEASON SPECIALS

| | |
|------|--|
| 1986 | VOLVO B10M GL DUPLE CARIBBEAN II, toilet |
| 1987 | VOLVO B10M GL CAETANO ALGARVE, toilet |
| 1986 | VOLVO B10M GL CAETANO ALGARVE LDR, toilet |
| 1986 | VOLVO B10M GL CAETANO ALGARVE |
| 1986 | VOLVO B10M GL CAETANO ALGARVE LDR, centre galley |
| 1985 | VOLVO B10M GL JONCKHEERE P50 |
| 1983 | VOLVO B10M GL DUPLE CARIBBEAN 1, toilet |
| 1987 | LEYLAND TIGER 260 DUPLE 320, toilet |
| 1986 | LEYLAND TIGER 245 ZF CAETANO ALGARVE LDR, toilet |
| 1985 | LEYLAND TIGER 245 HYD PLAXTON PARAMOUNT 3500, toilet |
| 1986 | LEYLAND ROYAL TIGER VAN HOOL ALIZEE SH, toilet |
| 1985 | LEYLAND ROYAL TIGER VAN HOOL ALIZEE SH, toilet |
| 1987 | LEYLAND TIGER AUTO DUPLE 320 |
| 1985 | LEYLAND TIGER 245 ZF DUPLE CARIBBEAN II, toilet |
| 1984 | LEYLAND ROYAL TIGER 245 ZF PLAXTON PARAMOUNT 3500 |
| 1984 | LEYLAND ROYAL TIGER VAN HOOL ALIZEE SH, toilet |
| 1984 | LEYLAND TIGER 245 ZFS 11M DUPLE LASER I |
| 1983 | LEYLAND TIGER 245 XF DUPLE LASER I |
| 1988 | SCANIA K92 VAN HOOL ALIZEE H |
| 1985 | DAF MB200 DKFL CAETANO ALGARVE |
| 1984 | DAF SB2300 DKFL JONCKHEERE P599, toilet |
| 1985 | DAF SB2300 BERKHOFF ESPRIT, toilet |
| 1983 | DAF MB200 DKT1 CAETANO ALPHA GT |
| 1984 | VANHOOL ACRON INTEGRAL, toilet |
| 1984 | BOVA DUPLE CALYPSO |
| 1984 | BOVA DUPLE CALYPSO |
| 1986 | FORD QUEST 80 VAN HOOL ALIZEE |
| 1987 | FORD QUEST 80 JONCKHEERE P35 |
| 1983 | FORD R1115 PLAXTON PARAMOUNT 3200 |
| 1982 | FORD R1114 DUPLE DOMINANT IB, toilet |
| 1982 | BEDFORD YNT PLAXTON SUPREME V |
| 1983 | BEDFORD YNT WRIGHT SERVICE BUS |

| NEW PRICE |
|-----------|
| £54,850 |
| £52,500 |
| £52,500 |
| £52,500 |
| £49,850 |
| £47,500 |
| £29,850 |
| £49,850 |
| £49,850 |
| £45,850 |
| £45,000 |
| £45,000 |
| £42,500 |
| £39,850 |
| £37,500 |
| £35,000 |
| £27,500 |
| £27,500 |
| £69,850 |
| £35,000 |
| £35,000 |
| £35,000 |
| £25,000 |
| £49,850 |
| £32,500 |
| £32,500 |
| £28,500 |
| £27,500 |
| £19,500 |
| £12,850 |
| £13,500 |
| £10,850 |

TEL: 0909 551166

Crossroads, Anston, Sheffield S31 7ES

Fax: 0909 568937

TEL: 0920 461777

Widbury Hill, Ware, Herts D12 7AS

Fax: 0920 460174

MARTINS COACHES OF HIGH WYCOMBE HAVE ANY OF THE FOLLOWING VEHICLES FOR SALE

| | |
|--|---------|
| 1983 LEYLAND TIGER, 12 metre S/A, Plaxton 3200. Toilet, servery, telephone, tables, 42-57 seats, private plate | £30,000 |
| 1978 AEC RELIANCE 760 Duple Dom 2. S/A Telma, 53 seats, Eberspacher, private plate, new test | £8,000 |
| 1978 AEC RELIANCE 760 DUPLE DOM 2, 6-speed ZF, 53 seats, exceptional condition | £7,500 |
| 1974 LEYLAND LEOPARD PLAXTON. S/A, 49 seats, private hire, good condition | £3,500 |
| 1986 FREIGHT ROVER, 20 seats, new test, power door | £6,750 |
| 1981 BEDFORD REEBUR, petrol, 17 seats, very tidy | £2,950 |
| 1980 FORD TRANSIT REEBUR, 17 seats, diesel, new engine and box, very tidy | £2,500 |
| 1985 MERCEDES 207, 8 seater, diesel | £2,950 |
| 1982 BEDFORD CF, petrol, 8 seater, new test | £950 |
| 1978 FORD, 16 seat, diesel, new test | £1,850 |

**ALL PRICES NEGOTIABLE AND
SUBJECT TO VAT**

TEL 0494 711298/715381/674656

(17250/UN)

EXETER PSV CENTRE

EXETER PSV CENTRE, PEEK HOUSE, PINHOE TRADING
ESTATE, VENNY BRIDGE, EXETER EX4 8JR

Tel. 0392 66005

Fax. 0392 64874

All the following coaches will have long or new MoT certificates. We can offer part or full resprays to your own requirements. We can also offer full accident repair work, both body and mechanical works are undertaken on site in our well equipped workshops - MoT preparation.

| | |
|---|--------------|
| 1988 (E) LEYLAND TIGER - PLAXTON PARAMOUNT 3200, 55 reclining seats, radio/cassette, PA system, full draw curtains, continental door. Stock no.4434. Only one left..... | £68,500 |
| 1988 (F) VOLKSWAGEN TRANSPORTER, 12 seater minibus, full cloth high back seats, petrol, superb condition. Stock no.4401..... | £7,750 |
| 1987 (E) LEYLAND TIGER - DUPLE 320 SL EXECUTIVE, 49 reclining seats, toilet, video, radio/cassette, PA system, full draw curtains, drinks machine. Stock no.4437/4438. Choice of 2..... | from £67,500 |
| 1986 (D) LEYLAND TIGER - VAN HOOL SUPER HIGH, 49 seater executive, toilet, video, radio/cassette, PA system, full draw curtains, crew seat, drinks machine. Stock no.4440. Only 1 left..... | £70,000 |
| 1986 (C) LEYLAND TIGER (260 BHP) - DUPLE 340 EXECUTIVE, 49/51 recliners, demountable rear toilet, continental door, drinks machine, radio/PA/cassette, 3 screen video, counter seat, Eberspacher, curtains, Tempa 100. Stock no.4475..... | £62,500 |
| 1986 (C) LEYLAND TIGER - PLAXTON PARAMOUNT 3500, 50 reclining seats (well spaced), radio/cassette, PA system, continental door, crew seat, full draw curtains. Stock no.4498..... | £55,000 |
| 1984 (A) DAF DUPLE CALYPSO, 51 seater, radio/cassette, PA system, toilet, drinks machine. Stock no.4423..... | £37,500 |
| 1983 (Y) VOLVO B10M DUPLE CARIBBEAN EXECUTIVE, 51 recliners, toilet, drinks machine, continental door, courier seat, driver's bunk, exhaust brake/Telma, retrimmed, PA system. Stock no.4418..... | £43,500 |
| 1983 (P) VOLVO B10M PLAXTON 3500 EXEC, 49 reclining seats, Eberspacher, radio, PA, video TV, courier seat, full draw curtains, Telma/exhaust, drinks, new test..... | £45,500 |
| 1983 (A) SCANIA K112 PLAXTON PARAMOUNT 3500 EXEC, 49 reclining seats, toilet, continental door, drinks machine, radio, PA, video system, Webasto, driver's bunk, courier curtains, Telma | £42,000 |

VEHICLES TO CLEAR

| |
|--|
| 1972 (K) AEC 'Elite', 57 seats, power door, power steering, manual, 6 speed. |
| 1972 (K) FORD Willowbrook, 7ft 6in, 44 seat bus. |
| 1971 (J) AEC Willowbrook bus, 51 seats. |
| 1965 (C) LEYLAND 600 Bus, 45 seats, ex Bournemouth corporation. (17975/UN) |

0733 898111**CLASSIFIED
MARKETPLACE****0733 898111****UNCLASSIFIED**

1988 DENNIS DUPLE 320. 53 recliners, courier seat, power door, Webasto heating, Telma, continental door, double glazing, gangway carpet, MoT February 1992. £55,000.

1986 BEDFORD YNV PLAXTON PARAMOUNT. 53 recliners, Webasto heating, gangway carpet, new engine under warranty until November. MoT November 1991. £39,000.

1985 TIGER 245 VAN HOOI ALIZEE. 53 recliners, courier seat, power door, MoT February 1992. £42,000

1983 A REG TIGER 246 PLAXTON PARAMOUNT 3200. 53 recliners, courier seat, much above average for year. MoT October 1991. £32,500.

ALPHA COACHES (BRIGHTON)**0273 502431**

after 5.30pm 0273 504059

(17090/UN)

1990 (H) MERCEDES 609, M2M, 24 seats, boot, radio cassette, mileage 20,000, as new, sale due to loss of contract, undercutters have been in. £22,500 + VAT. Tel. Roger Hill, Congleton (0260) 273543 days, or 276067 evenings/ends. (17968/UN)

1980 PLAXTON SUPREME BEDFORD YMT, new MoT, Express doors, £7,500 + VAT.

1980 DUPLE DOMINANT BEDFORD YMT, Sept MoT, recent retrim, £7,500 + VAT.

1979 PLAXTON SUPREME BEDFORD YMT, £4,000 + VAT.

1983 DUPLE DOMINANT FORD R1114, power door, double glazed, test applied for, £11,000 + VAT.

1979 DUPLE DOMINANT FORD R1114, Telma, tints, full draw curtains, Nov test, £5,500 + VAT.

Tel. 061 790 2842

(17219/UN)

1974. M reg LEYLAND LEOPARD
53 remoquette seats £4,750
1976. P reg LEYLAND LEOPARD
53 remoquette seats £5,250
BRISTOL REEL ECW BODY
£2,500
MAN ACRON
49 seater recliners, all usual extras. £29,000
Tel: 0702 541511. Office hours (18187/UN)

1990 DAF SB3000 Caetano Algarve, 3.55m, 50 reclining seats + courier, Blaupunkt radio PA cassette and video equipment, toilet, water boiler, 43,000 miles. £73,500 + VAT.

1988 DENNIS JAVELIN Duple 320, 53 recliners + courier, sunken toilet, radio cassette, PA, wired for TV and video, curtains, MoT. £46,500 + VAT.

1984 BOVA FUTURA, 49 recliners + courier, 2 16in TVs, video, new windscreens, MoT. £41,000 + VAT.

Hurst of Wigham
0942 47703

(18175/UN)

AUDIO & VIDEO

BLAUPUNKT REPLACEMENT SPECIALIST
P.A. TROUBLE! NO PROBLEM

We can quickly repair/replace your faulty equipment at very reasonable cost. We also supply all your other video/coach catering requirements.

MICHAEL DALY
061 273 3202 (24 hours)

PSV PRODUCTS**ACCESSORIES**

M&H COACHWORKS Ltd.
PSV SPECIALIST REPAIRS AND CONVERSIONS

★★★ LEEDS ★★★

Hot Water Boilers

Drinks Machine and Fridges

TV and Video Installations

Coachbuilt toilet/servery installations

Coach heating systems installed and repaired

Quality reupholstery and signwriting

Accident damage repairs

VBRA Approved Repairers

Contact us for quotations, helpful advice and above all, genuine service

★ STAR QUALITY IS OUR HALLMARK ★★

New Princess Street

Holbeck, Leeds LS11 9BA

(Located 1 minute from

M1/M621 junction)

(After hours phone 0532 520079)

Tel.

0532

441671

441671

(16955/AC)

PSV PRODUCTS

FIRST AID KITS

within hard plastic cases or vinyl wallet

ONLY £16.50 + p&p + VAT

24-12v DROPPERS

rated at 5 amps, high quality

£19.95 + p&p + VAT

Tel. 061-273 3202

(Calls may be diverted -
don't hang up!)

(17859/AC)

AUCTIONS**STAFFORDSHIRE**

Between Junctions 14 and 15 on the M6 south of Stoke-on-Trent

Prime retail/commercial vehicle sales premises with offices and workshops.

Established 14 years with history of high volume truck sales and profits. 3.69 acres, all surfaced, high profile, lucrative location with prominent frontage to A34.

*For sale by public auction
(unless previously sold by Private Treaty)*

Tuesday 16th April 1991 at 7.00pm prompt

at the Auction Rooms of Louis Taylor Commercial, Britannia House, 10 Town Road, Hanley, Stoke-on-Trent. Tel: (0782) 260222

(17958/AU)

AUDIO & VIDEO

AUDIO or VIDEO? DON'T COMPROMISE ON QUALITY

autosound

BUS and COACH DIVISION

**(0274)
688990**

Coach Industry
Suppliers Association

CALL FOR A
COMPETITIVE
QUOTATION

0733 898111

**CLASSIFIED
MARKETPLACE**

0733 898111

COACH PARKING

**CENTRAL LONDON
COACH PARKING**

(APPROXIMATELY 1 MILE FROM
VICTORIA COACH STATION)

WITH

**CITYRAMA
BATTERSEA DEPOT**



TEL. 071 720 6663 FAX. 071 627 8425

COACH SERVICES IN THE SOUTH EAST



**SPECIALISED
COACH
SERVICES**



AUTHORISED SERVICE DEALER

- Emergency break-down services
- Parts in stock delivered across the area
- Van Hool glass stocked and fitted
- Parts for collection at Channel Ports

UNIT D2
LYMPNE INDUSTRIAL ESTATE,
LYMPNE, HYTHE, KENT CT21 4NX

Telephone: 0303 262331
Fax: 0303 262472

(17839/CS)

ENGINES

MOTEX HOLDINGS LTD

Unit 3, Discovery Works,
Third Avenue,
Trafford Park, Manchester
M17 1BW

Specialist in engine remanufacture. Ford, Bedford, Perkins, Leyland engines available ex-stock fully reconditioned on service exchange basis. Extensive range of blocks, cranks and heads always available. Your own engine part or fully reconditioned. Discount parts from stock, ie. pistons, bearings, gaskets etc. Please phone or fax for a quote.

Tel: 061 848 8401
Fax: 061 876 0755

(14831/Engines)

GARAGE EQUIPMENT

RECO EQUIPMENT

Specialists in the supply and installation of fully reconditioned commercial vehicle lifting and brake testing equipment.

NEW AND USED MOBILE COLUMN LIFTS. Stenhoj 20 tonne 4 post lift, Bradbury 14 tonne 6 post lift with wheel-free system. Laycock 14 tonne 6 post lift, Bradbury 8 & 5 tonne 4 post lifts. Laycock & Epcos 8 tonne lifts, Crypton EB30 & EC30 commercial brake testers with bi-directional reading and axle load simulation. New prolift mobile column lifts 8-26 tonne capacity.

URGENTLY REQUIRED

Commercial garage equipment.

Instant cash, collection anywhere in the UK.

Telephone: 0272 862449
Fax: 0272 861634

(15740/GE)

**COACHMART
SUBSCRIPTION
STILL ONLY
£45**

REPAIRS & RECOVERY

**GET YOUR FLEET BACK ON
THE ROAD**

We offer a complete MOBILE repainting service on your own premises! From a colour change to a complete fleet repaint.



(17894/RR)

NATIONAL COACH & BUS PAINTING
091 586 5377 Mobile 0860 208985

**Shades &
COACH TRIMMERS**

SHADES: For first class retrims and body interiors by time served coach trimmers at realistic prices.

BILTON: Offering centre gangway to full floor refurbishment, also rubber gangway sales at competitive prices. ★ MOBILE SERVICE ★

(0723) 512744

(16986/RR)

**SPEARHEAD
TRAVEL**

PSV and HGV on-site servicing from our mobile workshop. Plus FFD prep, 24 hours breakdown and recovery, 2 mins Heathrow, M4, M25, M40.

**081 756 1340
Mobile 0831 245761**

(17579/RR)

BUDDENS

Fully equipped workshop offering specialist coach servicing and repairs.

★ Accident damage and resprays ★
★ 24 hour damage free recovery ★

UK and continental
★ PSV testing station ★
Offering MoT preparation, including test

★ Contract maintenance ★
For all your requirements

Tel. (0725) 20282 or
(0794) 515260 (after 6pm)

(17122/RR)

UPS

**COACH PAINTERS
ASHTON-UNDER-LYNE**

Have your bus and coach repainted or sign written to a high standard.

At a competitive price, collection and delivery service available.

Contact Harry Varley or
Peter MacCarthy on

**061 330 1357 or
343 3517**

(17123/RR)

**North West
Truck Centre**

CONSULT THE SPECIALISTS
COACH and BUS
repairs and
painting

COMPLETE REFURBISHING WORK
UNDERTAKEN.

Tel. Wigan (0942) 825642
Contact us for quotations,
helpful advice and above all
genuine service

(16958/RR)

**COACH CARPETS
WINDOW
BLINDS**

Top Quality Polypropylene Rib Carpeting
TOUGH ★ STAIN RESISTANT
★ WASHABLE - WON'T SHRINK OR
FADE ★ VARIOUS COLOURS
Matching soft trim available
● COCONUT MATTING ●
Carpets cut to size

Save £££'s on Manufacturer's prices!
Talk to the experts
Coach carpets (0254) 53549 or (0836) 765008
QUICK SERVICE!

(16978/RR)

0733 898111**CLASSIFIED
MARKETPLACE****0733 898111****REPAIRS & RECOVERY****PSV COACH WORKS
(PCW LIMITED)**Causeway Garage, Rufford,
Ormskirk, Lancashire L40 1SL

ELME COACH - SERVICE POINT

BUS AND COACH all makes

- Power doors • Crash repairs
- Windscreen replacement
- Body alterations • Sound systems fitted • Wheelchair lifts fitted
- Forced air ventilation fitted
- Vintage vehicles 'renovated' as new
- Air conditioning
- New floors fitted
- Insurance work undertaken for Major Insurance Companies
- Vehicles converted to Mobile Show Units
- All types of Specialised Coachwork Undertaken

For estimates
Contact KEN DENNEY
on (0704) 821569 NOW!!

(15976/RRI)

MISCELLANEOUS

UNWIN PORTABLE HYDRAULIC WHEELCHAIR LIFT, brand new, never been used. £350 o.n.o. Tel. 091 488 1559.

HIRE GUIDE**SCOTT'S TOURS**

9-27 Croft Street, London SE8

Tel. 071-231 8373
or 071-732 8963
Fax 071-237 7810

13 to 53 seat standard or exec coaches inc, tables and sleeper seat facility. Any work undertaken Easy access to the City, East London, A2/M20 etc.

(17580/HG)

UNIFORMS**UNIFORMS UNLIMITED****FOR VALUE & QUALITY UNIFORMS**

★ Large or small contracts ★ Larger selection of colours and materials for that individual look ★ Stock service available ★ 1989 brochure out soon

★ Competitive prices

Contact Uniforms Unlimited,
39/45 Cavell Street, London E1 2BP
Tel. 071-790 0371/1153
Fax: 071-791 0710Bus and Coach Uniform Specialist
(8947/UJ)**VEHICLE SIGNS****★ SIGN HERE ★****★ MOBILE SERVICE ★**

- ★ Specialists in vehicle graphics
- ★ Full fitting service or supply only
- ★ Free design and estimates

Further details

Tel. 081 656 4022

Mobile 0860 375137

(17546/SVS)

VEHICLE EQUIPMENT**SEMI-AUTOMATIC GEARBOXES.**

● Fluid Fly Wheels ● Service Exchange or ● 24-hour repair service. Minimum 12 months warranty. Tel. Roberts Transmission Engineering (0203) 641853, 0831 443411. (17178/VE)

TOILET WASTE DISPOSAL**ABBOTTS COACHES**

95-97 Talbot Road, Blackpool

Tel. 0253 20350

Toilet Disposal £10

Toilet Recharging £3

Wash Down £10

Other services available:

Towing, roadside repairs, coach hire and parking. Subject to availability. The site is guarded by c/c television.

(17847/TWD)

TRIMMING**EASTGATE**for coach interiors
&
retrims.Tel. (0751)
72229 or 75071**FURNISHINGS**

(17426/TR)

**BARNESLEY
COACH
TRIMMERS**COACH RETRIMS AT
A REALISTIC PRICE
FROM £1,000

(15880)

0226 712051**RETRIMS**by
the specialists**KEVWIN
TRIMMERS**

PETERBOROUGH

(0733)**238583**

(16036/TW)

VEHICLE LIFTS**PROLIFT****MOBILE VEHICLE LIFTS****GIVE A LIFT TO YOUR BUSINESS****12-26 TONNE CAPACITY**

As already supplied to leading coach and bus operators, fire brigades, and major haulage contractors.

Fast deliveries assured.

HEREFORD PROFILES LTDBeech Business Park, Three Elms,
Hereford HR4 9QJ.
0432 50330

(16975/VL)

TRAINING**CPC**

"We offer you the most up-to-date unbeatable CPC material you can find. We guarantee our national courses by offering you a free course and your money back if you fail."

RING FOR FULL DETAILS

0984 56310

(after hours 0273 515649)

(14437/G)

Friendberry

**WELFARE VEHICLES****1984 WELFARE AMBULANCE VW LT31**LWB, ex Dial-a-Ride,
MoT 8 Oct '91.**£3,750 + VAT**Tel. 0732 780249 day,
0322 862086 eves

(17225/WE)

| | | | | |
|----------|----------|----------|-----------|----------|
| E06 | KW 4978 | GIL 9052 | 842 LHO | HIL |
| AEF 973A | LW 4870 | NEB 7594 | DSK 532 | PLATES |
| AEF 974A | PIB 4871 | RXI 6079 | ESK 837 | £249 |
| NRH 53A | LW 2943 | JKI 3358 | ESK 838 | FAST |
| NRH 54A | LW 2944 | XOI 2963 | FAST | TRANS- |
| £125 | NJI 3995 | XOI 2961 | TRANS- | FERS |
| OIR 8151 | NJI 6039 | £299 | FERS | HIL 2359 |
| OIR 1786 | NJI 6041 | EW 898 | 5-14 DAYS | HIL 2360 |
| OIB 1396 | PIB 2470 | PGB 9877 | £199 | HIL 2361 |
| OIB 7384 | PIB 2471 | KIJ 1986 | TXI 8753 | HIL 2382 |
| OIB 7385 | PIB 2472 | NOI 7090 | TXI 8754 | HIL 2384 |
| TXI 3750 | PIB 2473 | OJ 580 | TXI 8755 | HIL 2385 |
| TXI 5497 | PIB 2474 | OJ 715 | TXI 8756 | HIL 2386 |
| £149 | TXI 8751 | PBI 439 | TXI 8757 | HIL 2387 |
| EBZ 6294 | TXI 8752 | RJ 731 | TXI 8785 | RING TO |
| FBZ 2516 | £199 | SJU 477 | TXI 8786 | DISCUSS |
| FBZ 2517 | GIL 7984 | VJU 627 | NEW FOR | YOUR |
| | GIL 9054 | £399 | 1991 | REQUIRE- |
| | | | | MENTS |
| | | | | |

Tels. (0642) 360066

Fax. (0642) 550500

(16530/REG)

PO Box 20, Norton,
Cleveland TS20 1YZ

Free lists - 20,000 plates

on computer

Money back guarantee

24 hour Answer Service

0733 898111

CLASSIFIED
MARKETPLACE

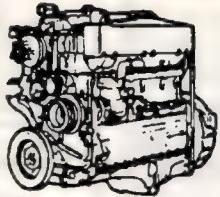
0733 898111

VEHICLE SPARES

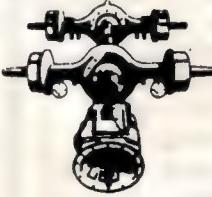
SUPPLIERS OF NEW AND RECONDITIONED SPARE PARTS

VOLVO - SCANIA - ZF - DAF - MERCEDES - LEYLAND - ERF - FODEN
- SEDDON ATKINSON - FORD - BEDFORD

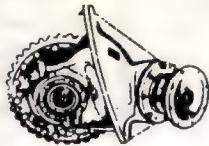
- Diesel engines
- Blocks
- Heads
- Cranks
- Short
- Motors



- Axles
- Diffs
- Propshafts
- Half shafts



- Gearboxes
- Manual
- Automatic
- Semi automatic
- ZF Specialists



SERVICE ● EXCHANGE ● REPAIRS ● SPARES

Nationwide Delivery Service
All Units Guaranteed

stateline
DIESEL ENGINEERING LTD

(0703)
652288

FAX: (0703)
651199

(14451/VE)

VOLVO

ALLSPARES

UK's Leading supplier of:
DIESEL ENGINES
CYLINDER HEADS
CYLINDER BLOCKS
CRANKSHAFTS
SHORT MOTORS

MAN

c/o GOUGHS TRANSPORT DEPOT,
MORESTEAD, NR WINCHESTER,
HAMPSHIRE, ENGLAND
Tel: 0962 715566/715555
Telex: 477179.
Fax: 714868

MERCEDES

LEYLAND
DAF

● NEW ● RECONDITIONED ● USED SPARE PARTS
GEARBOXES DIFFERENTIALS
TRANSFER BOXES AXLES, HALFSHAFTS
AUTOMATIC HUBS, CROWNWHEEL &
PNEUMOCYCLIC PINIONS
MANUAL

BOVA - SETRA - KASSBOHRER - MAGIRUS - IVECO - NEOPLAN - BEDFORD
- FORD - DENNIS - BRISTOL - AEC - DAIMLER SEDDON - PERKINS
- GARDNER - ROLLS ROYCE - WILSON S-CHE-G - VOITH - ALLISON - ZF AUTO
- ZF MANUAL - TURNER - SPICER - FULLER - EATON - ROCKWELL - SOMA
- KESSLER - ETC, ETC

GEARBOX CENTRE

- 12 months' warranty
- Nationwide delivery
- 24 hours turnaround

We specialise in:

**ZF VOLVO,
MAN, DAF,
BOVA, 6-SPEED
FORDS, BEDFORDS**

Telephone: (0278) 787777
Manchester (061) 833 2594
Norwich (0603) 259320
After office hours 0860 494686

(17150/VE)

AVON DIESELS

ENGINES
ENGINE COMPONENTS

LEYLAND

FULL PSV RANGE
FULLY RECONDITIONED

(17121/VE)

(0454) 313805

LEYLAND LEOPARD/TIGER DIFFERENTIALS

Reconditioned, service
exchange, 12 months
guaranteed.

£625 + VAT

Tel. (0246) 260199

(16965/VS)

CUMMINS

Genuine L10 Pistons,
Liners, Valves, Gaskets
UNBEATABLE PRICES
LARGE STOCKS

REDBRIDGE
0924 369946

MCS

ENGINEERING

DIESEL ENGINES

GEARBOXES AND DIFFS

Comprehensive stocks of new/
remanufactured service exchange units

ZF - VOLVO - SPICER - DAF
MERCEDES - MAN - FULLER

SCANIA - CUMMINS - BEDFORD

TIGER - ROCKWELL - FORD

BOVA - LEYLAND

(0703) 335313

(16970/VS)

BRIDGWATER GEARBOX CENTRE LTD

12 Months Warranty

Nationwide Delivery

24 Hours Turnaround

We specialise in: ZF VOLVO, MAN, DAF, 6-speed 4.76 + also AEC S670/3

SEMI AUTOMATICS - ALL RANGES

TELEPHONE: (0278) 787777 · MANCHESTER 061 833 2594 · NORWICH (0603) 259320

(17854/VS)

0733 898111

**CLASSIFIED
MARKETPLACE**

0733 898111

VEHICLE SPARES

QUEENSBIDGE (PSV) LTD



Always in stock are a full range of both transmission and engine parts including:

- Reclined semi-automatic brake bands ●
- New & fully recon
- Oil seals, O rings, bushes & gaskets etc ●

All major units carry 18 months unlimited mileage warranty.
Free nationwide delivery service, no quote too small or too large.

Please contact either

Northern Depot.
Tel: 0532 340200

Southern Depot:
Tel: 071-790 1733

Suppliers of spares for all makes of PSV Commercial vehicles A complete range of new and fully reconditioned service exchange major units including:

- Hydrocyclic gearboxes ●
- Semi-automatic gearboxes ●
- Manual gearboxes ●
- Angle drives ●
- Differentials and axles ●
- VRT mitre boxes ●
- Fluid flywheels ●

(12355/VE)

**PVS
(BARNSTABLE) LTD**

**WANTED
REDUNDANT BUSES
AND COACHES**

Top prices paid for all scrap vehicles

Large stock of spares for all types of vehicles

**Tel. (0226) 722052
or 725003 (day),
(0226) 710620 (eves)
Fax (0226) 700261**

(17397/VE)

BUSINESS FOR SALE

**EAST
LINCOLNSHIRE
MINI/MIDI COACH
BUSINESS FOR SALE**

Four vehicles with six daily contracts and regular private hire. Leasehold premises - includes workshop and offices.

£85,000 NEGOTIABLE

Please apply to Box No. 17104
COACHMART
Wentworth House,
Wentworth Street,
Peterborough PE1 1DS

(17104/BFS)

BUSINESS FOR SALE

BRISTOL AREA. Freehold yard approx 1½ acres with workshop approximately 4,000sq.ft. Living accommodation if required. For sale with vehicles and contracts. Box Number 17393, Wentworth House, Wentworth Street, Peterborough PE1 7DA. (17909/BFS)

**COACH COMPANY
FOR SALE**

Long established - 30 miles North of London.

9 vehicles (Licence for 11), excellent private hire a/c/s, own inclusive holiday/tours, contracts plus some local bus. Workshop - House - Shop - Fuel pumps - Large yard (Leasehold).

Apply Box No. 18153
Coachmart Classified,
Wentworth House,
Wentworth Street,
Peterborough PE1 1DS

(18153/BFS)

**CALL THE
CLASSIFIED
HOTLINE
(0733)
898111**

**JONCKHEERE
"UTRAK
vogel**

Webasto Thetford

PARTS ★ GLASS FITTING ★ SERVICE

You've tried the rest - Now contact the best on

0923 39996

J BERNSTEIN ENGINEERING SERVICES
UNIT 3, COLNE WAY COURT,
COLNE WAY, WATFORD, HERTS WD2 4NE

(15350/VE)



HOTLINE
(0733)
898111

VOLVO K19, reconditioned gearbox service exchange. Fully guaranteed. Tel. 0246 260199. (16967/VS)

LEYLAND LEOPARD, Tiger and Bristol RE spares. Please contact Melvyn Carroll (0782) 744744. (17034/VS)

ZF
Transmissions
Service
Exchange
Repairs
Spares
Excellent service
0794 830832
Fax 0794 830294
(17581)

London Buslines Engineering

Special breakdown vehicle available

**24-HOURS EMERGENCY RECOVERY
COMPLETE REPAIR SERVICE**

TEL: 081-568 1736 Day

081-571 2233 after 7pm

MOBILE: 0831-455 145

FAX: 081-568 6925

(15238/ES)

EMERGENCY SERVICE

SPECIAL HALF-PRICE OFFER FOR APRIL!



**SELL YOUR BUS OR COACH
FASTER USING A PICTURE**

FOR ONLY **£27.00** + VAT

Send your picture, colour or black and white, and leave the rest to us.

Coachmart is the operators' choice, the magazine they pay to receive, carrying more advertisements each week, for new and used vehicles than any comparable publication. Take advantage of this special offer NOW and advertise in the magazine the coach industry has voted No. 1!

Contact: Sally Wright,
Coachmart Classified,
Wentworth House,
Wentworth Street,
Peterborough PE1 1DS

Tel: 0733 898111
Fax: 0733 62656

FINANCIAL SERVICES

HANSAR FINANCE LTD

- ★ Finance Available New or Used Vehicles
- ★ Flexible Periods and Deposits
- ★ Fast Decisions
- ★ Credit Lines Arranged
- ★ Lease, Hire Purchase, Lease Purchase
- ★ Excellent Rates

*FOR QUOTATION OR INDEPENDENT
ADVICE CONTACT TERRY CROSS*

*061 483 2113 evenings and weekends 061 442 0534
or RON TELFORD evenings and weekends 0625 872742*

(Written details available on request)

(16987/FI)

0733 898111

**CLASSIFIED
MARKETPLACE**

0733 898111

COACH INSURANCE

W rightsure Insurance ServiceS

We have over 20 years' experience of arranging insurance packages for coach operators



Cover arranged for single vehicles and fleet operators



Continental Extensions arranged on a daily or annual basis



NEW VENTURES ESPECIALLY WELCOME



Exclusive facilities also available for Loss of Use cover



Drivers' medical/repatriation expenses



Employers'/public liability



Legal expenses including recovery of policy excess, loss of use claims, motoring prosecution defence, drivers' hours, construction and use regulations



Passenger/Drivers' effects



INSTALMENT FACILITIES AVAILABLE



Please contact:

THE WRIGHTSURE INSURANCE GROUP
Northern Office

27 Booker Avenue, Liverpool L18 4QY
Tel: 051-724 2266. Fax: 051-724 6427

Southern Office

62 Maidstone Road, Grays, Essex RM17 6NF
Tel: 0375 378371. Fax: 0375 390087



**CLASSIFIED
MARKETPLACE**

0733 898111

COBRA INSURANCE SERVICES LTD

Specialists to the Bus and Coach Industry



- ★ Fleet and single operators
- ★ SPECIAL DISCOUNTS FOR NEW VENTURES
- ★ Continental extensions daily/annually arranged
- ★ Exclusive facility for taxi operators, both public and private hire.
- ★ Instalment schemes

Tel. (0440) 708482/705548

Fax. (0440) 705565

(17888/C)

SELL IT THROUGH COACHMART!

COACH INSURANCE

Fleet and single vehicle operators
Continental extensions

CONTACT:

LAWRIE INSURANCE CONSULTANTS LTD,

**7 Gray Buildings,
Footscray High Street,
Sidcup,
Kent DA14 5HL**

Tel: 081 302 7521 7522

THREE EASY STEPS TO SUCCESSFULLY SELLING YOUR VEHICLES ...

STEP ONE

STEP TWO

STEP THREE

- Call 0733 898111 and place your advertisement
- Your advertisement is seen by 5,000 potential buyers!
- Successful Sale!

But don't just take our word for it ... Our advertisers confirm how well Coachmart works for them ...

1 **Fast Response**

"I had 15 enquiries from my ad in Coachmart and sold all the vehicles."
Mr Davies, T&T Coaches

2 **Value for Money**

"Five coaches ... sold from one ad!"
Keith Payne, Epsom Coaches

3 **Efficient Service**

"I sold my coach on the first day the ad appeared!"
Mr. Green, Travel Green Coach

Lines open 8.30am – 5.30pm Monday-Friday

COACH

MART



FOR VALUE, RESPONSE AND SERVICE

Hughes DAF

LOW MILEAGE X HIRE FLEET

1990 G SB3000DKV, PLAXTON 3500, 53R
 1990 G MB230LT, VAN HOOGL ALIZEE H, 51R + TOILET
 1989 G SB2305DHS, VAN HOOGL ALIZEE DH, 51R + TOILET
 1990 G SB3000DKV, VAN HOOGL ALIZEE DH, 51R + TOILET
 1990 G MB230LT, VAN HOOGL ALIZEE SH, 53R + TOILET
 1990 G SB2305DHS, VAN HOOGL ALIZEE DH, 51R + TOILET
 1989 F SB2305DHS, VAN HOOGL ALIZEE DH, 51R + TOILET
 1989 F SB3000DKV, VAN HOOGL ALIZEE DH, 51R + TOILET
 1989 F MB230LT, PLAXTON 3500", 53R
 1989 F MB230LB, PLAXTON 3500", 51R + TOILET
 1989 F MB230LB, PLAXTON 3500", 53R
 1988 E MB230LT, PLAXTON 3500, 53R + TOILET
 1988 E SB3000DKV, VAN HOOGL ALIZEE SH, 49R + TOILET
 1988 E SB3000DKV, VAN HOOGL ALIZEE DH, 51R + TOILET
 1988 E SB2306DHS, VAN HOOGL ALIZEE DH, 51R + TOILET
 1988 E SB2306DHS, DUPLE 340SL, 57R
 1988 E SB2305DHTD, DUPLE 320SL, 57R
 1988 E MB230LT, VAN HOOGL ALIZEE SH, 53R + TOILET
 1988 E MB230LB, VAN HOOGL ALIZEE SH, 53R + TOILET
 1988 E MB230LB, VAN HOOGL ALIZEE H, 51R + TOILET
 1988 E MB230LB, PLAXTON 3500", 53R
 1988 F MB230LB, PLAXTON 3500", 51R + TOILET
 1987 E MB230DKFL, PLAXTON 3500, 55R
 1987 D MB230DKFL, VAN HOOGL ALIZEE H, 55R
 1987 D SB2305DHTD, PLAXTON 3200, 57
 1987 D MB230DKFL, VAN HOOGL ALIZEE H, 51R + TOILET

SHORT OF VEHICLES FOR PEAK PERIODS?

WHY NOT HIRE COACHES LIKE THIS BY THE DAY, WEEK, MONTH OR YEAR?

- UNDER YOUR CONTROL ·
- WITH YOUR DRIVERS ·
- WITH YOUR QUALITY OF SERVICE ·

HUGHES DAF HIRE



FOR FURTHER DETAILS
TELEPHONE
0274 681144

QUALITY USED COACHES

1986 D SB2305DHTD, PLAXTON 3200 LOW DRIVER, 55F
 1986 C MB230DKVL, DUPLEX 340 SLX, 52R + TOILET
 1985 B MB200DKFL, LASER II, 53R
 1984 A MB200DKFL, VAN HOOGL ALIZEE H, 48R + TOILET
 1983 PP MB200DKFL, JONCKHEERE P50, 49R/T
 1983 A MB200DKL, MOSELEY ALPHA, 53R
 1983 Y MB200DKTL, ALPHA, 53R
 1981 W MB200DKTL, PLAXTON SUPREME IV, 53R
 1987 D, VOLVO B10M PLAXTON 3500, 51R + TOILET
 1983 PP, VOLVO B10M PLAXTON 3500, 36R
 1979 T, VOLVO B5B PLAXTON SUPREME, 51R
 1981 W, BEDFORD YNT DUPLE DOMINANT III EXPRESS, 53
 1980 V, BEDFORD PJK PLAXTON SUPREME, 29
 1977 R, BEDFORD YMT PLAXTON SUPREME, 53
 1977 S, BEDFORD YLQ DUPLE DOMINANT II, 45
 1984 A, LEYLAND TIGER 245 LAG GALAXY, 49R + TOILET
 1978 S, LEYLAND LEOPARD DUPLE DOMINANT II, 53
 1985 C, BOVA FUTURA, 49R/T + AIR COND
 1982 Y, BOVA EUROPA, 49R/T + TOILET
 1989 F, VOLVO B10M JONCKHEERE DEAUVILLE, 49R + TOILET + AIR COND
 1989 F, DAF SB2305 DHTD PLAXTON 3200 DH, 57
 1987 D, DAF SB2305 DHTD PLAXTON 3200 DH, 53R
 1987 D, BEDFORD YNV DUPLE 320 SL, 57R
 1984 B, BEDFORD YNT DUPLE LASER, 53
 1979 T, BEDFORD YMT PLAXTON SUPREME, 53
 1983 Y, BEDFORD YMT BOVA EUROPA, 53R

GRAHAM MARTIN'S

(Bus & Coach Sales)

A large selection of
Leyland National service buses,
73/74/75,



A CHOICE OF 60

COACHES

1982 LEYLAND CUB. Reeve Burgess body, 32 seats.

1979 VOLVO B58 DUPLE DOMINANT, 53 seats, MoT July 1991.

1975 BEDFORD with Plaxton Elite body. 500 engine, 53 seats.

1984 LEYLAND DOYANN, 49 seats, painted in white.

DOUBLE DECKERS

BRISTOL VRT, Leyland engines, ECW, 74 seats, 1975-79-80.

MINI BUSES

1986-7 FREIGHT ROVER SHERPA CARLYLE, 16 and 20 seats, service spec choice.

SERVICE BUSES

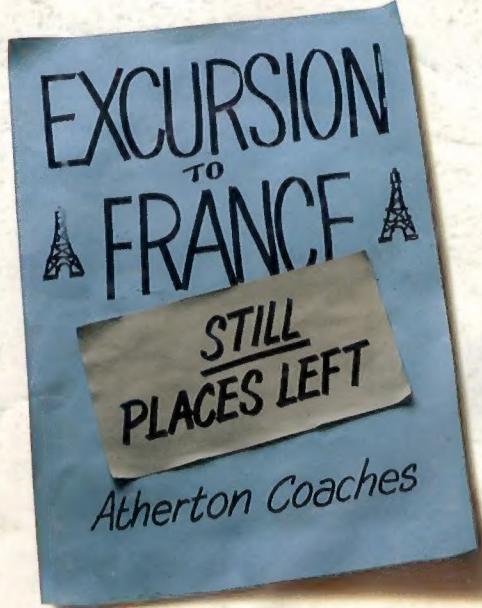
Large selection of Leyland Nationals, 1973-74-75.
Also Gardner Engine Leyland Nationals 10 & 11 metres

OPEN FOR VIEWING AT WEEKENDS

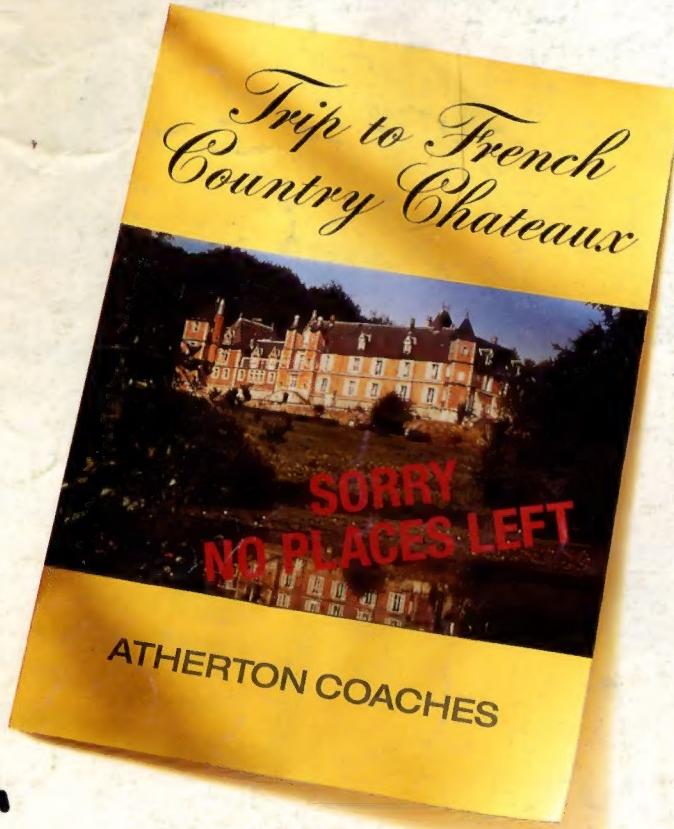
ALL PRICES SUBJECT TO VAT. TRADES DESCRIPTIONS ACT. WE QUOTE THE YEAR OF THE REGISTRATION NOT THE YEAR OF MANUFACTURE.

KING STREET MIDDLEWICH, CHESHIRE, CW10 9EA
M6 exit Junction 18, A54 2 miles from motorway

TELEPHONE: DAY OR NIGHT MIDDLEWICH (060 684) 3476-3658
FAX NO: (0606) 845602



What difference does it make which ferry you book?



Quite a lot actually. Because, when you choose Sally Ferries, you get more than a smooth trip across the Channel.

Our free Customline package means you can organise your excursion in the most professional and profitable way.

For a start, we'll print 5-colour posters and 250 brochures advertising your business.

We'll arrange the bookings for you, giving you a choice of quality hotels - at discounted overnight rates.

We'll provide clear directions to your destination, tourist information and suggestions for the itinerary.

In fact, if you like, we'll drive the business for you, while you drive the coach.

Of course, your passengers will appreciate the relaxed drive to Ramsgate. Where you won't find bumper-to-bumper queues.

On board, the journey is just as civilised and restful. Arriving at Dunkerque, 150 minutes later, you're straight on to the autoroute.

Call us today. You'll discover what a difference we can make to your Continental excursion business.

PHONE FREE 0800 636465.

Customline
SALLY
FERRIES

RAMSGATE

Discover the



difference

DUNKERQUE